



City Council Report

Date: May 7, 2012
To: City Council
Through: Natalie Lewis, Assistant to the City Manager
From: Corinne Nystrom
Subject: Falcon Field Airport Rentals and Other Fees
City Council District # 5

**Strategic
Initiatives**



Purpose and Recommendation

The purpose of this report is to provide information to the Audit and Finance Committee regarding recommended changes to the following fees: 1) Delete Business Registration – Non-Lease 2) Delete duplicate Lease Document Transaction Fee.

Background, Discussion and Recommendations

Falcon Field Airport continues to be a financially self-sustaining Enterprise Fund of the City of Mesa. The Airport constantly looks for ways to be more innovative and to streamline operations. One of these ways is through the increased use of computer technology. Historically, the business registration fee has been charged to airport sub-tenants to help cover the administrative cost of surveying these airport users and their landlords (i.e. the airport ground lease tenants) annually to find out who they are and how many people they employ. This information is helpful when marketing the airport, determining the economic impact that the airport has on the community, and also from a public safety and security perspective.

Over the past several months, Airport staff has been working with the Information Technology Department to automate the business registration process so that the survey no longer has to be done manually by Airport staff. Notices will automatically be emailed to the tenants and sub-tenants. They, in turn, can complete the survey on-line and send it back to the City electronically. The amount of administrative staff time will be minimal. This will negate the need to charge the business registration fee to help cover the administrative cost of the survey process.

The Lease Document Transaction Fee is duplicated in the Schedule of Fees and Charges. It shows correctly as Lease Document Transaction Fee which is a stand-alone item. It also shows incorrectly under Airport Equipment and should be removed.

Alternatives

The alternative is to leave the business registration fees at their current rate.

Fiscal Impact

The proposed fee adjustments will result in a reduction of approximately \$2,100 in total operating revenue each year. However, the cost savings in reduced staff time by automating the survey will offset this and will enable staff to use this time to accomplish other important Airport tasks and projects.

Concurrence

The above information is being shared publicly via the Airport website and with airport tenants via email or U.S. Mail.

Corinne C. Nystrom, Airport Director

Natalie N. Lewis, Assistant to the City Manager

Rick Welker, Finance Coordinator

SCHEDULE OF FEES AND CHARGES

**Department: Falcon Field Airport
Proposed Changes to Fees and Charges**

Document of Change: Resolution

Description of Services:	Current Fee/Charge	Unit	Proposed Fee Charge	Date Last Reviewed	Date Last Revised	Reviewing Official	FY 12/13 Fiscal Impact	Notes
Business Registration Fee (Sub-Leases Only)	\$35	annual			08/04/14		(\$2,100)	Automated collection of data results in cost savings.
LEASE DOCUMENT TRANSACTION FEE	\$250				08/01/11			
Lease Document Transaction Fee	\$250						0	This is a duplication. See LEASE DOCUMENT TRANSACTION FEE above.
TOTAL FISCAL IMPACT							(\$2,100)	

Falcon Field Airport
 Airport Fee Comparisons
 For 2012-2013 Budget
 As of February 2, 2012

	Current Falcon Field	Proposed Falcon Field	Add'l Revenue	Deer Valley Goodyear	Chandler	Glendale	Phx-Mesa (Proposed)	Scottsdale
Open Tie Down-Single	\$ 46.00			\$ 23.54	\$ 47.50	\$ 20.00	\$ 44.00 ¹⁾	\$ 35.00
Open Tie Down-Small Twin	\$ 54.00				\$ 64.50		\$ 98.00 ²⁾	\$ 45.00
Open Tie Down- Large propeller	\$ 117.00				\$ 131.50		\$ 201.00 ³⁾	\$ 110.00
Open Tie Down - Jet only	\$ 117.00				\$ 131.50		\$ 316.00 ⁴⁾	\$ 110.00
Open Tie Down - Heli	\$ 111.00						\$ 672.00 ⁵⁾	\$35-110
Covered Tiedowns	\$ 106.00					\$ 125.00		
Tiedown Transfer Fee (per transfer)	\$ 109.00							
Small T-Hangar	\$ 220.00			\$ 194.01	\$ 233.00	\$ 255.00	\$ 350.00	\$ 150.00
Large T-Hangar	\$ 370.00			\$ 281.65	\$ 412.00	\$ 365.00		
Small Exec Hangar	\$ 574.00						\$ 350.00	
Large Exec Hangar	\$ 1,105.00							
Hangar Transfer Fee (per transfer)	\$ 217.00							
Hangar Sealing	\$ 1,128.00							
Hangar Cleaning Deposit (full refund if clean)	\$ 272.00							
Storage Room-Small	\$ 66.00				\$ 42.00			
Storage Room-Large	\$ 159.00				\$ 116.00			
Storage Room Cleaning Deposit	\$ 163.00							
Fuel Flowage per gallon-Avgas	\$ 0.10				\$ 0.10		\$ 0.12	\$ 0.08
Fuel Flowage per gallon-Jet A	\$ 0.12				\$ 0.10		\$ 0.12	\$ 0.08
Airport Equip. Rental (1/2 hr)	\$ 106.00						\$69-119	
Additional Equip Rental (15 min)	\$ 53.00							
Airport Staff Assistance (Hrly)	\$ 50.00				\$ 41.25		\$62-74	\$ 46.96
Airport Staff O/T Rate (Hrly)	\$ 75.00				\$ 61.75			
Waiting List Deposit-Refund Fee	\$ 27.00							
Late Payment Fee	\$ 20.00							
Returned Payments	\$ 25.00							
Aircraft Registration Violation	\$ 50.00							
Access Control Card (1 card)	\$ -			\$ 25.00		\$ 10.00	\$ 36.00	\$ 50.00
Addtl Access Control Cards -each	\$ 40.00							
Replacement Access Control Card	\$ 40.00			\$ 15.00	\$ 35.00	\$ 10.00	\$ 50.00	
Access Gate Violation - 1st	\$ -				\$ -			
Access Gate Violation - 2nd	\$ 100.00				\$ 100.00			
Access Gate Violation - 3 or more	\$ 200.00				\$ 200.00			
Rental Car Concession Fee	5%							8%
Rental Car Parking Space per space	\$ 30.00							
Wait List Application Fee	\$ 25.00							
Lease Document Transaction Fee	\$ 250.00							
Waiting List Dep/Sec Covered Tie Down	\$ 106.00							
Waiting List Dep/Sec Reg T Hangar	\$ 220.00							
Waiting List Dep/Sec Lg T Hangar	\$ 370.00							
Waiting List Dep/Sec Sml Sq Hangar	\$ 574.00							
Waiting List Dep/Sec Lg Sq Hangar	\$ 1,105.00							
Waiting List Dep/Sec Sml Stg Rm	\$ 66.00							
Waiting List Dep/Sec Lg Str Rm	\$ 159.00							

- 1) ~5,000 lbs
- 2) 5001-12,000 lbs
- 3) 12,501-35,000 lbs
- 4) 35,001-100,000 lbs
- 5) 100,001-255,000 lbs

STORAGE UNIT PRICES

December 7, 2011

FOR: 2012.13

Name	Bldg Size	Monthly Cost (not incl tax)	Price Per Sq. Ft.	Notes
A-AAAKey Mini Storage				
	5 x 10	\$42.00	0.84	
	5 x 15	\$49.00	0.65	
	10 x 10	\$74.00	0.74	Inside
	10 x 10	\$79.00	0.79	Outside
	10 x 15	\$103.00	0.68	
	10 x 20	\$119.00	0.59	Swing door
	10 x 20	\$131.00	0.65	Garage door
	10 x 30	\$168.00	0.56	Garage door
Sentinel Mini Storage	10 x 12	\$76.68	0.64	
	9 x 12	\$72.59	0.67	
	10 x 10	\$66.45	0.66	
Armored Self-Storage	9 x 12	\$37.00	0.34	
	9 x 14	\$40.00	0.32	
	10 x 20	\$145.00	0.72	
Storage Solutions	5 x 10	\$35.00	0.70	
	10 x 10	\$75.00	0.75	
	10 x 15	\$96.00	0.64	
	10 x 20	\$129.00	0.64	
Public Storage	5 x 10	\$54.00	1.08	
	10 x 15	\$85.00	0.57	
	10 x 20	\$83.00	0.41	

A-AAAKey Mini Storage	480-968-1021
Sentinel Mini Storage	480-833-1051
Armored Self Storage	480-839-5539
Storage Solutions	480-834-0494
Public Storage	480-962-8690