



# City Council Report

**Date:** May 4, 2026  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two-Year Renewal Options for Generator Purchases and Installation Services (Replacement) for Facilities Management and the Department of Innovation and Technology **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

A committee representing Facilities Management, Water Resources, the Mesa Fire and Medical Department, the Department of Innovation and Technology and Procurement Services evaluated responses and recommend awarding the contract to the highest scored proposals from H&E Equipment Services, Inc. dba H&E Rentals, K2 Electric, LLC., and GenServe LLC (a Mesa business) in a combined total amount not to exceed \$500,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

The City will be purchasing emergency standby generators to ensure uninterrupted power for critical City-owned facilities during outages. These generators are essential for maintaining operations, protecting public safety, and preventing service disruptions caused by utility failures or extreme weather. This contract provides for the purchase and installation of new generators and related equipment for the City on an as-needed basis.

City staff issued a Request for Proposals (RFP) to registered Generator and Installation Service providers. Four proposal responses were received, one of which did not meet the minimum requirements. The remaining three proposal responses were evaluated and scored in accordance with the City's established policies and procedures and relative to the scoring criteria in the solicitation. Scoring criteria included qualifications and experience and compliance to the terms and conditions. Based on the evaluation results, the committee recommend awarding the contract to all three respondents. Whenever a generator purchase and installation service is required, the City will request quotes from each contractor and select the contractor that submits the most advantageous quote.

## Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2025094

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, subject to Administrative review and approval

Funding Source: Facilities Management operating budget through Infrastructure Fund, DoIT operating budget through Lifecycle Fund and TOPAZ Capital and Operating Fund

City of Mesa	65.72%
Town of Gilbert	16.58%
City of Apache Junction	9.22%
Town of Queen Creek	5.67%
Fort McDowell Yavapai Nation	1.34%
Superstition Fire & Medical District	0.96%
Fountain Hills	0.33%
Rio Verde Fire District	0.18%

## Proposals Deemed as Non-Responsive

Rock the Bike, LLC. (did not submit response documents)

## Proposal Responses

H&E Equipment Services Inc. dba H&E Rentals - Baton Rouge, LA (Recommended)

K2 Electric, LLC – Phoenix, AZ (Recommended)

GenServe LLC – Mesa, AZ (Recommended)

## Proposal Scoring Results

Respondent	Total Points Possible / 500
H&E Equipment Services, Inc. dba H&E Rentals (Recommended)	203.13
K2 Electric, LLC (Recommended)	286.25
GenServe LLC (Recommended)	369.38