



City Council Report

Date: May 7, 2012
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
John Albin, CPPO, CPPB, Acting Purchasing Administrator
Subject: Renewal of the Term Contract for Swimming Pool Chemicals for the Parks,
Recreation and Commercial Facilities Department
(City of Chandler Contract #MU1-885-2936)
"Citywide" Contract

Purpose and Recommendation

Council is requested to approve a Renewal of the Term Contract for Swimming Pool Chemicals as recommended. Cooperative renewal bid pricing was evaluated by the Parks, Recreation and Commercial Facilities Department and the Purchasing Division.

The Purchasing Division recommends using the cooperative contract through the City of Chandler with multiple vendors: A & M Corson's (a Mesa business) at \$40,000; Brenntag Pacific at \$20,000; and Hill Brothers Chemical Company at \$6,000; for the combined total award of \$66,000 annually, including applicable sales tax, and based on estimated requirements.

Background/Discussion

This contract will provide four water treatment chemicals (1" Brominating Tablets, Potassium Peroxymonosulfate 45%, Sodium Bisulfate and Soda Bicarbonate) in bulk quantities for the City's aquatic facilities. The water treatment chemicals are needed for maintaining the Mesa swimming pools to Maricopa County Health Code Standards. The bid specifications require the chemicals to conform to NSF International Standard 60 and/or appropriate AWWA/ANSI Standards.

City of Chandler cooperatively advertised and bid for public agencies that use water treatment chemicals allowing the participating agencies to take advantage of combined quantity discounts. Participating agencies included Chandler, Tempe, Glendale, Queen Creek, Superstition Mountains Community Facilities District, Gilbert, Tolleson Unified High School District, El Mirage, Yuma and Oro Valley. Multiple awards were made to the lowest, responsive and responsible bidders to ensure adequate supply to all participating agencies. Council approved the initial contract using the cooperative contract through the City of Chandler with A & M Corson's for the amount of \$31,000 annually on May 16, 2011.

All three vendors being recommended for renewal offered the same pricing except for one item, 1" brominating tablets, supplied by A & M Corson's. The cost for this item has increased from \$125 to \$150 for a 50 lb. pail (or from \$2.4998 to \$2.8998/unit). The annual usage for

brominating tablets has reduced by more than half with the use of potassium peroxymono-sulfate. Staff has been satisfied with the vendors' products and customer service over the past year. Utilizing the cooperative contract through City of Chandler continues to be advantageous to the City.

Last year Council approved using A & M Corson's. During the year, we also began using Brenntag Pacific and Hill Brothers Chemicals Company. This request combines use of all these awards. Additionally, staff has gotten confirmation from A&M Corson's they will bill the City from a Mesa store so Mesa sales taxes will be paid; this change is effective for both the existing contract as well as the renewal contract.

The City of Chandler contract is valid from 3/15/2012 through 3/14/2013 with three (3) one-year renewal options. This second-year renewal contract will be valid through the same expiration as Chandler. Future renewals will be pending with Chandler renewals.

Alternatives

Council may choose not to authorize purchase through the City of Chandler contract. However, pricing is considered competitive due to the cooperative contract, achieving cost effective and efficient acquisition of quality products and services.

Fiscal Impact

The total amount of \$66,000 is available through the Parks, Recreation and Commercial Facilities Department budget.

Coordinated With

Parks, Recreation and Commercial Facilities Department

**CITY OF MESA
RENEWAL RECOMMENDATION
WATER TREATMENT CHEMICALS FOR CITY SWIMMING POOLS
City of Chandler #MU1-885-2936
Contract valid through March 14, 2013**

**A & M Corson's
Mesa, AZ**

Description	Annual Contract Award
1" Brominating Tablets, BioLab ProGuard #01.0550, 50 lb. pail - \$2.8998 unit	\$40,000
Potassium Peroxymonosulfate 45%, Oreg Clearview #01.2052, 55 lb. bag - \$1.818 per lb.	

**Hill Brothers Chemical Company
Phoenix, AZ**

Description	Annual Contract Award
Sodium Bisulfate, China #CS06000NO, 50 lb. bag - \$.61 per lb.	\$6,000

**Brenntag Pacific
Chandler, AZ**

Description	Annual Contract Award
Sodium Bicarbonate, FMC #130051, 50 lb. bag - \$.189 per lb.	\$20,000

COMBINED TOTAL CONTRACT AWARD: \$66,000
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Chandler bid responses for these line items:

	1" Brominating Tablets	Potassium Peroxymonosulfate 45%	Sodium Bisulfate	Sodium Bicarbonate
Brenntag	\$3.89 / lb.			.189 per lb.
Hill Brothers	\$3.71 / lb.		.61 per lb.	
Aquatic Env Sys	\$2.84 / lb.			
A&M Corson's	\$2.4998 / lb.	\$1.818 / lb.		