



City Council Report

Date: August 19, 2024
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Use of a Cooperative Contract for the Purchase of Three (3) Aerial Bucket Trucks (Replacements) for the Fleet Services and Transportation Department
(Funded by Local Streets Sales Tax) (Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Fleet Services and Transportation Departments and Procurement Services recommend authorizing the purchase using the Sourcewell cooperative contract with Altec Industries, Inc. at \$850,000, based on estimated requirements.

Background / Discussion

Transportation needs to replace three (3) aerial bucket trucks that have reached the end of their useful life and that meet the established replacement criteria. Transportation Field Operations utilizes Altec aerial bucket trucks for streetlight fixture replacements and maintenance, signal repair, sign maintenance, and for the high-pressure sodium (HPS) to light-emitting diode (LED) streetlight conversion project.

The Sourcewell cooperative contract has been competitively bid and meets the City's procurement requirements. Utilizing the Sourcewell contract allows the City to receive competitive rates based on a formally solicited agreement. The City believes the pricing is fair and reasonable and soliciting for this product would not result in the City receiving more favorable pricing or terms. The manufacturer has confirmed the Sourcewell contract offers the most favorable pricing available in the country for Altec products.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2025011
Contracting Agency/Contract Number: Sourcewell/110421-ALT
Local Consideration: Policy did not apply to this procurement method
Funding Source: Local Street Sales Tax

AWARD RECOMMENDATION	
Quantity (3) – 2027 Ford F550 Altec AT37G Aerial Truck per Contract No. 2025011 and Sourcewell #110421-ALT	
Base Price	\$161,317.00
Options	\$15,283.00
Open Market Items (Customer Requested)	<u>\$71,562.00</u>
Sub Total	\$248,162.00
Pre-Delivery Inspection (4 people)	<u>\$5,713.52</u>
Total	\$253,875.52
Phoenix Sales Tax @ 8.3%	\$21,071.67
Delivery	\$8,323.00
Total for one (1) Unit	\$283,270.19
Total for three (3) Units	\$849,810.57

Three (3) Replacements for Vehicle Numbers 702, 782, and 1977, for the Transportation Department, funded by Local Street Sales Tax.

Included warranties - Standard Altec Warranty for Aerials and Derricks – one (1) year parts warranty, one (1) year labor warranty