



# City Council Report

**Date:** August 25, 2025  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two-Year Renewal Options for Communications Tower Support Services for the Department of Innovation and Technology - Communications **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Department of Innovation and Technology and Procurement Services evaluated responses and recommend awarding the contract to the highest scored proposals from ADW Communications Services, Inc., Arizona West Builders and Communications, Inc., Engineering Wireless Services, LLC., and Legacy Wireless Services, Inc. at \$216,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide qualified contractors for short notice climbing support services to repair faulty antennas and lighting systems, and additionally, a periodic inspection of the communications towers and monopoles that are located on the City's property.

City staff issued a Request for Proposal (RFP) to all registered and known Communications Tower Services Providers. Six proposal responses were received. Procurement Services determined that Aptus Innovations did not meet the minimum requirements. The remaining five proposal responses met the minimum qualifications and were evaluated and scored in accordance with the City's established policies and procedures and relative to the scoring criteria in the solicitation. Based on the evaluation results, the committee recommends awarding the contract to the highest-scoring respondents.

## Purchase Information

Action: Award  
Procurement Type: Request for Proposals  
Contract Number: 2025117  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None  
Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Topaz Regional Wireless Cooperative fund

### **Proposal Responses**

Engineering Wireless Services, LLC. – Tempe, AZ

Ridgeline Engineering Company – Golden, CO

Arizona West Builders & Communications, Inc. – Chandler, AZ

Legacy Wireless Services, Inc. – Clackamas, OR

ADW Communications Services, Inc. – Scottsdale, AZ

### Proposals deemed non-responsive

Aptus Innovations (did you provide a method of approach)

### **Proposal Scoring Results**

Respondent	Total Points Possible / 900
ADW Communications Services, Inc. (Recommended)	729.088
Arizona West Builders and Communications, Inc. (Recommended)	817.599
Engineering Wireless Services, LLC. (Recommended)	826.676
Legacy Wireless Services, Inc. (Recommended)	843.333
Ridgeline Engineering Company	568.101