



City Council Report

Date: August 17, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Stryker Lucas 3 Mechanical CPR Devices for the Mesa Fire and Medical Department (Partially Funded by FEMA AFG Grant) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Procurement Services recommend awarding the contract to the lowest, responsive and responsible bidder, Howmedica Osteonics Corp. dba Stryker Sales, LLC, in an amount not to exceed \$876,500 for Year 1, and an amount not to exceed \$52,800 annually for Year 2 and any subsequent renewals, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will furnish the Mesa Fire and Medical Department with the Stryker Lucas 3 mechanical chest compression system, including all required equipment, accessories, maintenance services, and data management tools. The system delivers continuous, high-quality chest compressions during cardiac arrest emergencies, enhancing both safety and patient outcomes. These devices will also support effective care during transport by ensuring consistent and reliable resuscitation efforts. An initial large purchase of 30 devices will be made during the first year of the contract. Additional devices will be purchased on an as-needed basis for the remainder of the contract. The City of Mesa will be responsible for a 10% cost share requirement per the FEMA AFG Grant requirements.

Purchase Information

Action: Award

Procurement Type: Request for Bids

Contract Number: 2026089

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, subject to Administrative review and approval

Funding Source: Department of Homeland Security/FEMA and Emergency Transportation Services (ETS) Lifecycle Program

- \$724,773 - FEMA AFG Grant Award

- \$72,477.30 - 10% Cost Share Requirement for FEMA AFG Grant (ETS Funding)
- \$74,491.65 - Additional ETS Lifecycle Program “Ambulance Facility Upgrades” Funding

Non-Responsive Bids

ZOLL Medical Corporation (vendor submitted bid for an alternative product to the “name brand only” solicitation)

Bid Response

Howmedica Osteonics Corp. – Redmond, WA	\$887,252.40 – (Recommended)
dba Stryker Sales	