



City Council Report

Date: May 19, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Heavy-Duty Automotive Body Repair Services for the Fleet Services Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Heavy-Duty Automotive Body Repair Services as recommended. A committee representing Fleet Services and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored proposals from Rush Truck Center – Phoenix; Vanguard Truck Center; Freightliner of Arizona; and MAACO Collision Repair (a Mesa business); at \$150,000 annually, based on estimated requirements.

Background / Discussion

On September 26, 2013, the City solicited Request for Qualifications to establish a qualified vendor list of pre-qualified automotive body repair firms to provide non-exclusive repair service, on an as needed basis. The awarded vendors will be pre-qualified to provide all labor, tools, materials, garage facility and insurance to perform body and related mechanical repair work for the City's fleet of approximately 300 heavy duty trucks.

The City will request repair estimates on an as needed basis from the qualified vendor list. The qualified vendors will be given an opportunity to provide an itemized quote for each heavy duty truck body repair required by the City. The repair work will be awarded to the lowest priced, responsive, responsible repair estimate submitted.

Staff from the Fleet Services and Purchasing evaluated the proposals based on the elements: Company- Experience/Certification; Estimator/Technician - Experience/Certification; Location of Body Shop (within 40 miles of 310 E. 6th St. Mesa, AZ.); Compliance with RFQ Specifications; References; Hourly Labor Rate; and Parts Discount. The four highest scored proposals are being recommended for award. The evaluation committee unanimously agreed on the recommendation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The total amount of \$150,000 is available in the Fleet Services operating budget through the Fleet Internal Services Fund.

Coordinated With

Fleet Services and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Qualifications

Solicitation Number: 2014045

Vendors Registered on Bid List: Sixty-six (Forty-eight Mesa)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: Thirty-five

Responses: Six

Local Consideration: Policy did not apply to this procurement method.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Index

Pricing Available to Other Cooperative Agencies: Yes

Qualifications Responses received on October 16, 2013:

Arizona Truck & Coach LLC - Chandler, AZ

Crete Enterprises of Mesa LLC dba MAACO Collision Repair - Mesa, AZ

Fleet Painting & Body Shop, Inc. - Phoenix, AZ

Freightliner, Sterling, Western Star of Arizona dba Freightliner of Arizona - Tolleson, AZ

Rush Truck Centers of Arizona, Inc. dba Rush Truck Center - Phoenix - Tolleson, AZ

Arizona Truck Center dba Vanguard Truck Center - Phoenix, AZ

Request for Qualifications Scoring Results:

Element / Points Possible	Rush Truck Center – Phoenix Tolleson, AZ	Vanguard Truck Center Phoenix, AZ	Freightliner of Arizona Tolleson, AZ	MAACO Collision Repair Mesa, AZ	Arizona Truck & Coach LLC Chandler, AZ	Fleet Painting & Body Shop, Inc. Phoenix, AZ
Company-Experience/Certification / 20 points	19	19	19	15	15	15
Estimator/Technician - Experience/Certification / 15 points	14	14	13	13	13	13
Location of Body Shop (within 40 miles of 310 E. 6 th St. Mesa, AZ.) / 15 points	11	13	11	15	15	13
Compliance with RFQ Specifications / 15 points	15	13	13	11	6	8
References / 15 points	15	15	12	15	10	12
Hourly Labor Rate / 10 points	6	6	7	10	7	8
Parts Discount / 10 points	10	8	8	0	9	0
<u>Total Points / 100 points</u>	<u>90</u>	<u>88</u>	<u>83</u>	<u>79</u>	75	69

AWARD RECOMMENDATION

Description
<p data-bbox="272 275 1308 344">Heavy-Duty Automotive Body Repair Services per Terms and Conditions, Specifications and Pricing as offered</p> <p data-bbox="272 384 571 415"><u>Qualified Vendor List</u></p> <ol data-bbox="272 422 1344 709" style="list-style-type: none"><li data-bbox="272 422 1344 491">1. Rush Truck Centers of Arizona, Inc. dba Rush Truck Center – Phoenix – Tolleson, AZ<li data-bbox="272 497 1024 567">2. Arizona Truck Center dba Vanguard Truck Center – Phoenix, AZ<li data-bbox="272 573 1344 642">3. Freightliner, Sterling, Western Star of Arizona dba Freightliner of Arizona – Tolleson, AZ<li data-bbox="272 648 1179 718">4. Crete Enterprises of Mesa LLC dba MAACO Collision Repair – Mesa, AZ <p data-bbox="565 749 1105 819">Annual Contract Amount: <u>\$150,000</u> (not to cumulatively exceed)</p>