



City Council Report

Date: May 20, 2013
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Alyce Benge, C.P.M., CPPO, Purchasing Administrator
Subject: Three-Year Term Contract for Rental of Asphaltic Materials Distributor Truck and Qualified Operator the Transportation Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Rental of Asphaltic Materials Distributor Truck and Qualified Operator as recommended. A committee representing Transportation and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored proposal from Hawker & Evans Asphalt Co., Inc. (a Mesa business) at \$171,000; and secondary award to Swaine Asphalt Corp. at \$11,815; based on estimated requirements. The total annual contract amount is \$182,815.

Background / Discussion

This contract will provide for the rental of a truck and qualified operator capable of applying approximately 2,000,000 square yards of various asphaltic emulsified materials on City residential and collector streets, and cul-de-sacs in accordance with the City pavement maintenance program. All emulsion will be furnished by the City using current contracts.

The bid specifications require the operator to coordinate with Transportation, Field Operations on all work. The contractor will be responsible for coordinating barricades with the City's barricade rental vendor; driveway patching or minor adjustments; scheduling route and field adjustments as required.

The bid allows the City to award to a primary and a secondary contractor. The secondary will only be used if the services cannot be provided by the primary contractor.

48 vendors (including 4 Mesa vendors) were invited to submit a response, in addition to the standard advertising in the Arizona Republic, Bid Net, Record Reporter and the City of Mesa Purchasing website. 10 vendors downloaded the solicitation from the Purchasing website. 3 responses were received.

The initial contract period will be three-years with two, one-year renewals possible subject to future Council consideration. Future price increases are capped by the Producer Price Index.

Staff from Transportation evaluated the proposals based on the elements: Driver Experience; Equipment; and Price. The highest scored proposal, Hawker & Evans Asphalt Co., Inc. is being recommended for award. The evaluation committee unanimously agreed on the recommendation.

Alternatives

Council may choose not to award the contract and new responses will be solicited.

Fiscal Impact

The total amount of \$182.815 is available in the Transportation budget through Special Revenue Funds (Highway User Revenue Fund).

Coordinated With

Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2013060

Vendors Registered on Bid List: 48 (4 Mesa)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: 10

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

April 10, 2013 Proposal Responses:

Hawker & Evans Asphalt Co., Inc.

Mesa, AZ

M.R. Tanner Development and Construction, Inc.

Gilbert, AZ

Swaine Asphalt Corp.

Phoenix, AZ

Proposal Scoring Results:

Element / Points Possible	Hawker & Evans Asphalt Co., Inc. Mesa, AZ	Swaine Asphalt Corp. Phoenix, AZ	M.R. Tanner Development and Construction, Inc. Gilbert, AZ
Driver Experience / 35	35	30	30
Equipment / 30	30	20	25
Price / 35	30	35	20
Total Points / 100	<u>95</u>	85	75

AWARD RECOMMENDATION

Primary
Hawker & Evans Asphalt Co., Inc.
Mesa, AZ

Description
<p>Rental of Asphaltic Materials Distributor Truck and Qualified Operator per Specifications and Pricing as offered:</p> <p>Asphalt Distributor as specified with Qualified Operator \$115.00 / hr.</p> <p>Partial Day Hourly rate of \$115.00 / hr. with a minimum charge of 5 hours</p> <p>Overtime/weekend/holiday rate \$135.00 / hr. with a minimum charge of 6 hours</p> <p>Annual Contract Amount: <u>\$171,000</u></p>

Secondary
Swaine Asphalt Corp.
Phoenix, AZ

Description
<p>Rental of Asphaltic Materials Distributor Truck and Qualified Operator per Specifications and Pricing as offered:</p> <p>Asphalt Distributor as specified with Qualified Operator \$107.50 / hr.</p> <p>Partial Day Hourly rate of \$110.00 / hr. with a minimum charge of 4 hours</p> <p>Overtime/weekend/holiday rate \$120.00 / hr. with a minimum charge of 10 hours</p> <p>Annual Contract Amount: <u>\$11,815</u></p>

<p>Total Annual Contract Amount: <u>\$182,815</u></p>
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