



# City Council Report

**Date:** May 20, 2013  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Alyce Bengé, C.P.M., CPPO, Purchasing Administrator  
**Subject:** Purchase of Replacement Digital Recording System (Hardware and Software) for the Mesa Municipal Court **(Fully funded by Judicial Collection Enhancement Fund) (Citywide)**

## Purpose and Recommendation

Council is requested to approve a Contract to purchase a replacement digital recording system, including hardware and software for nine courtrooms, as recommended.

The Municipal Court, Information Technology and Purchasing recommend authorizing the purchase using the State of Arizona cooperative contract with Technology Providers, Inc. at \$55,074.79.

## Background / Discussion

This contract will provide a replacement digital recording system (FTR Gold) to be used for producing the official court record in all court proceedings. The purchase will include hardware, software and one-year maintenance for nine Courtrooms.

The Municipal Court needs to replace its current digital recording system (Court Flow by AV Innovations) which was implemented in 2007. Court Flow is now obsolete and the maintenance agreement is effective through June 30, 2013, and cannot be renewed. Additionally, Court Flow does not support Windows 7 which is currently being rolled out to City Departments. There is also a need to be compatible with the Superior Court of Maricopa County since the system produces the record used as the basis for appeals review in the Superior Court.

The Municipal Court is currently experiencing an issue with Court Flow in one of its Courtrooms and since this technology is now obsolete, this issue cannot be resolved by the vendor. A temporary workaround has been identified but this is not a solution that can be used long term by the Court. In order to keep up with the City's technology, it is also necessary to for the Court to move to Windows 7.

FTR Gold Digital Recording System is widely used by numerous Courts, currently and historically, which has effectively made the system the industry standard among Courts. This makes case transfers as well as appeals more effective due to the compatibility of the systems. The inability to reproduce a record in Superior Court due to recording issues results in a "trial de novo", essentially an entirely new trial (a second trial) in the lower court. This doubles the time and cost for a trial if a retrial is needed.

The Municipal Court determined it to be in their best interest to request authorization to use the State of Arizona contract for the purchase of the FTR Gold Digital Recording System. Information Technology solicited Request for Quotes from three vendors on the State of Arizona contract. Two qualified vendors submitted responses. Municipal Court selected the vendor that offered the lowest bid.

**Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

**Fiscal Impact**

The total amount of \$55,074.79 is available in the Municipal Court budget through the Judicial Collection Enhancement Fund

**Coordinated With**

Municipal Court, Information Technology and Purchasing

**PURCHASING INFORMATION**

Action: Award  
 Procurement Type: Sole Source  
 Contracting Agency: State of Arizona  
 Contracting Agency Contract Number: ADSPO12-032705  
 Mesa Contract Number: 2013104

**Responses:**

|                                       |                           |
|---------------------------------------|---------------------------|
| Technology Providers<br>Chandler, AZ  | \$50,620.21 (Recommended) |
| ExhibitOne Corporation<br>Phoenix, AZ | \$51,712.38               |

**AWARD RECOMMENDATION**  
*Technology Providers, Inc.*  
 Chandler, AZ

| <b>Description</b>   |                           |
|--|---------------------------|
| FTR Gold Digital Recording System per Terms & Conditions, Specifications and Pricing as offered: |                           |
| Labor, Training and Testing  | \$6,668.75                |
| Operations Manual  | \$95.00                   |
| Software   | \$24,088.23               |
| Hardware   | \$16,062.39               |
| Diamond One-Year Service Contract  | <u>\$3,705.84</u>         |
| Sub Total  | \$50,620.21               |
| 8.8% Sales Tax   | <u>\$4,454.58</u>         |
| <b>Total</b>   | <b><u>\$55,074.79</u></b> |