



City Council Report

Date: January 24, 2022
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
 Kristy Garcia, Procurement Administrator
Subject: Purchase of Unmanned Aerial Systems and Related Goods and Services for the Mesa Police Department **(Funded by Public Safety Sales Tax)**
(Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Police Department and Purchasing recommend authorizing the purchase using the State of Arizona cooperative contract with Total Control Innovations, LLC dba InnovativeUAS at \$89,000, based on estimated requirements.

Background / Discussion

The Police Department is requesting the purchase of Unmanned Aerial Systems (UAS), remotely operated devices, and related goods and services for Training, Special Operations, and Police Districts. The Department has identified increasing needs to procure and deploy various unmanned devices to facilitate operations in a safe and efficient manner. In addition to the equipment the Department may also purchase goods and services such as training, parts and accessories, certification and licensing.

The State of Arizona cooperative contract has been competitively bid and meets the City's procurement requirements. InnovativeUAS has over five years of experience serving the State of Arizona. The vendor provides all-in-one solutions that allow systems to get up and running in an efficient manner. The vendor also offers support programs to assist with repairs, additional parts, and troubleshooting with both the hardware and software components. The Department has purchased several Unmanned Aerial Systems from this InnovativeUAS and has been satisfied with their equipment and customer service.

The Department has obtained quotes and requests a total of \$89,000 for UAS purchases:

| | |
|--|-------------------|
| Training | \$3,338.05 |
| Patrol | \$15,227.53 |
| Special Operations | \$4,643.73 |
| Special Operations | \$25,283.70 |
| Community Engagement | <u>\$1,712.34</u> |
| New Purchases Requested | \$50,205.35 |
| Purchase for Districts - 5/2021 | \$19,034.31 |
| Purchase for Special Operations – 5/2021 | <u>\$3,808.31</u> |

| | |
|---|---------------------------|
| Total Purchases from 5/2021 and 12/2021 | \$73,047.97 |
| Additional Capacity Requested | <u>\$15,000.00</u> |
| Total | <u>\$88,047.97</u> |

Purchase Information

Action: Award

Procurement Type: Cooperative Contract Use

Contract Number: 2022122

Contracting Agency/Contract Number: State of Arizona/CTR047229

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Funding Source: FY 21/22 Lifecycle Funds through Public Safety Sales Tax