



# City Council Report

**Date:** May 21, 2012  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, CPM, CPPO, Business Services Director  
John Albin, CPPO, CPPB, Acting Purchasing Administrator  
**Subject:** Purchase of a New NetApp Storage Solution for the Information Technology Department (Contract #2012143)  
"Citywide" Contract

## Purpose and Recommendation

Council is requested to approve the Purchase of New NetApp Storage Solution as recommended. Bid pricing was evaluated by the Information Technology (ITD) Department and the Purchasing Division.

The Purchasing Division recommends authorizing purchase from the lowest, responsive and responsible bidder, Custom Storage at \$135,038.96, including applicable taxes.

## Background/Discussion

Data storage is a key component of the City's computing infrastructure. The recommended purchase will increase the stability and availability of the storage platform that supports critical City services, such as file shares and personal "H" drives by providing redundant capacity, introducing storage platform diversity and improving service availability. It will accommodate existing storage needs for user and department shares as well as address increasing demands resulting from normal use. This purchase is part of ITD's strategic and operational excellence planning processes.

118 vendors were invited to bid, of which, six were Mesa vendors, in addition to the standard advertising in the Arizona Republic, Record Reporter and Bid Net. 46 vendors downloaded the bid from the Purchasing website. Two bids and one "no-bid" were received; none of the bids received were from Mesa vendors. The lowest, responsive and responsible bidder is recommended for award.

## Alternatives

Council may choose not to authorize the purchase and new bids will be obtained.

## Fiscal Impact

The total amount of \$135,038.96 (includes installation services and first year's maintenance) is available in the Information Technology Department FY 2011-12 budget.

Approximately \$15,000 per year will be budgeted for support expenses in subsequent ITD FY budgets.

## Coordinated With

Information Technology Department

**CITY OF MESA  
PURCHASE RECOMMENDATION  
NEW NETAPP ENTERPRISE STORAGE SOLUTION  
(INVITATION FOR BIDS #2012143)**

**Custom Storage  
Scottsdale, AZ**

Quantity	Description	Bid Pricing
2	NetApp FAS2240-4 Storage Unit, including one year onsite support, installation and shipping	
	\$ 62,159.79 / each	\$124,319.58
	8.95% Sales Tax	<u>\$10,719.38</u>
	<b>Total Amount</b>	<b>\$135,038.96</b>

**April 17, 2012 Bid Results:**

Custom Storage Scottsdale, AZ	\$124,319.58 (Recommended)
CLH International, Inc. Tempe, AZ	\$140,464.00
CenturyLink Phoenix, AZ	"No Bid"