



# City Council Report

**Date:** March 1, 2021  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Purchase of a Stormwater Sampling Equipment Components (Replacement) for the Environmental Management and Sustainability Department (**Sole Source**) (**Citywide**)

## Recommendation

Council is requested to approve the award as recommended.

The Environmental Management and Sustainability Department and Purchasing recommend authorizing the purchase from the sole source vendor, Western Environmental Equipment Company (WEEC) at \$28,468.25, based on estimated requirements.

## Background / Discussion

This purchase will provide critical components (flowmeters, modems, sensors, and associated accessories) for five, Teledyne ISCO sampling stations that are experiencing operational issues. Replacing this equipment is necessary to resolve the issues and update obsolete equipment at the sampling stations. In recent years, the Department purchased the larger sampler components which require replacement every five years.

These samplers and components are sole source purchases. WEEC also hosts the ISCO Flowlink software which compiles data collected by the samplers and provides a notification method for department employees. WEEC also monitors telecommunication functions and costs.

Teledyne ISCO, a business unit of Teledyne Instruments, Inc. is the sole manufacturer of Teledyne ISCO and QCEC automatic water/wastewater sampling and flow monitoring equipment. Western Environmental Equipment Company is the authorized exclusive Teledyne ISCO sales representative and distributor in Arizona.

## Purchase Information

Action: Award  
Procurement Type: Sole Source  
Contract Number: 2021146  
Quotation: #6816 REV1 (2/1/2021)  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None

Funding Source: Environmental Management and Sustainability Department operating budget

**AWARD RECOMMENDATION**

Quantity 5 – Signature Area Velocity Flowmeters; 5 – Ci LTE cellular modems; 5 – SPA 2045. Cable, external 12 VDC to power Signature meter; 5 – TIEN 306 sampler interface cable with 32 ft. (10 m) long cable; and 1 – TIEN 350 Area Velocity Sensor; per Contract No. 2021146 and Quotation #6816 REV 1, 2/21/2021

Base Bid Price	\$27,184.50
Volume Discount (5%)	<u>(\$1,259.23)</u>
Sub-Total	\$25,925.27
Estimated Sales Tax	\$2,086.98
Freight	<u>\$456.00</u>
<b>Total</b>	<b><u>\$28,468.25</u></b>