



City Council Report

Date: November 4, 2024
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Use of a Cooperative Contract for the Purchase of Seven Automated Side Load Refuse Trucks (Replacements) for the Fleet Services Department
(Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Fleet Services Department and Procurement Services recommend authorizing the purchase using the Sourcewell cooperative contract with Rush Truck Centers of Arizona dba Rush Truck Center - Phoenix at \$4,176,000.00, based on estimated requirements.

Background / Discussion

Seven (7) of the automated side loaders in the Solid Waste Fleet are projected to meet the established replacement criteria. The lead times for Solid Waste vehicles are improving but are still somewhat volatile with a lead time of one (1) to two (2) years. Due to manufacturing lead times, the Fleet Services Department recommends ordering the replacement side loaders.

The Sourcewell cooperative contract has been competitively bid and meets the City's procurement requirements. Utilizing the Sourcewell contract allows the City to receive competitive rates based on a formally solicited agreement. Rush Truck Center – Phoenix, the local dealer, has confirmed that the Sourcewell contract offers the best pricing available. The City believes the pricing is fair and reasonable.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2025045
Contracting Agency/Contract Number: Sourcewell/032824-PMC
Local Consideration: Policy did not apply to this procurement method
Initial Contract Term: 11/4/2024 – 7/9/2028
Possible Renewals: Up to a maximum of (3) years subject to Administrative review and approval
Funding Source: Utility Replacement Extension and Renewal Solid Waste Fund

| AWARD RECOMMENDATION | |
|---|---------------------|
| Quantity (1) – 2024 Peterbilt 520 with NEWWAY Automated Side Loader CNG per Sourcewell Contract #032824-PMC | |
| Base Price | \$194,240.00 |
| 25% Discount | <u>-\$48,560.00</u> |
| Updated Base Price | \$145,680.00 |
| Chassis Upgrade | \$95,483.85 |
| NEWWAY ASL Body (Supplied by Short Equipment) | \$254,728.00 |
| Local Items and Flooring | \$16,056.83 |
| Warranty (non-taxable) | <u>\$8,100.00</u> |
| Sub Total | \$520,048.68 |
| 8.3% Tolleson Sales Tax | \$42,491.74 |
| Document Fee | \$250.00 |
| Tire Tax | \$24.00 |
| Additional Tolleson Tax | \$25.00 |
| Total for one (1) Unit - 2024 | \$562,839.42 |

One **Replacement** Vehicle #6114

| AWARD RECOMMENDATION | |
|---|-----------------------|
| Quantity (6) – 2025 Peterbilt 520 with NEWWAY Automated Side Loader CNG Sourcewell Contract #032824-PMC | |
| Base Price | \$194,240.00 |
| 25% Discount | <u>-\$48,560.00</u> |
| Updated Base Price | \$145,680.00 |
| Chassis Upgrade | \$107,772.87 |
| Discount | <u>-\$4,828.18</u> |
| Updated Chassis Price | \$102,944.69 |
| NEWWAY ASL Body (Supplied by Short Equipment) | \$277,412.00 |
| Local Items and Flooring | \$20,060.00 |
| Warranty (non-taxable) | <u>\$10,390.00</u> |
| Sub Total | \$556,486.69 |
| 8.3% Tolleson Sales Tax | \$45,326.03 |
| Document Fee | \$250.00 |
| Tire Tax | \$24.00 |
| Additional Tolleson Tax | \$25.00 |
| Total for one (1) Unit - 2025 | \$602,111.72 |
| Total for six (6) Units - 2025 | \$3,612,670.32 |

Six **Replacement** vehicles #6116, #6118 - #6122