



# City Council Report

**Date:** May 20, 2013  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Alyce Benge, C.P.M., CPPO, Purchasing Administrator  
**Subject:** One-Year Renewal of the Contract for Fire Hoses for the Fire & Medical Services Department (**Citywide**)

## Purpose and Recommendation

Council is requested to approve the Renewal of the Term Contract for Fire Hoses as recommended.

Fire & Medical Services and Purchasing recommend authorizing a one-year renewal with L.N. Curtis at \$64,500 annually and Mallory Company, Inc. at \$10,000 annually, based on estimated requirements, for the combined total award of \$74,500 annually.

## Background / Discussion

This contract provides fire hose for Mesa Fire & Medical Services (F&M S) for fighting fires as well as for firefighter protection. F&M S has field tested and chosen the Snap -Tite, Key and Ponn Conquest fire hoses for their standardization on all F&MS Trucks, no substitutions. These hoses will be used to replace the existing fire hoses that are removed from service due to age or failure to meet NFPA 1962 Standards during the annual testing. All fire hoses must meet the NFPA 1962 Standards during annual testing.

On June 7, 2010, Council approved the initial three-year contract with renewal options. This is a one-year renewal contract.

Both vendors, L.N. Curtis and Mallory Company, Inc. offered to renew the contract maintaining 2010 original bid pricing. Inflation (Producer Price Index) has increased 7.06% over the past three years. The City has been satisfied with both vendors' products and customer service over the past three years. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

We do anticipate rebidding this contract next year.

## Alternatives

Council may choose not to authorize the renewal and new bids will be obtained.

## Fiscal Impact

The total amount of \$74,500 is available in the Fire & Medical Services operating budget.

## Coordinated With

Fire & Medical Services and Purchasing

### **PURCHASING INFORMATION**

Action: Renewal

Procurement Type: Request for Proposals

Solicitation Number: 2010147

Responses Received: 6 plus 2 No Bid responses

Initial Contract Term: 6/7/2010 through 5/31/2013

Renewal Term: 6/1/2013 through 5/31/2014

Renewal Terms Remaining: One, one-year option

Prices: Both vendors have maintained pricing for the initial three-year term and have offered to renew the contract maintaining their 2010 original bid pricing. Inflation (Producer Price Index) has increased 7.06% over the past three years. Staff has been satisfied with both vendors' products and customer service over the past three years.

### **April 29, 2010 Results:**

Items 1, 2, 3 and 6 - manufactured by Snap -Tite and Ponn Conquest

Items 4, 5, 7 and 8 - manufactured by Key

L.N. Curtis & Sons Phoenix, AZ	\$60,500.00 (Awarded – Items 1, 2, 3 and 6)
The Mallory Company, Inc. Longview, WA	\$9,359.80 (Awarded – Items 4, 5, 7 and 8)
Municipal Emergency Services dba MES-AZ - Tempe, AZ	\$10,484.00 (Items 4, 5, 7 and 8) (Item 1, 2, 3 and 6 - No Bid)
Diamondback Fire & Rescue Temecula, CA	\$10,981.16 (Items 4, 5, 7 and 8) (Items 1, 2, 3 and 6 - No Bid)
Fisher Safety Wildomar, CA	\$64,972.00 (Items 1, 2, 3 and 6) (Items 1, 2, 3 and 6 - No Bid)
First In, Inc. Phoenix, AZ	Non-Responsive (Payment terms Net 10 less than Net 30 as specified.)
EMC Fire Tempe, AZ	No Bid
United Fire Equipment Tucson, AZ	No Bid

**RENEWAL RECOMMENDATION**

***L. N. Curtis & Sons***  
**Phoenix, AZ**

<b>Description</b>
<p>Fire Hoses (manufactured by Snap -Tite and Ponn Conquest (Items 1, 2, 3 and 6 - No Substitutes) per Specifications and Pricing offered, including applicable sales taxes</p> <p><b>Annual Contract Amount: <u>\$64,500</u></b></p>

***The Mallory Company, Inc.***  
**Longview, WA**

<b>Description</b>
<p>Fire Hoses (manufactured by Key) (Items 4, 5, 7 and 8 - No Substitutes) per Specifications and Pricing offered, including applicable use taxes</p> <p><b>Annual Contract Amount: <u>\$10,000</u></b></p>