



City Council Report

Date: November 17, 2025
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: One-Year Term Contract with Four-Year Renewal Options for Pad Mounted 3 Phase 15kV SF6 Insulated Switchgear for the Energy Resources Department (Citywide)

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Engineering and Energy Resources Departments and Procurement Services evaluated responses and recommend awarding the contract to the highest scored proposals from Arizona Sun Sales (G&W), Border States Industries Inc. and Wesco dba Anixter Inc. at \$750,000 annually, based on estimated requirements.

Background / Discussion

This contract establishes an agreement with three qualified vendors to supply pad-mounted 15kV SF6 insulated switchgear for the City's electrical distribution system. The equipment is essential for controlling and isolating circuits to ensure reliable and safe power delivery. It will be used by the Energy Resources Department for new construction, system upgrades, and replacement of aging infrastructure. Purchases will be based on competitive quotes obtained from the three awarded vendors, each time a need is identified. The estimated contract spend reflects historical usage and anticipated system improvements.

City staff issued a Request for Proposal (RFP) to all registered and known Pad Mounted 3 Phase 15kV SF6 Insulated Switchgear Providers. Five proposal responses were received. Two proposals did not submit all the required documents and were deemed non-responsive. The remaining three proposals were evaluated and scored in accordance with the City's established policies and procedures and relative to the scoring criteria in the solicitation. Based on the evaluation results, the committee recommends awarding the contract to the highest-scoring respondents.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2026026
Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: One year

Possible Renewals: Up to a maximum of four years subject to Administrative review and approval

Funding Source: Warehouse Internal Services Fund

Proposals deemed non-responsive

Cambuilders LLC (did not submit all required documents)

Eaton Corporation (did not submit all required documents)

Proposal Responses

Arizona Sun Sales (G&W) – Bolingbrook, IL

Border States Industries Inc – Phoenix, AZ

Wesco dba Anixter Inc – Phoenix, AZ

Proposal Scoring Results

Respondent	Total Points Possible / 1,000
Arizona Sun Sales (G&W) (Recommended)	693.33
Border States Industries Inc (Recommended)	643.33
Wesco dba Anixter Inc (Recommended)	633.33