



# City Council Report

**Date:** May 19, 2014  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of a Replacement Pneumatic Turning Target System for the Police Department **(\$37,200.00 funded by AZ POST Grant Agreement and \$14,826.40 by Police operating budget) (Citywide)**

## Purpose and Recommendation

Council is requested to approve a contract to purchase a pneumatic turning target system as recommended. A committee representing Police and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored proposal from Action Target at \$52,026.40.

## Background / Discussion

This contract will provide for the purchase and installation of a pneumatic high speed turning target system at the Mesa Police multi-agency shooting range, including the removal of the existing turning target system. The current turning target system was installed over thirteen years ago and over the last four years, has started to develop equipment failures due to extensive use. It is not effective for range personnel to continue replacing or repairing worn out mechanical, electrical, and pneumatic parts as temporary fixes. The system is at end of life and replacement is needed at this time.

The current target system at the range was also provided by Action Target. Range personnel are familiar with the product offering and will be able to conduct in-house repairs. Police has maintained a good professional relationship with this vendor and confident with the product specifications. Additionally, Action Target has been in business since 1986 and has provided references of jurisdictions within Arizona that have purchased their target systems.

Staff from the Police evaluated the proposals based on the criteria: Technical Response; Qualifications; and Pricing & Compensation. The highest scored and lowest priced proposal, Action Target is being recommended for award. The evaluation committee unanimously agreed on the recommendation.

## Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The total amount of \$52,026.20 is available: \$37,200.00 funded by AZ POST Grant Agreement and \$14,826.40 funded by the Police operating budget.

## **Coordinated With**

Police and Purchasing

## **PURCHASING INFORMATION**

Action: Award

Procurement Type: Request for Proposals

Solicitation Number: 2014208

Vendors Registered on Bid List: Ten (One Mesa)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: Nine

Responses: Three

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Pricing Available to Other Cooperative Agencies: Yes

## **Proposals received on March 24, 2014:**

Action Target – Provo, UT

Advanced Training Systems – St. Paul, MN

Mike Gibson Manufacturing, Inc. dba MGM Targets – Caldwell, ID

## **Proposal Scoring Results:**

Criteria / Points Possible	Action Target	MGM Targets	Advanced Training Systems
Technical Response / 50 Points	45	30	28
Qualifications / 30 Points	28	20	20
Pricing & Compensation / 20 Points	\$56,900.00 20	\$61,283.29 19	\$63,930.00 18
<b>Total / 100 Points</b>	<b><u>93</u></b>	69	66

Bid pricing includes Complete Deluxe 90 Target Range with Computer Control systems; Demolition of Existing System; and Trenching and Conduit for new control point.

**AWARD RECOMMENDATION**

***Action Target***

**Provo, UT**

Description	
Pneumatic Turning Target System for the Mesa Police Department Shooting Range per Terms and Conditions, Specifications and Pricing as offered	
Complete system to consist of 28 separate stations with computer control systems (to include all parts, equipment, computer, hardware and software, interfaces, power supply, wiring, air tubing, all miscellaneous - materials and factory installation @ \$46,900.00 (Taxable)	
Demolition and removal of existing turning target system @ \$2,500.00 (Non-Taxable)	
Base	\$49,400.00*
5.6% Use Tax	<u>\$2,626.40</u>
<b>Total</b>	<b><u>\$52,026.40</u></b>
*Base pricing does not include Trenching and Conduit for new control point (\$7,500). City's Engineering Department will be doing the trenching work, not the vendor.	