



City Council Report

Date: November 15, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for GEA Westfalia Centrifuge Equipment, Parts and Services for the Water Resources Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the qualified proposal from GEA Mechanical Equipment US, Inc. at \$700,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The contract will provide GEA Westfalia mechanical centrifuge equipment, parts and maintenance services. The centrifuges/separators are located at the Greenfield and Northwest Water Reclamation Plants. Due to product standardization, the City established a brand name only specification in the solicitation.

Centrifuges are large complex pieces of machinery that operate at high speeds and produce high gravitational forces. Because of the fine tolerances needed to keep the equipment working properly, it is critical that manufacturing specification be maintained. This is best done by using factory authorized repair, service, and parts. The parts and service to be performed would include centrifuge overhauls, bearing replacements, scroll retiling and parts replacement.

The City received two responses of which one vendor was deemed as non-responsive, due to not being a GEA authorized provider. The remaining proposal was evaluated by a committee in accordance with the City's established policies and procedures. Since the City received only one responsive proposal from GEA Mechanical Equipment US, Inc. the City was not able to perform a comparative analysis. The committee determined GEA Mechanical met all the requirements of the solicitation. Water Resources confirmed that the pricing offered by GEA Mechanical is fair and reasonable with current market conditions.

Water Resources has been doing business with GEA Mechanical Equipment US, Inc. for approximately ten (10) years. Water Resources is satisfied with their customer service, technical support, equipment, and parts provided this vendor.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2021240

Local Consideration: Policy did not apply to this procurement method

Protests Received: A protest was received from Sentrimax Centrifuges, Inc. on 9/21/2021.

The Chief Procurement Officer reviewed the contents and denied the protest on 9/29/2021. Sentrimax did not appeal the response. Copies of the protest and response are attached.

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Water and Wastewater Enterprise Operations and Maintenance budget, and Greenfield Joint Venture Operations and Maintenance budget

Single Proposal Response

GEA Mechanical Equipment US, Inc. – Northvale, NJ

Deemed as Non-Responsive:

Sentrimax Centrifuges, Inc. – Mansfield, TX

Vendor is unable to provide GEA Mechanical Equipment US, Inc. OEM equipment, parts and services as required in the Request for Proposal solicitation.

No Bid response received from:

Midco Diving and Marine Services, Inc. – Rapid City, SD