



# City Council Report

**Date:** May 1, 2023  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Masonry and Metal Fencing and Gate Installation Repair and Supplies for the Parks, Recreation and Community Facilities Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Parks, Recreation and Community Facilities Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest-scored proposal from B.L.C.G. Corp. dba All Pro Fence Co. (a Mesa business) at \$500,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide masonry fencing installation and repair services, metal fencing and gate installation and repair services, as well as fencing and gate materials on an as-needed basis. The contractor will provide a percent discount off list pricing for their entire catalog.

The City solicited Request for Proposals and received three responses of which, all met the minimum qualifications. The evaluation committee evaluated the responses relative to the scoring criteria in the solicitation and completed scoring of the responses in accordance with the City's established policies and procedures. Based on the evaluation results (Final Scoring), the committee recommends awarding the highest-scored respondent.

## Purchase Information

Action: Award  
Procurement Type: Request for Proposals  
Contract Number: 2023172  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None  
Initial Contract Term: Three Years  
Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Parks, Recreation and Community Facilities Department – Facilities Maintenance operating budget and Capital Improvement Program budget (as applicable)

**Proposal Responses – March 7, 2023, and Final Scoring**

| Respondent   | Total Points Possible / 600 |
|--|-----------------------------|
| B.L.C.G. Corp. dba All Pro Fence Co. - Mesa, AZ<br>(Recommended) | <u>477.36</u>               |
| Western Fence Company, Inc. - Phoenix, AZ                        | 428.75                      |
| Diamond Ridge Development - Peoria, AZZ                          | 415.66                      |