



City Council Report

Date: October 6, 2025
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Mobile Natural Gas Supply for the Energy Resources Department (**Citywide**)

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Energy Resources Department and Procurement Services evaluated responses and recommend awarding the contract to the highest scored proposals from Atlas Oil Company, Certarus (USA) Ltd., Rawhide Leasing Company, LLC., and REV LNG LLC at \$1,200,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

This contract establishes a list of qualified suppliers to provide mobile gas supply in support of the natural gas distribution system during extreme weather events and planned maintenance, helping to minimize service interruptions. It will replace the existing mobile gas supply contract and expands service capabilities to meet the growing needs of the Energy Resource Department and the City's industrial gas customers. The contract will only be utilized when system support or direct customer assistance is required. For each project, the department will obtain quotes from the approved vendors under this agreement.

City staff issued a Request for Proposal (RFP) to all registered and known Mobile Natural Gas Supply Providers. Four proposal responses were received, all of which met the minimum requirements and were evaluated and scored in accordance with the City's established policies and procedures and relative to the scoring criteria in the solicitation. Based on the evaluation results, the committee recommends awarding the contract to the highest-scoring respondents.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2025195
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Energy Resources Department (Gas Utility Operations and Maintenance or the PNGCAF)

Proposal Responses

Atlas Oil Company – Houston, TX

Certarus USA, Ltd – Houston, TX

Rawhide Leasing Company LLC – Provo, UT

REV LNG LLC – Victor, NY

Proposal Scoring Results

Respondent	Total Points Possible / 100
Atlas Oil Company (Recommended)	66.88
Certarus (USA) Ltd. (Recommended)	90.81
Rawhide Leasing Company LLC (Recommended)	50.13
REV LNG, LLC (Recommended)	72.81