



City Council Report

Date: July 3, 2023
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Faux Trees for Pole Treatments for the Department of Innovation and Technology **(Single Bid Response) (Funded by Lifecycle Program and various Capital Improvement Program Project Funds) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Department of Innovation and Technology and Purchasing recommends awarding the contract to the single, responsive, and responsible bidder, Cell Trees, Inc., Year 1 at \$179,000; and Years 2 and 3 at \$50,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide for the purchase of faux trees, installation, maintenance, repair services, and other related products as needed. The Contractor will make the City's cellular towers (poles) look like faux palm trees. The initial purchase quantity is for three (3) installations per specifications at Pioneer Park, Reed Skate Park, and Acacia Park. The installations will lessen the negative aesthetic impact in the parks. The City's Wi-Fi project could be delayed if the basic cellular poles are not installed at these City Parks.

The City solicited a Request for Bids and notified potential bidders for one month and received a single bid response. Purchasing believes this is due to the very specialized market with limited competition. Staff did not find any other vendors for this product and service in Arizona.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2023170
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Department of Innovation and Technology budget through Lifecycle Program Funds and various Capital Improvement Program Project Funds

Single Bid Response – May 25, 2023

Cell Tree, Inc. Tucson, AZ	\$34,445/Unit (Recommended)
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