



City Council Report

Date: December 8, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Four-Year Term Contract with a One Year Renewal Option for Uninterruptible Power Supply Maintenance, Repairs, Related Services, Equipment, and Parts Purchases for the Water Resources Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposal from Titan Power, Inc. at \$100,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide an experienced Contractor to provide uninterruptible power supply (UPS) preventative system maintenance, repairs, related services, and purchase of equipment and parts. Maintenance and repairs are critical for the UPS units and the sites where the power supply units are housed may sustain much more costly repairs and replacements if not performed.

The City received five proposal responses of which two met the minimum qualifications; three responses were rejected due to their pricing submitted being higher than the budgeted amount for the service (Empire Southwest, LLC, NGH Power Systems, Inc., and Total Online Protection). The evaluation committee evaluated the two proposals in accordance with the City's established policies and procedures. The evaluation committee completed scoring the response against the scoring criteria in the solicitation. Based upon the evaluation results the committee recommends award to the highest scored respondent, Titan Power, Inc. The evaluation was conducted by and points were awarded by consensus by the evaluation committee.

Price Sheet Section G – Purchase and Installation for new UPS systems will not be awarded, as the evaluation committee determined it is more advantageous for the City to use State of Arizona cooperative contracts for the purchase of new UPS systems.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2020065

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Four Years

Possible Renewals: Up to a maximum of one year subject to Administrative review and approval

Funding Source: Water Resources Department operating budget (Water and Wastewater Operations and Maintenance)

Proposal Responses

Empire Southwest, LLC - Mesa, AZ

Gruber Technical Inc., dba, Gruber Power Services - Phoenix, AZ

NGH Power Systems, Inc. - Phoenix, AZ

Titan Power, Inc. - Chandler, AZ

Total Online Protection - Temecula, CA

Final Scoring

Respondent	Total Points Possible / 800
Titan Power, Inc. (Recommended)	<u>644.94</u>
Gruber Power Services	591.01