



City Council Report

Date: June 21, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Purchase of Network Switches (Replacement/Upgrade) for the Mesa Police and Mesa Fire and Medical Departments **(Funded by Department of Innovation and Technology Lifecycle Program) (Citywide)**

Purpose and Recommendation

Council is requested to approve the award as recommended.

Department of Innovation and Technology and Purchasing recommend authorizing the purchase using the National Cooperative Purchasing Alliance (NCPA) cooperative contract and the lowest quoted vendor, Sentinel Technologies, Inc. at \$70,578.49.

Background / Discussion

This purchase is for Cisco switches to support Mesa Police and Mesa Fire and Medical Department's Computer-Aided Dispatch (CAD) workstations. The current devices are reaching end of support and technical assistance, software updates and security patches are no longer available. These devices support a critical application, and their failure could lead to catastrophic extended outages for the dispatch center or compatibility issues when trying to connect and interoperate with newer network equipment.

The NCPA cooperative contract has been competitively bid and meets the City's procurement requirements. Using this cooperative contract provides very competitive rates based on a nationally solicited agreement. Additionally, Department of Innovation and Technology compared pricing from three vendors under cooperative contract for the necessary Cisco equipment, software and maintenance support. Sentinel Technologies was by far the lowest quote, and has a positive work history with the City of Mesa, specifically with Cisco solutions.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2021237
Contracting Agency/Contract Number – Term: NCPA/#01-97 – 8/1/2019 to 7/31/2022
Local Consideration: Policy did not apply to this procurement method
Protests Received: None
Funding Source: Department of Innovation and Technology Lifecycle Program budget

AWARD RECOMMENDATION	
Hardware, Software, Support, and Services per quote dated (5/19/2021)	
Hardware	\$42,280.00
Software	\$17,592.00
Maintenance/Support	\$5,418.00
8.1% Tempe Sales Tax	<u>\$5,288.49</u>
Total	<u>\$70,578.49</u>