



# Department of Arts and Culture

Thursday, April 20, 2023

Cindy Ornstein, Director

Illya Riske, Assistant Director



Fiscal Year 2023/24



# Public Purpose

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## **Vision:**

A thriving and engaged community where all people have a powerful sense of belonging in a world shaped by discovery, creativity, and imagination.

## **Mission:**

To enrich people's lives through inclusive arts, cultural, and science experiences in welcoming and creative environments.

# Priorities/Objectives

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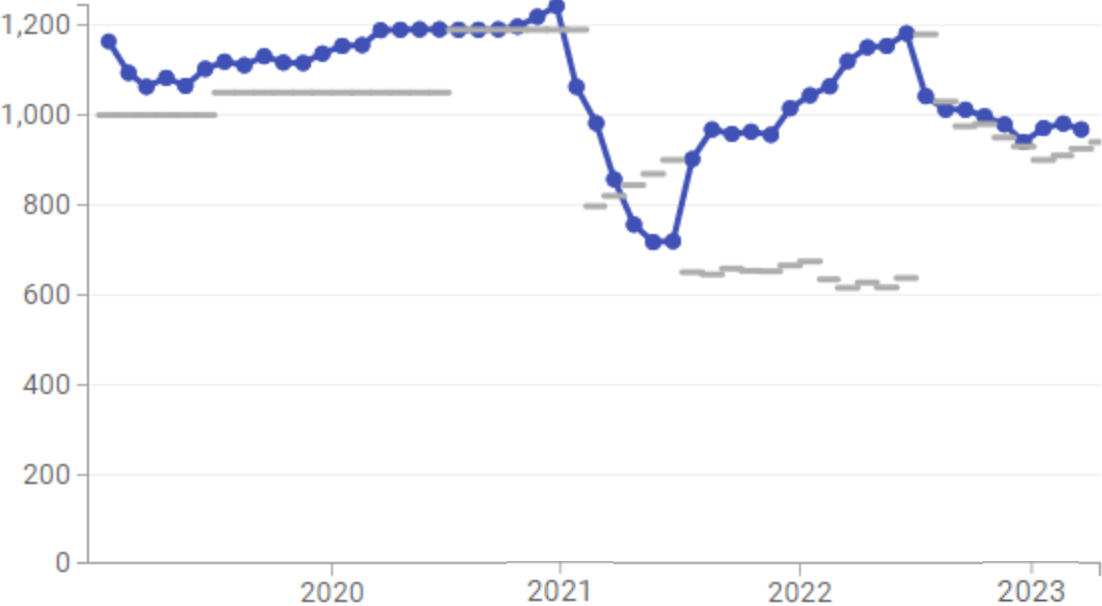
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1. Supporting programming through investments in staff
2. Long-term sustainability and healthy growth

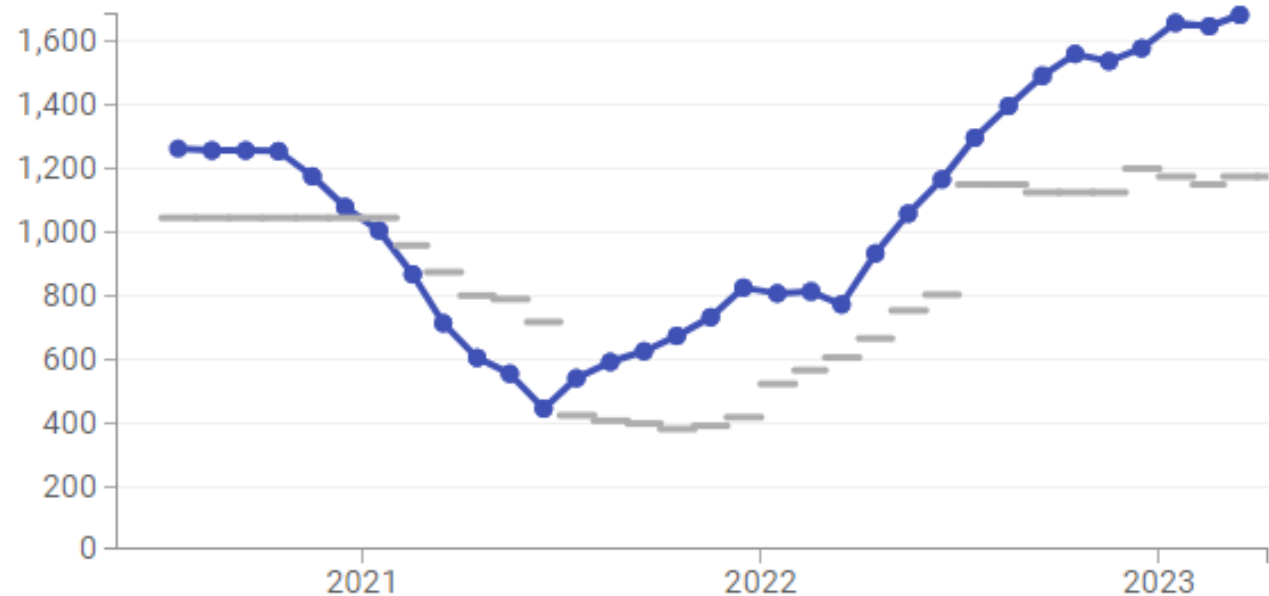


# Performance Measures - Membership

Number of AZMNH memberships

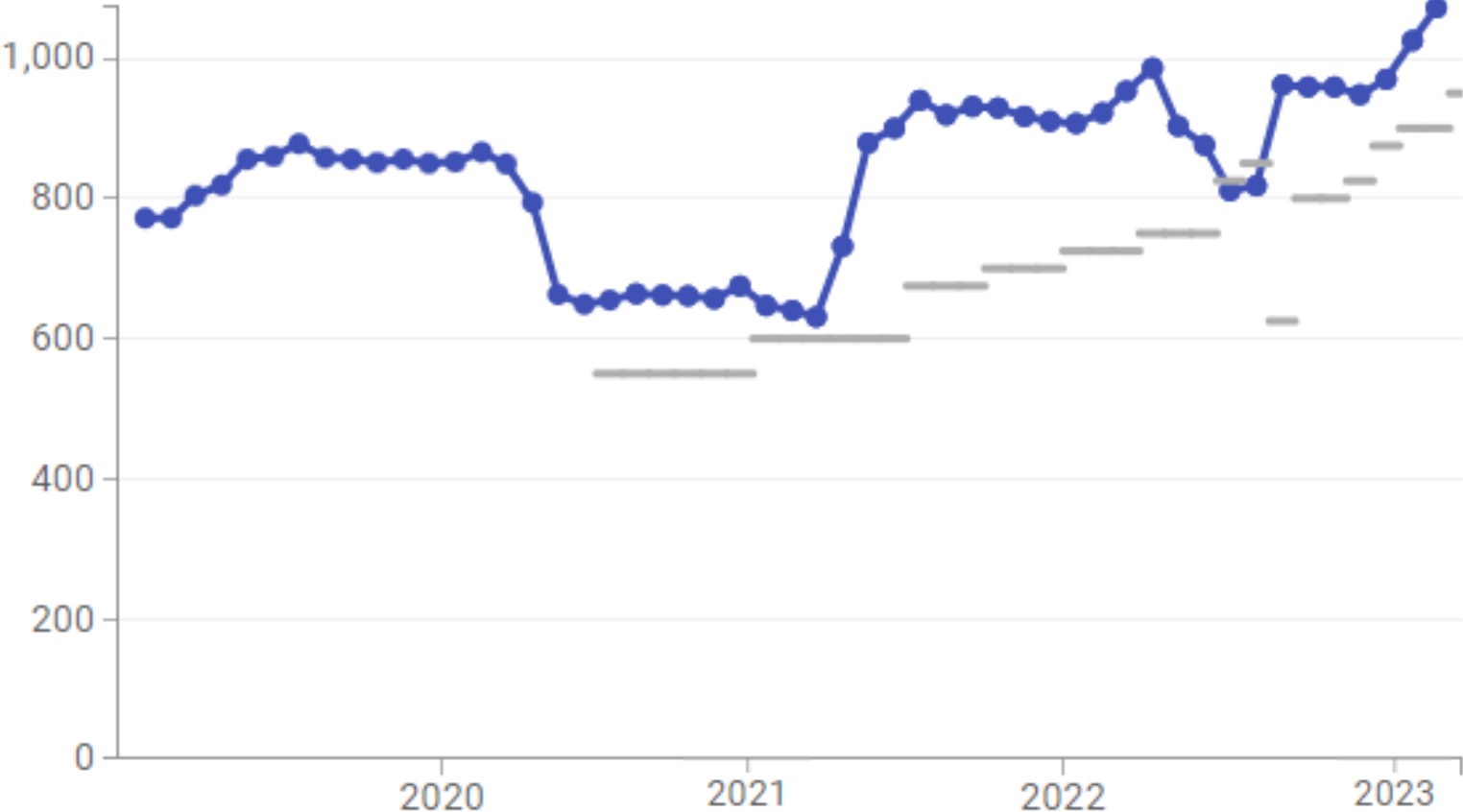


Number of i.d.e.a. museum memberships

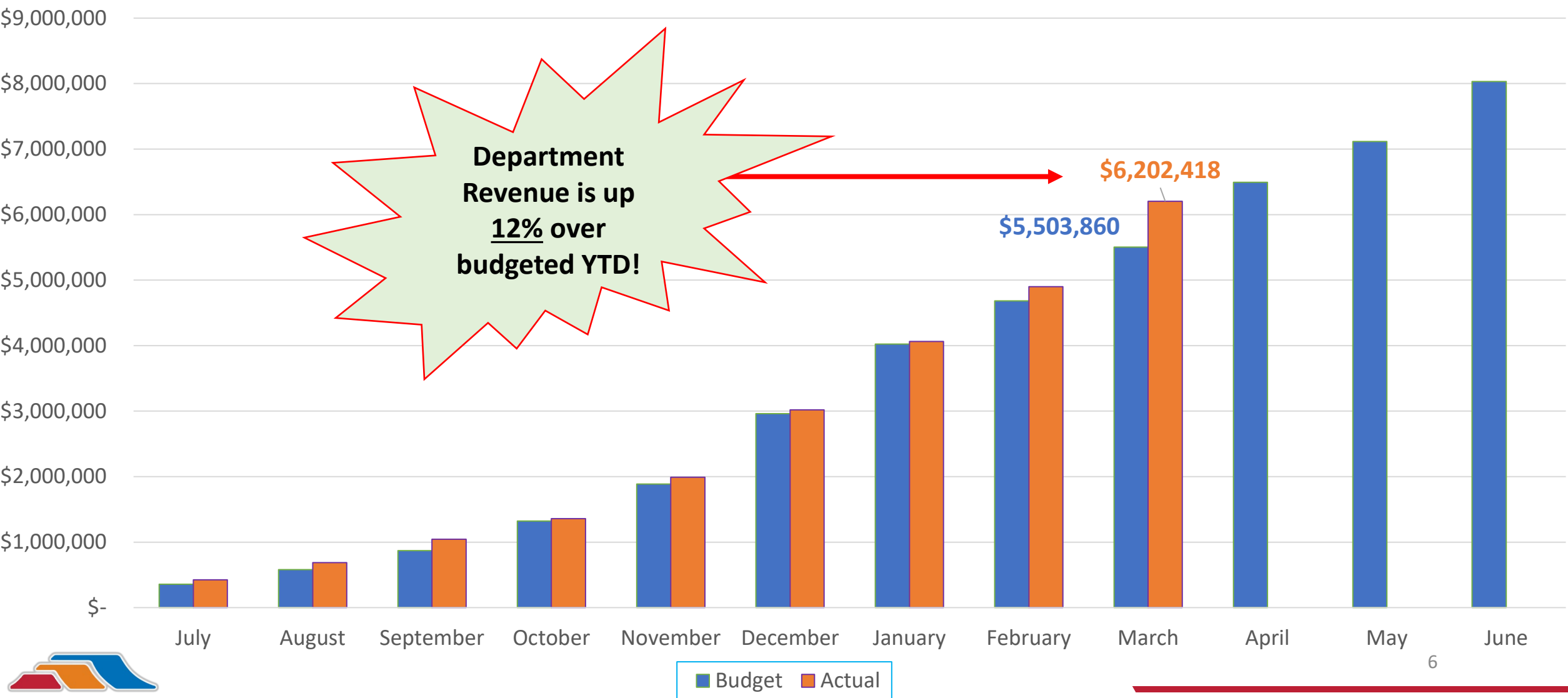


# Performance Measures - Membership

Number of MAC memberships



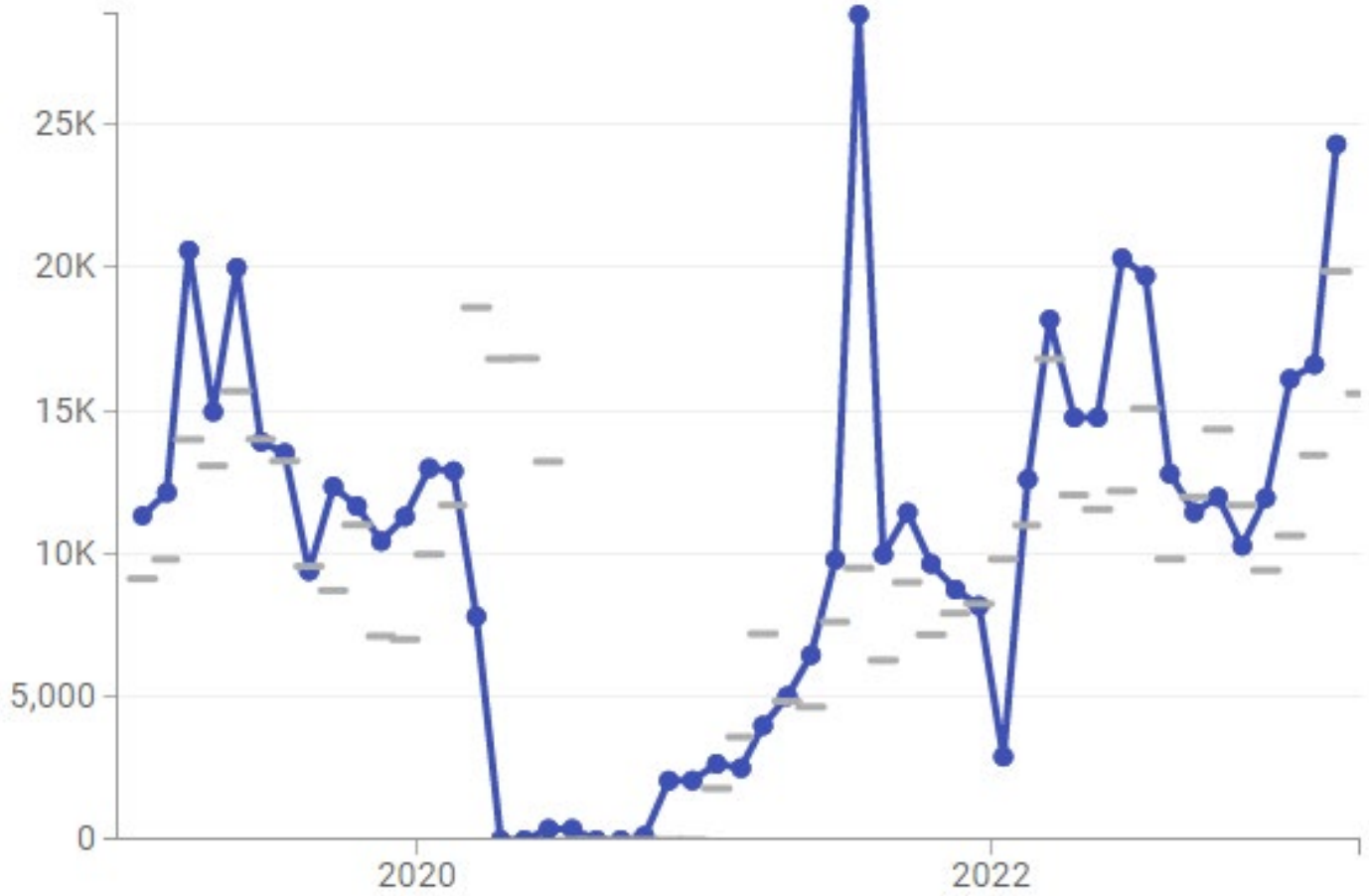
# FY2022-23 – Revenue Budget v. Actuals – Arts and Culture Fund





# Performance Measures - Participation

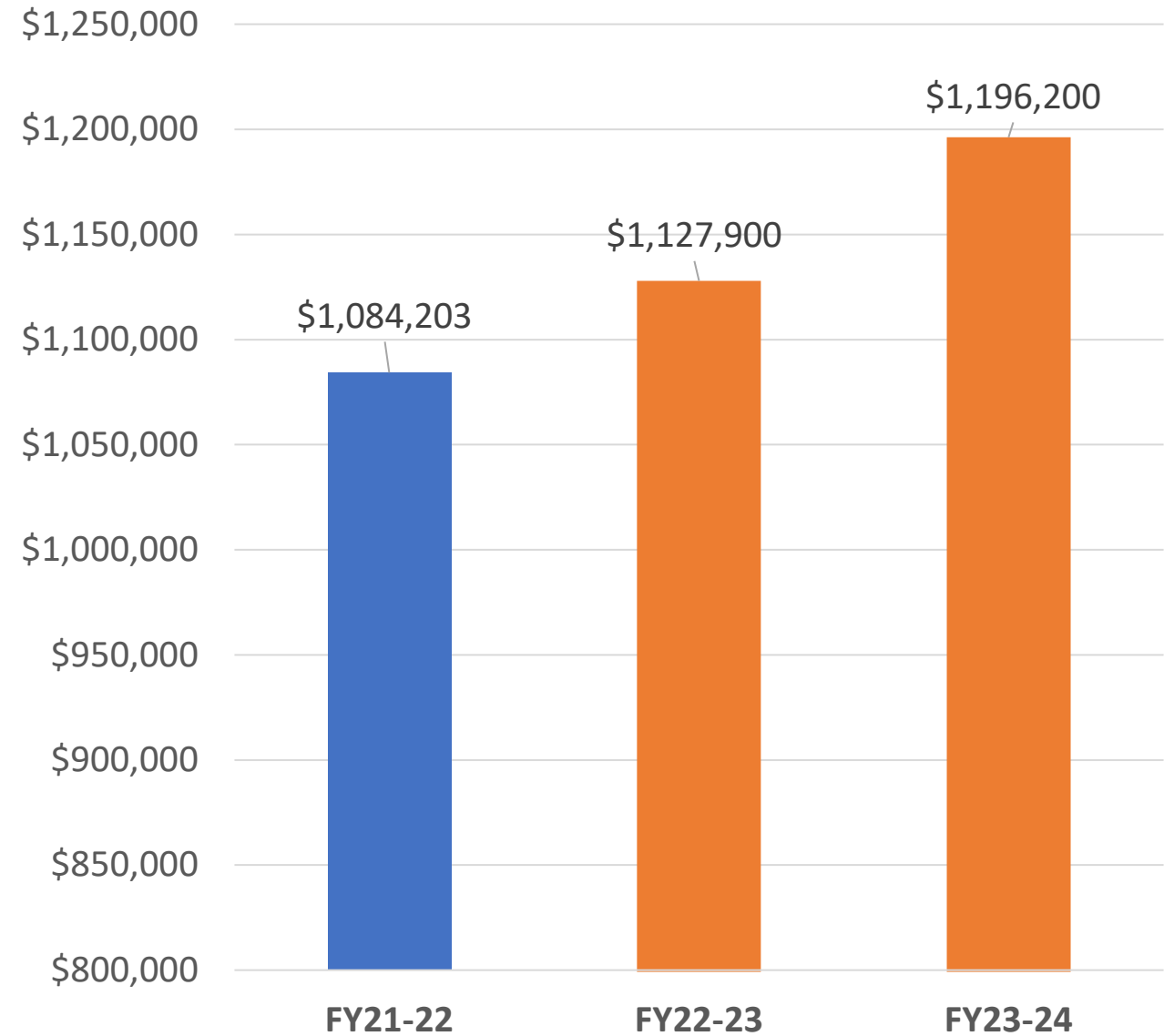
AzMNH Participants



# Revenue – AZMNH



- 4% increase in FY22-23
- 6% forecast increase in FY23-24
- Increasing Investment in Marketing

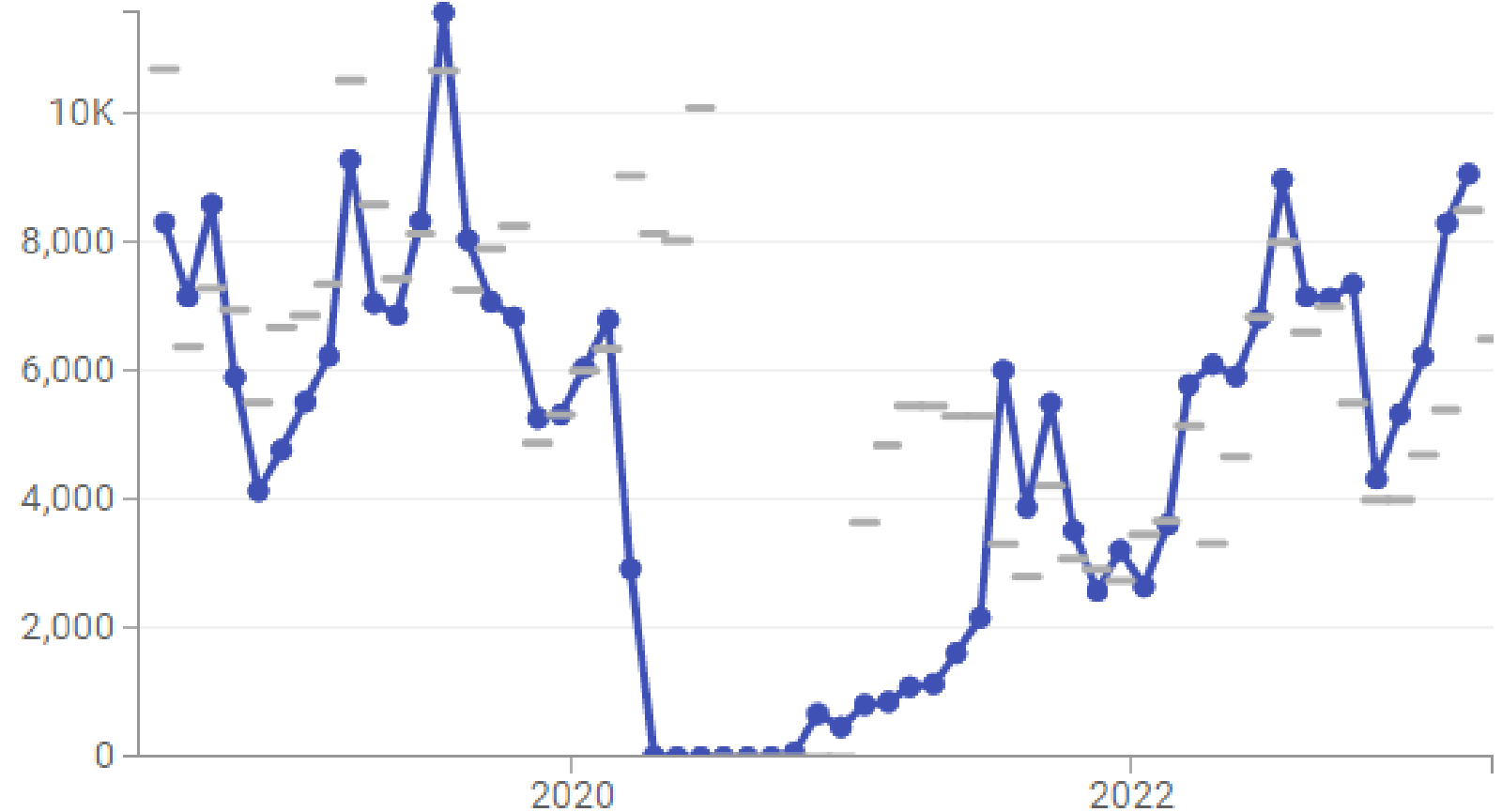


■ Actuals ■ Forecast



# Performance Measures - Participation

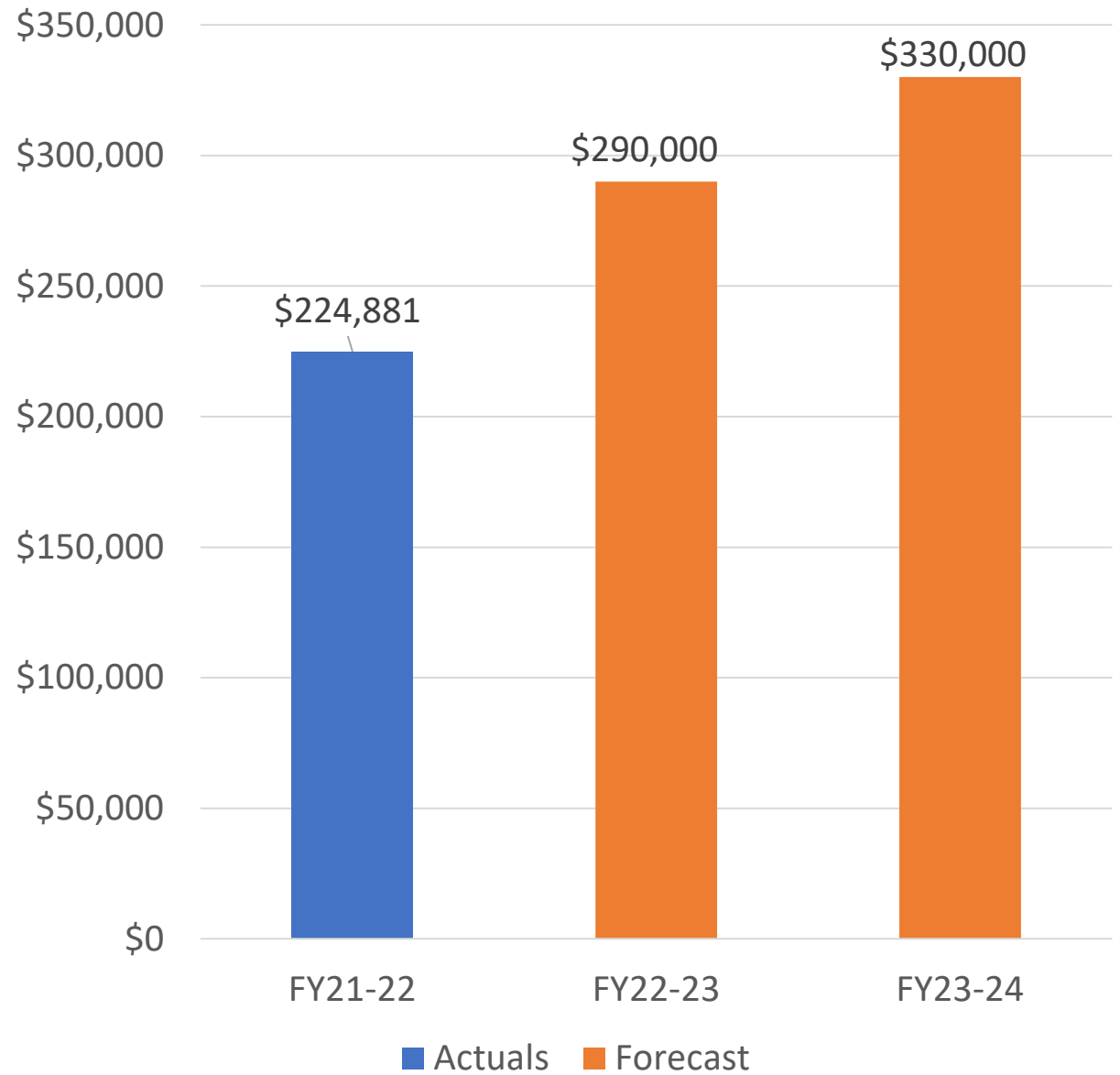
Number of i.d.e.a. Museum Participants



# Revenue – i.d.e.a. Museum

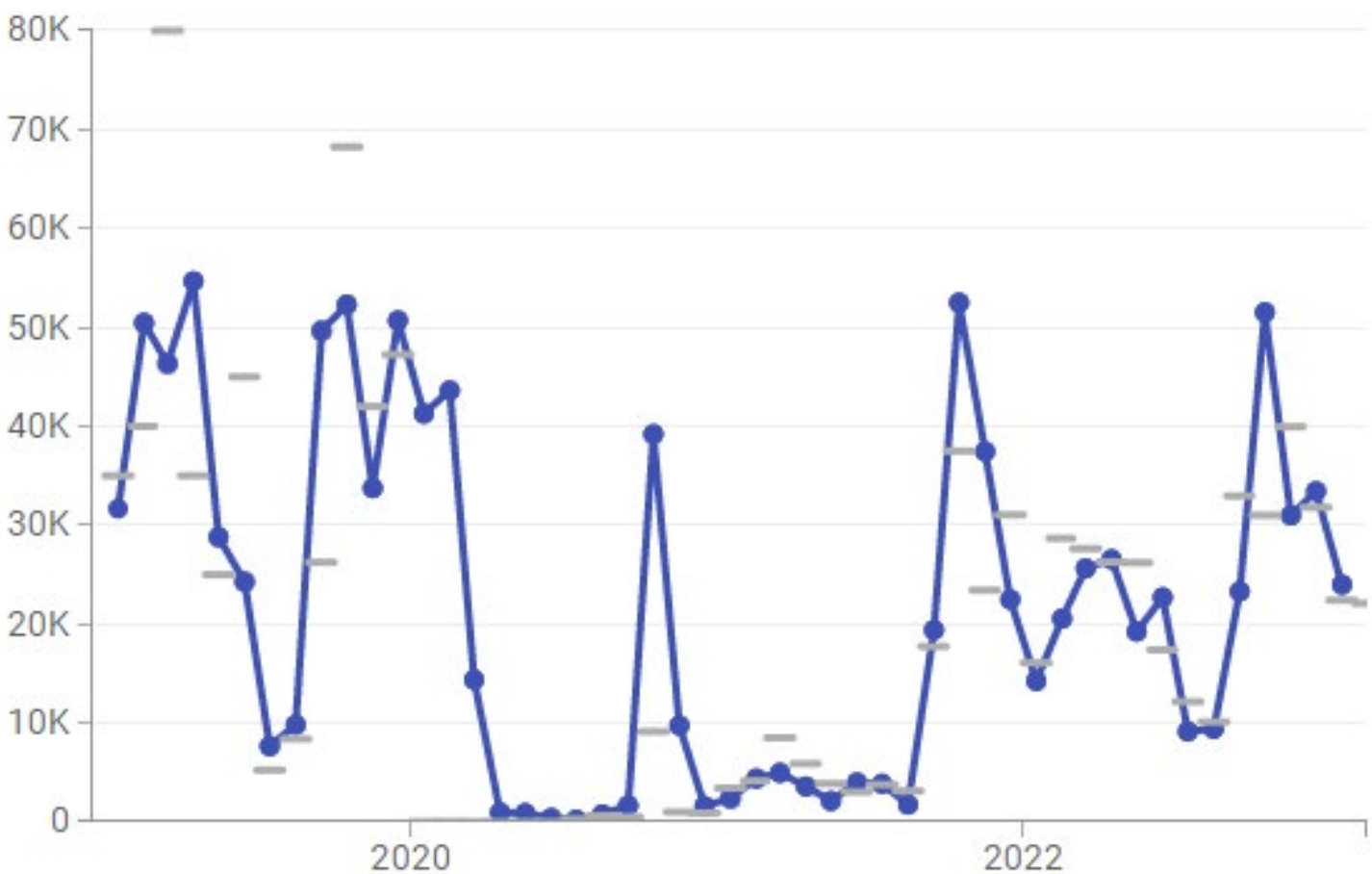


- 29% increase in FY22-23
- 14% forecast increase in FY23-24
- Increasing investment in Marketing



# Performance Measures - Participation

Mesa Arts Center Participants

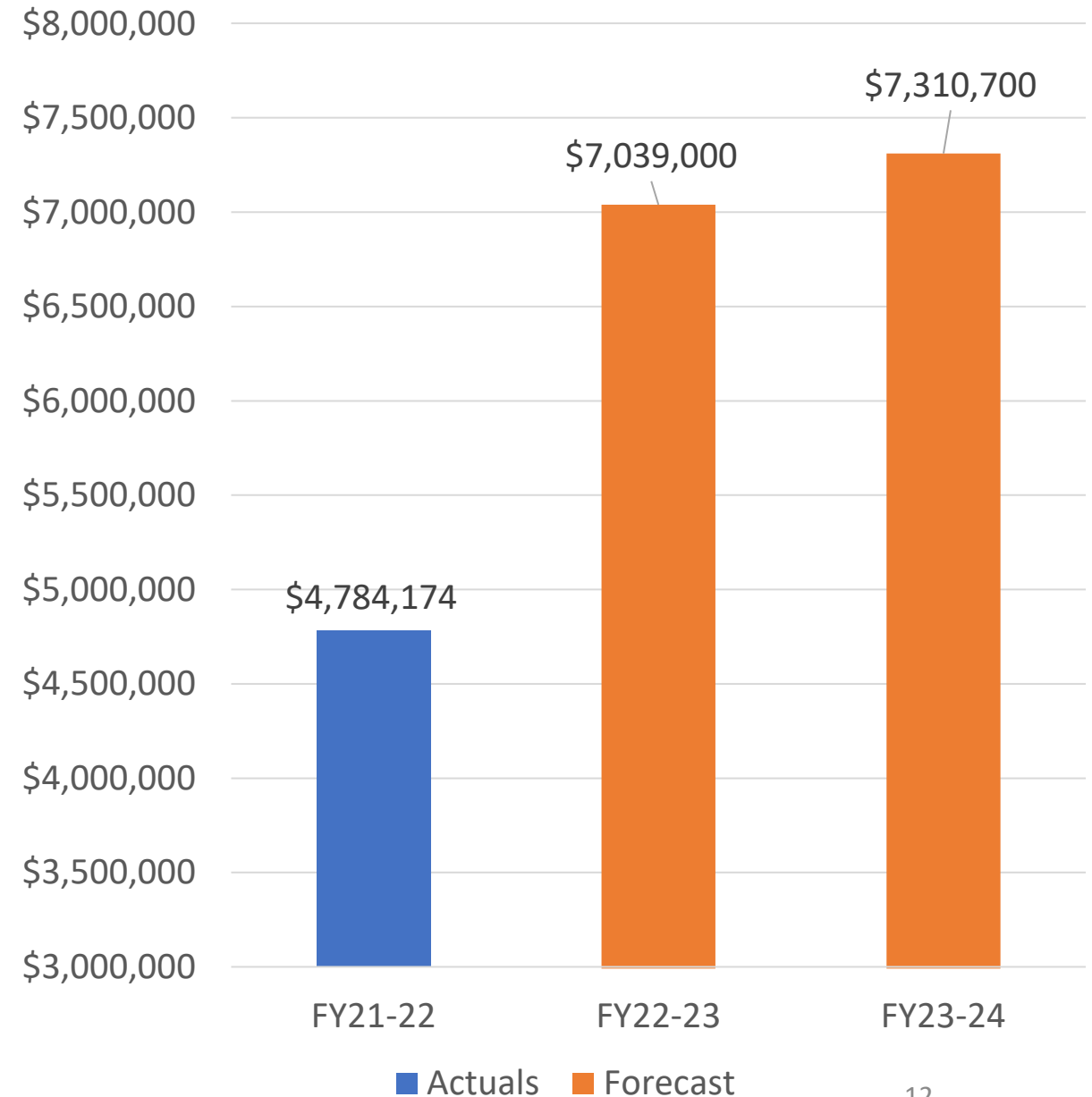




# Revenue – Mesa Arts Center

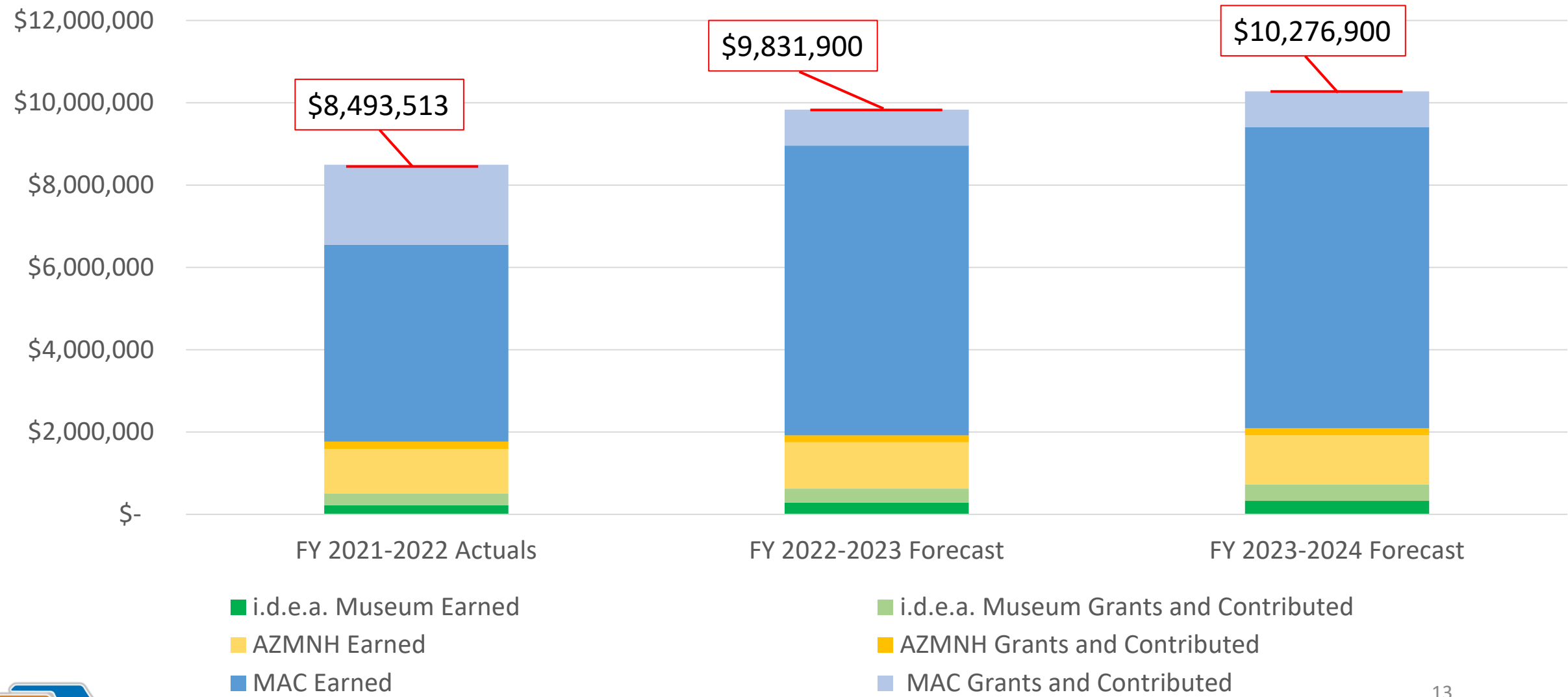


- 47% increase in FY22-23
  - Full Return from COVID closure
- 4% forecast increase in FY23-24
  - Theaters - Increasing ticket fees \$1.25
  - Increasing number of Art Classes





# Revenue Summary – Arts and Culture



# Arts and Culture Budget Summary

| Arts and Culture Budget Summary | FY 21/22<br>Year End Actuals | FY 22/23<br>Revised Budget | FY 22/23<br>Year End Estimate | FY 23/24 Proposed<br>Budget |
|---------------------------------|------------------------------|----------------------------|-------------------------------|-----------------------------|
| Earned and Contributed Revenues | \$8,493,513                  | \$9,831,900                | \$9,831,900                   | \$10,276,900                |
| General Fund Contribution       | \$7,773,923                  | \$8,880,336                | \$8,880,336                   | \$9,971,913                 |
| <b>Total Resources</b>          | <b>\$16,267,436</b>          | <b>\$18,712,236</b>        | <b>\$18,712,236</b>           | <b>\$20,248,813</b>         |
|                                 |                              |                            |                               |                             |
| <b>Total Expenses</b>           | <b>\$15,280,500</b>          | <b>\$19,761,800</b>        | <b>\$19,761,800</b>           | <b>\$20,628,000</b>         |

Revenues and Expenses include Arts and Culture Fund, Grants and Contributions

**\*\*FY 22/23 and FY 23/24 Total Expenses include one-time expenditures covered by Arts and Culture Fund reserves**



# i.d.e.a. Museum – New Position – Education Staff

## 1.0 FTE – Museum Education Assistant

- Increases engagement capacity and supports expanded activities during major capital project
- Allows development of more impactful community collaborations

### General Fund

| One-Time | Ongoing  |
|----------|----------|
| -        | \$77,600 |



# AZMNH – New Position – Chief Curator

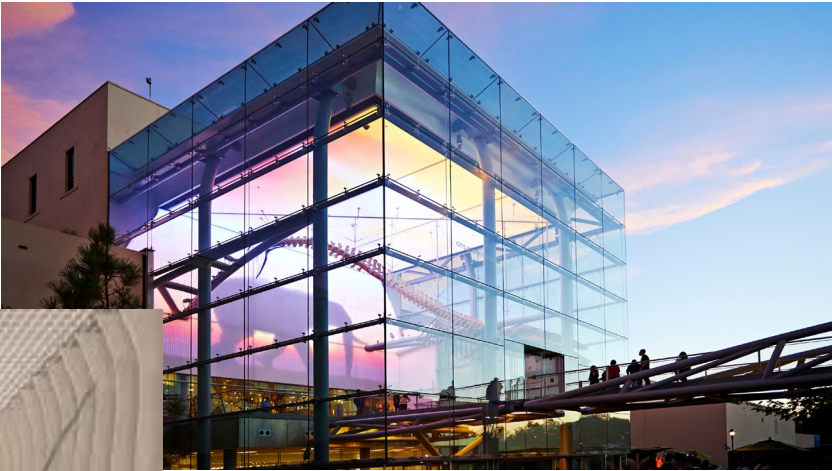


## General Fund

| One-Time | Ongoing   |
|----------|-----------|
| -        | \$105,100 |

### 1.0 FTE - Chief Curator

- Set strategic vision for curation, research and collections
- Develops curatorial direction for museum capital project
- Establish long-term business plan, support audience experiences





# AZMNH – Museum Master Planning

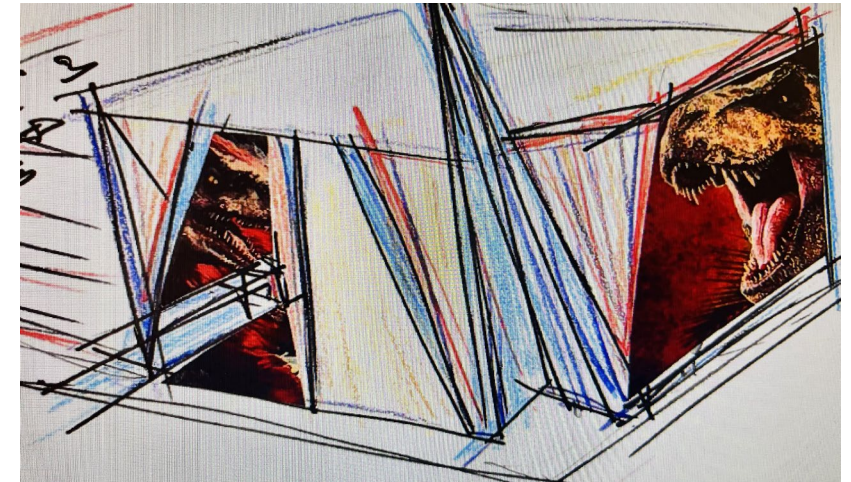
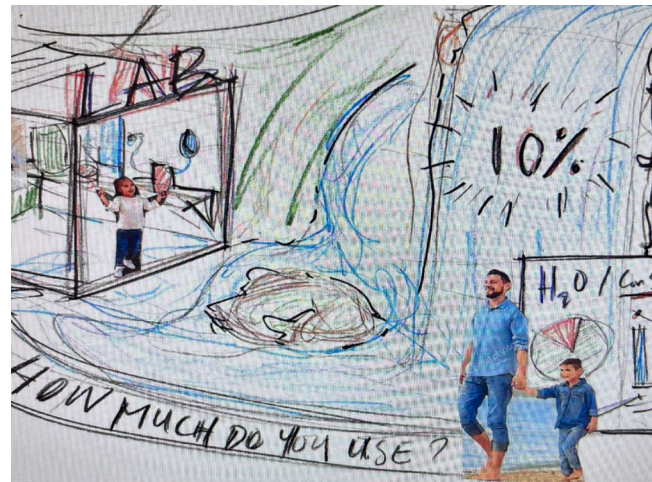
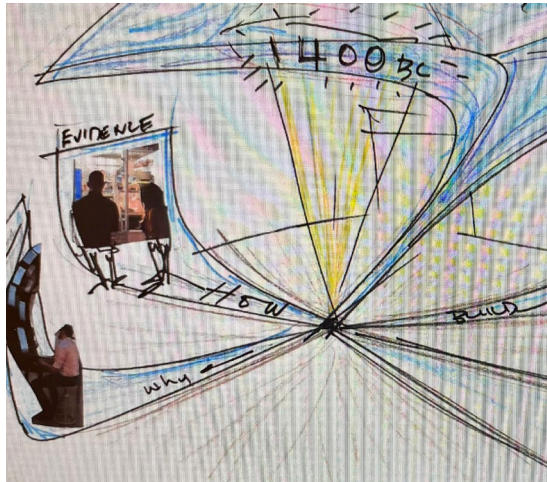


## General Fund

### \$250,000 – Consultants for Museum Master Planning

- Establish clear direction on future of museum.
- Case for experiences/programs.
- Identify required resources, timeframes, and milestones.

| One-Time  | Ongoing |
|-----------|---------|
| \$250,000 | -       |



# Arts and Culture Fund Planned Expense Increases

- Expand AZMNH Programs & Marketing
- Increase i.d.e.a. Museum Programs & Marketing
- Three new MAC Program Support Positions
- 1.3 FTE MAC Art Studios staff
- Increased Dept. Security Contract costs; expanded AZMNH coverage
- MAC Equipment Replacement— \$95,500 One-Time

| One-Time  | Ongoing          |
|-----------|------------------|
| \$266,800 | <b>\$76,700</b>  |
| \$130,500 | <b>\$71,200</b>  |
| -         | <b>\$174,400</b> |
| -         | <b>\$71,300</b>  |
| -         | \$162,000        |
| \$95,500  | -                |

Green above  
indicates covered in  
whole or in part by  
new revenues.



# FY 23/24 Budget Adjustment Summary

|                                            | FTE        | General Fund     |                  | Arts and Culture Fund |                  | Council                                                                                                                                                                     |
|--------------------------------------------|------------|------------------|------------------|-----------------------|------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Request                                    |            | One-Time         | Ongoing          | One-Time              | Ongoing          | Priorities                                                                                                                                                                  |
| Department: Utilities Rate Increase        | -          | \$113,800        | \$114,000        |                       |                  |                                                                                          |
| i.d.e.a. Museum: Museum Ed. Assistant      | 1          |                  | \$77,600         |                       |                  |       |
| AZMNH: Chief Curator Position              | 1          |                  | \$105,100        |                       |                  |       |
| AZMNH: Museum Master Planning              | -          | \$250,000        |                  |                       |                  |                                                                                          |
| AZMNH: Increased Program Support           | -          |                  |                  | \$266,800             | \$76,700         |       |
| i.d.e.a. Museum: Increased Program Support | -          |                  |                  | \$130,500             | \$71,200         |       |
| MAC: Program Support Staff                 | 3          |                  |                  |                       | \$174,400        |       |
| MAC: Studios Staff                         | 1.3        |                  |                  |                       | \$71,300         |   |
| MAC: Equipment Replacement                 | -          |                  |                  | \$95,500              |                  |   |
| Department: Increase Security Budget       | -          |                  |                  |                       | \$162,000        |   |
| <b>Total</b>                               | <b>6.3</b> | <b>\$363,800</b> | <b>\$296,700</b> | <b>\$492,800</b>      | <b>\$555,600</b> | <b>19</b>                                                                                                                                                                   |





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