



# City Council Report

**Date:** May 4, 2020  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** One-Year Renewal with a One-Year Renewal Option to the Term Contract for LED Traffic Signal Heads and Pedestrian Signals for the Materials and Supply Warehouse (for the Transportation Department) **(Citywide)**

## Recommendation

Council is requested to approve the contract renewal as recommended.

The Business Services and Transportation Departments and Purchasing recommend authorizing the renewal with McCain, Inc. and JTB Supply Company at \$104,000 annually, with an annual increase allowance of up to 5%, or the adjusted Producer Price Index.

## Background / Discussion

This contract provides traffic signal heads, pedestrian heads, mounts for these heads as well as pedestrian pushbutton stations. The Transportation Department uses these items to maintain and modify existing traffic signals and as a supply for the construction of new traffic signals. The vendors deliver the items to the specified Materials and Supply warehouse for use by the Traffic Signal group.

McCain, Inc. has agreed to renew the contract maintaining their current pricing. JTB Supply Company has agreed to renew the contract with an overall average increase of 4.3%. This pricing is competitive, the Producer Price Index increased by 6.3% in 2019. Their pricing increase is due to increases in manufacturing with labor costs, raw materials, powder coating, environmental restrictions, freight, etc. The City has been satisfied with each vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

## Purchase Information

Action: Renewal (1<sup>st</sup> of 2 possible)  
Procurement Type: Request for Bids  
Contract Number: 2017183  
Original Council Award Date: 6/26/2017  
Initial Contract Term: Three years  
Possible Renewals: One-year renewal subject to Administrative review and approval  
Funding Source: Business Services Department - Materials and Supply operating budget through the Warehouse Internal Services Fund

**RENEWAL RECOMMENDATION**

***McCain, Inc.***

Group A – Traffic Signal Heads

***JTB Supply Company***

Groups B and C - Traffic Signal Push Buttons and Traffic Signal Mounts

**Annual Contract Amount: \$104,000.00**