



City Council Report

Date: June 15, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Purchase for Seating Reupholstery for the Mesa Arts Center as requested by the Arts and Culture Department (**Funded by the Mesa Arts Center Restoration Fund**) (**Citywide**)

Recommendation

Council is requested to approve the award as recommended.

The Arts and Culture Department and Purchasing recommend authorizing the purchase using the Omnia cooperative contract with Irwin Seating Company at \$48,050.12, based on estimated requirements.

Background / Discussion

This purchase will provide reupholstery of the seating in the Playhouse Theater at the Mesa Arts Center. The existing seating is fifteen years old and many of the 176 seats are worn and thread bare. Full replacement would cost approximately \$600 per seat or \$105,000 whereas, reupholstery and repair is approximately 46% of that cost.

Irwin Seating Company is the only manufacturer of the replacement parts for their seating product. Mesa Arts Center and Purchasing believe that obtaining quotes would only result in another company purchasing Irwin parts and marking them up and the prices provided are based on a competitively solicited contract. Additionally, Irwin Seating will purchase the fabric and perform the reupholstery at their factory making this a turn-key project for Mesa Arts Center. This will expedite the process and result in minor loss of revenue due to cancelling or rescheduling events.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2020201
Contracting Agency/Contract Number: Omnia / R191805 (5/8/2020)
Local Consideration: Policy did not apply to this procurement method
Funding Source: Mesa Arts Center budget through the Mesa Arts Center Restoration Fund

AWARD RECOMMENDATION

Irwin Seating Company Citation Model 4BU.6SU to include components, options, accessories, upholstery and finishes per Contract No. 2020201 and Omnia Seating Proposal #R191805

Total Materials Cost (176 Chairs)	\$35,787.24
Estimated Sales Tax	\$1,622.00
Freight	\$5,250.00
Installation	<u>\$5,390.88</u>
Total Project Cost	<u>\$48,050.12</u>