



City Council Report

Date: September 22, 2025
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: 11-Month Use of a Cooperative Term Contract with Renewal Options for a Distributed Antenna System (New) for the Mesa Gateway Airport as requested by the Department of Innovation and Technology Department (Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Department of Innovation and Technology and Procurement Services recommend authorizing the purchase using the State of Arizona cooperative contract with DiscountCell, Inc. at \$250,000 (Year 1) and \$30,000 annually for subsequent years for ongoing annual maintenance and repair costs.

Background / Discussion

Mesa Gateway Airport has experienced persistent radio City communication challenges in several areas, resulting in missed calls and transmission failures for first responders using portable radios. To address these critical gaps, an Emergency Responder Communication Enhancement System (ERCES) will need to be installed. The system will ensure reliable communication across the airport, eliminating dead spots. These issues were identified based on a coverage study test.

The State of Arizona cooperative contract has been competitively bid and meets the City's procurement requirements. Utilizing the State contract allows the City to receive competitive rates based on a formally solicited agreement. The City believes the pricing is fair and reasonable and soliciting for this product would not result in the City receiving more favorable pricing or terms.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2025210
Contracting Agency/Contract Number: State of Arizona/CTR045264-2
Local Consideration: Policy did not apply to this procurement method
Contract Term: 9/22/2025 – 8/11/2026
Possible Renewals: Up to a maximum of three years subject to State of Arizona renewal and City of Mesa Administrative review and approval
Funding Source: DoIT Project funding