



City Council Report

Date: August 17, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Use of a Cooperative Contract for the Purchase of One E-One Cyclone Custom Cab Utility Truck (Replacement) for the Mesa Fire and Medical Department (Funded by 2024 Public Safety Bonds) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Procurement Services recommend authorizing the purchase using the Sourcewell cooperative contract with Fire Truck Solutions in an amount not to exceed \$1,670,501, based on estimated requirements.

Background / Discussion

The Mesa Fire and Medical Department is requesting the purchase of one E-One Cyclone Custom Cab Utility Truck as an essential need to support critical emergency operations. The current unit, a 2003 model with 131,000 miles, has exceeded its reliable service life and no longer meets the operational demands placed on it. A new utility truck will provide dependable on-scene air supply, portable lighting for nighttime and low-visibility incidents, and rehabilitation support to ensure firefighter health and safety during extended operations. Replacement of the aging unit with a modern, dependable utility truck will reduce downtime, lower maintenance costs, and ensure consistent availability of essential support functions during emergency responses. Because fire apparatuses currently take two to three years from order to delivery, it is necessary to initiate purchases well in advance. The unit being replaced will be traded, auctioned or sold.

The Sourcewell cooperative contract has been competitively bid and meets the City's procurement requirements. Utilizing the Sourcewell contract allows the City to receive competitive rates based on a formally solicited agreement. The City believes the pricing is fair and reasonable and that soliciting for this single unit would not result in the City receiving more favorable pricing or terms.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2027009

Contracting Agency/Contract Number: Sourcewell/082025-RVG
Local Consideration: Policy did not apply to this procurement method
Funding Source: 2024 Public Safety Bonds

AWARD RECOMMENDATION Fire Truck Solutions – Phoenix, AZ	
Quantity (1) – E-One Cyclone Custom Cab Utility Truck	
Utility Truck Base Price	\$1,661,173.00
Pre-Payment Discount	<u>(-\$118,650.00)</u>
Base Total	\$1,542,523.00
Phoenix Sales Tax	<u>\$127,978.00</u>
Total Cost	\$1,670,501.00

One E-One Cyclone Custom Cab Utility Truck (Replacement) for the Mesa Fire and Medical Department to replace vehicle #2512