



City Council Report

Date: October 20, 2025
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Hostile Vehicle Mitigation Barriers for the Mesa Police Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Transportation and Mesa Police Departments and Procurement Services evaluated responses and recommend awarding the contract to the highest scored proposals from Advanced Security Technologies and Meridian Rapid Defense at \$1,000,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

The Police Department's primary responsibility during special event planning is to ensure public safety, with particular emphasis on traffic management and the prevention and response to disturbances or acts of violence such as vehicle-based attacks. Purchasing specialized safety barriers will help reduce or potentially eliminate the need to rely on school buses, police vehicles, and cumbersome concrete blocks, which are difficult to position and relocate. The Police Department plans to deploy these new barriers for the first time at the Mesa Marathon in February 2026.

The Police Department currently has \$450,000 budgeted to complete the initial purchase. The Department is actively working to secure additional funding to allow for the acquisition of more barriers during the initial contract year and in subsequent years.

To ensure the Department can respond promptly to the needs of large City events and public safety requirements, we are requesting an annual contract award of \$1,000,000 by Council. This annual award will provide the flexibility to make timely purchases and maintain readiness for high-capacity or short-notice deployments throughout the year.

City staff issued a Request for Proposal (RFP) to all registered and known Hostile Vehicle Mitigation Barrier Providers. Four proposal responses were received, all of which met the minimum requirements and were evaluated and scored in accordance with the City's established policies and procedures and relative to the scoring criteria in the solicitation. Based on the evaluation results, the committee recommends awarding the contract to the

highest-scoring respondents.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2026008

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Police Department Operating Funds

Proposal Responses

Advanced Security Technologies, LLC – Closter, NJ

ARX Perimeters – Burr Ridge, IL

Meridian Rapid Defense Group LLC – Pasadena, CA

Roadsafe Traffic Systems Inc – Phoenix, AZ

Proposal Scoring Results

Respondent	Total Points Possible / 1,000
Advanced Security Technologies (Recommended)	866.00
ARX Perimeters	762.00
Meridian Rapid Defense Group (Recommended)	926.40
RoadSafe Traffic Systems	801.00