



City Council Report

Date: May 18, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Ford and Nissan OEM Auto and Light Duty Truck Parts for the Fleet Services Department (**Citywide**)

Recommendation

Council is requested to approve the award as recommended.

The Fleet Services Department and Procurement Services recommend awarding the contract to the lowest, responsive and responsible bidders, Don Sanderson Ford, Inc. dba Sanderson Ford and Reigi Auto of Mesa, LLC dba Courtesy Nissan of Mesa (a Mesa business) in a combined total amount not to exceed \$250,000, annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide Ford and Nissan Original Equipment Manufacturer (OEM) Auto and Light-Duty Parts required to repair and service the City's fleet of sedans, light duty trucks, vans, and other pieces of equipment owned by the City. Fleet Services is responsible for maintaining and servicing more than 770 light-duty vehicles manufactured by Ford and Nissan that enable City departments to deliver essential services to the community.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2026115
Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder (Courtesy Nissan of Mesa)
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Up to a maximum of two years, subject to Administrative review and approval
Funding Source: Fleet Services operating budget through Internal Service Fund

Non-Responsive Bids

Innovative Glass Auto Glass (did not submit required response forms)
dba Gryath Glass

Bid Responses

Asbury Automotive Group, Inc dba Larry H Miller Ford Mesa Mesa, AZ	\$91,986.29 – Group A *\$90,146.56 No Bid – Group B No Bid – Group C
Don Sanderson Ford, Inc. dba Sanderson Ford Glendale, AZ	\$87,435.72 – Group A (Recommended) No Bid – Group B No Bid – Group C
Reigi Auto of Mesa, LLC dba Courtesy Nissan of Mesa Mesa, AZ	No Bid – Group A No Bid – Group B \$26,006.60 – Group C (Recommended) *\$25,486.47
Wheels Bidco, Inc. dba Worldpac, LLC Oak Brook, IL	**\$37,852.00 – Group A **\$7,038.35 – Group B **\$2,547.95 – Group C

*For evaluation, Mesa TPT deduction applies

** Wheels Bidco, Inc dba Worldpac, LLC did not bid on the entire price list for any of the three groups. Specifically for Toyota, they only bid five of the twenty five line items, with equivalents that are not equal to OEM. It is in the City's best interest to award to a vendor that can provide all line items included in the solicitation. Fleet Services and Procurement will identify future procurement options for Group B – Toyota purchases.