



City Council Report

Date: October 7, 2024
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Rifles, Shotguns, Launchers, and Accessories for the Mesa Police Department
(Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Mesa Police Department and Procurement Services recommend awarding the contract to the lowest, responsive, and responsible bidders, Arms Unlimited; B&T USA, LLC.; Clyde Armory, Inc.; Diamondback Police; GT Distributors; LN Curtis and Sons; Precision Arms; Primary Arms, LLC.; Proforce Marketing; and TXAT, LLC. at \$1,600,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The Police Department has approximately three hundred (300) rifles in service and over half of them are in urgent need of replacement. A fully functioning weapon is also issued with accessories such as optics, weapon lights, and slings. This contract will allow the Police Department to purchase rifles, shotguns, launchers, and accessories for various divisions throughout the department. Each line is being awarded to a primary vendor with multiple secondary vendors due to possible supply chain disruptions.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2025015
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None
Initial Contract Term: Three (3) years
Possible Renewals: Up to a maximum of two (2) years subject to Administrative review and approval
Funding Source: Funding will be identified as purchases are made. Funding sources may include but are not limited to Police Department General Fund and Police Safety Sales Tax Funds

Bid Responses

Bid Tabulation available upon request

AWARD RECOMMENDATION		
Vendor	Primary Lines	Secondary Lines
Adamson Police	Withdrew Bid After NOITA	
Arms Unlimited	8, 9, 10, 11, 35, 38, 40, 41, 42, 46, 51, 59, 60, 61, 62, 63, 64, 65, 66, 73	15, 16, 23, 24, 30, 36, 37, 39, 48, 49, 69, 70, 71, 72, 74 and Offered Discounts
B&T USA, LLC.		41, 42, 46, 51 and Offered Discounts
Clyde Armory, Inc.	47, 48, 50	1, 3, 4, 5, 6, 31, 44 and Offered Discounts
Diamondback Police	2, 18, 20, 81, 82, 83	7, 17, 19, 21, 22, 26, 28, 29, 32, 34, 43, 45, 52, 56 and Offered Discounts
GT Distributors	7	10, 11, 22, and Offered Discounts
LN Curtis and Sons	1, 4, 5, 6, 31, 52, 53, 56, 57	7, 14, 30, 44, 84 and Offered Discounts
Precision Arms	55	18, 20, 28, 29, 33, 41, 42, 43, 45, 46, 51, 54 and Offered Discounts
Primary Arms, LLC.	3, 28, 29, 30, 33, 34, 36, 37, 39	2, 8, 9, 12, 13, 14, 35, 38, 40, 47, 50 and Offered Discounts
Proforce Marketing	12, 13, 14, 17, 19, 21, 22, 26, 27, 32, 43, 44, 45, 49, 54, 67, 69, 70, 71, 72, 74, 75, 76, 77, 78, 79, 80, 84	1, 2, 3, 4, 5, 6, 8, 9, 10, 15, 16, 23, 24, 31, 33, 34, 36, 37, 38, 39, 40, 47, 48, 50, 52, 53, 56, 59, 60, 61, 62, 63, 64, 65, 66, 73 and Offered Discounts
TXAT, LLC.	15, 16, 23, 24	Offered Discounts