



City Council Report

Date: August 19, 2024
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Two-Year Term Contract with Two-Year Renewal Options for Non-Functional Turf Removal Conversion Project for the Parks, Recreation, and Community Facilities Department **(Funded by Water Infrastructure Finance Authority (WIFA) Grant and Environmental Compliance Fee) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Parks, Recreation, and Community Facilities and Environmental and Sustainability Departments, and Procurement Services evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposal from Mariposa Landscape Arizona, Inc. at \$1,985,000.00 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This project is a grant funded Water Conservation project. The services involved are the removal of 221,683 square feet of selected turf that lies within fifty-four (54) different parks and retention basins within the eligible grant funding areas and that has been deemed as non-functional; installation of a concrete curbing border and granite in these areas; and modifications to the existing sprinkler systems for the remaining turf area.

This project will save approximately 5.7 million gallons of CAP water annually. This project will also improve the aesthetics of the parks and basins, as these non-functional turf areas are difficult to grow grass in. This project has a secondary benefit of reducing the amount of conflicts and legal liability issues that arise from having turf directly adjacent to residential block walls.

Staff issued a Request for Proposal (RFP) to all registered and known landscaping contractors. Three (3) proposals were received. Outdoor Systems Management, LLC did not meet the minimum requirements and did not move forward in the evaluation process. The remaining two (2) proposals were evaluated by a committee based on the evaluation criteria as stated in the solicitation. The proposal from Mariposa Landscape Arizona, Inc. scored 253.86 out of 300 points and is being recommended for award. The evaluation committee unanimously agreed on the recommendation.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2024155

Protests Received: None

Initial Contract Term: Two (2) years

Possible Renewals: Up to a maximum of two (2) years subject to Administrative review and approval

Funding Source: Water Infrastructure Finance Authority (WIFA) Grant for \$1,061,626.00, and Environmental Compliance Fee (for the remainder, with a minimum 25% City match)

Proposal Responses

Andrus Properties, Inc. dba API General Contractors
Phoenix, AZ

Mariposa Landscape Arizona, Inc. (Recommended)
Glendale, AZ

Deemed as Non-Responsible:

Outdoor Systems Management, LLC (was terminated for default on City of Mesa contract #2024115 (Cemetery Edging, Line Trimming & Surface Sweeping) on 7/11/2024)

Proposal Scoring Results

Criteria	Points Possible	Andrus Properties, Inc. dba API General Contractors	Maricopa Landscape Arizona, Inc. (Recommended)
Qualifications & Experience	100	41.56	92.69
Proposed Solution/Method of Approach	100	44.38	88.25
Proposed Pricing	100	3.50	72.92
Total	300	89.44	253.86