



# City Council Report

**Date:** May 6, 2013  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Alyce Benge, C.P.M., CPPO, Purchasing Administrator  
**Subject:** Purchase of Eight Replacement Vehicles (Two Sedans and Six Light-Duty Pickup Trucks) for the Fire & Medical Services Department **(Citywide)**

## Purpose and Recommendation

Council is requested to approve a Contract to purchase eight replacement vehicles as recommended.

Fire & Medical Services and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders, Courtesy Chevrolet at \$43,497.84 and Berge Ford (a Mesa business) at \$158,324.80 and, for the combined total award of \$201,822.64.

## Background / Discussion

Fire & Medical Services needs to replace eight vehicles in their fleet.

The proposed vehicles will replace vehicles which have met established criteria for replacement and part of the ongoing vehicle replacement schedule by Fire Maintenance. The vehicles being replaced will be retired and sold at auction.

The City's bid was based on 2013 vehicle specifications, however, vendors were given the option to quote 2014 vehicles as long as the 2013 specifications were met. The bid was also put out as GM specification or approved equal. The City reserves the right to purchase additional vehicles at the bid price for twelve months after the award date.

91 vendors (included 10 Mesa vendors) were invited to submit a response, in addition to the standard advertising in the Arizona Republic, Bid Net, Record Reporter and the City of Mesa Purchasing website. 11 vendors downloaded the solicitation from the Purchasing website. Three responses (included one Mesa vendor) were received.

Berge Ford was the lowest, responsive and responsible bidder for the six light-duty pickup trucks. Calculating pricing by using Management Policy #214, removing the 1.75% (Mesa City TPT) for the purpose of bid evaluation was not necessary. A Mesa vendor did not bid on the sedan vehicles.

## Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

## Fiscal Impact

The total amount of \$201,822.64 is available in the Fire & Medical Services – Resource Management budget through the Capital - General Fund.

## Coordinated With

Fire & Medical Services and Purchasing

## PURCHASING INFORMATION

Action: Award

Procurement Type: Invitation for Bids

Solicitation Number: 2013058

Vendors Registered on Bid List: 91 (10 Mesa)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: 11

Protests Received: None

Pricing: The City reserves the right to purchase additional GM Vehicles or equivalent at the bid price for twelve (12) months after the award date. Orders placed after initial bid pricing expiration date shall be priced not to exceed initial bid price or the bid price plus cumulative change from the bid opening date in the Producer Price Index.

Cooperative: Pricing available to other public agencies.

## April 1, 2013 Responses:

Description	Berge Ford Mesa, AZ	Courtesy Chevrolet - Phoenix, AZ	Midway Chevrolet Phoenix, AZ
Quantity 2 - 2013 Chevrolet Impala 4-Door Sedan or approved equal per technical specifications	No Bid	<b>\$19,893.80 each</b>	Non-Responsive (Order Date Unacceptable)
Quantity 5 - 2013 GMC Sierra 1500 Short Bedx Crew Cab, 2WD or equal per technical specification	<b>\$23,564.00 each</b>	\$26,572.50 each	No Bid
Quantity 1 - 2013 GMC Sierra 2500HD Crew Cab 153.7", 2WD, Work Truck, or equal with liftgate per technical specifications	<b>\$27,338.00/each</b>	\$29,159.99 each	No Bid
<b>Total Bid</b>	\$145,158.00	\$201,810.09	-

**AWARD RECOMMENDATION**

***Courtesy Chevrolet***  
**Phoenix, AZ**

<b>Description</b>	
Quantity 2 – 2013 Chevrolet Impala 4-Door Sedan per specifications and bid pricing offered - \$19,893.80 / each	
Base Sub Total	\$39,787.60
9.3% Sales Tax	\$3,700.24
\$5.00 Tire Tax per Vehicle	<u>\$10.00</u>
<b>Total</b>	<b><u>\$43,497.84</u></b>

***Berge Ford***  
**Mesa, AZ**

<b>Description</b>	
Quantity 5 – 2013 Ford F-150 4X2 Crew Cab per specifications and bid pricing offered - \$23,564.00 / each	
Base Sub Total	\$117,820.00
9.05% Sales Tax	\$10,662.71
\$5.00 Tire Tax per Vehicle	<u>\$25.00</u>
Sub Total	\$128,507.71
Quantity 1 – 2013 Ford F-250 4X2 Crew Cab with Liftgate per specifications and bid pricing offered - \$27,338.00 / each	
Base Sub Total	\$27,338.00
9.05% Sales Tax	\$2,474.09
\$5.00 Tire Tax	<u>\$5.00</u>
Sub Total	\$29,817.09
<b>Total</b>	<b><u>\$158,324.80</u></b>