



City Council Report

Date: May 18, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Structural/Extrication Personal Protective Equipment (PPE) for the Mesa Fire and Medical Department (**Citywide**)

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Mesa Fire and Medical Department and Procurement Services evaluated responses and recommend awarding the contract to the highest scored proposals from MES Acquisition, Inc. dba MES Service Company, LLC; L.N. Curtis & Sons dba Curtis Blue Line; Matlick Enterprises dba United Fire Equipment Company.; Great West Fire Safety, Inc.; and Redline Fire Supplies, LLC in a combined total amount not to exceed \$1,275,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide structural and extrication personal protective equipment (PPE) for Mesa Fire and Medical Department (MFMD) personnel, including turnout coats and pants, helmets, thermal hoods, structural boots, and gloves, as well as extrication coats and pants for motor vehicle and other non-fire incidents. These purchases include replacement PPE for current members based on wear, damage, and end-of-life requirements, as well as new helmets and gear for incoming recruits and personnel receiving promotions. The contract also emphasizes particulate blocking features within structural PPE to enhance protection against carcinogens and help mitigate known cancer risks among fire service personnel.

The protective clothing and equipment specified have been extensively tested and approved by the MFMD Equipment Evaluation Committee. The selected brands, materials, fabrics, and design features were chosen because they have proven to be the most effective in both training and emergency operations. Testing demonstrated several key benefits, including improved heat and burn protection, faster cooling and drying times, increased mobility with reduced muscle strain, lower fatigue, and better overall temperature regulation. The use of task specific, single layer extrication PPE also significantly reduces exposure to carcinogens and decreases thermal-related cardiac stress during all hazardous responses.

City staff issued a Request for Proposals (RFP) to all registered and known Structural/Extrication Personal Protection Equipment providers. Six proposal responses were received, all of which met the minimum qualifications and were evaluated and scored in accordance with the City’s established policies and procedures and relative to the scoring criteria in the solicitation. Preliminary scoring criteria included qualifications and experience and proposed solution/method of approach. Best and Final Offers were requested from all proposers to clarify pricing for Group 4 (helmets). The evaluation team completed scoring of the responses and based on the evaluation results, the committee recommend awarding the contract to the highest-scoring respondents.

Purchase Information

Action: Award
 Procurement Type: Request for Proposals
 Contract Number: 2026100
 Local Consideration: Not applicable as there were no Mesa responses
 Protests Received: None
 Initial Contract Term: Three years
 Possible Renewals: Up to a maximum of two years, subject to Administrative review and approval
 Funding Source: MFMD operating budget through the General Fund

Proposal Responses

Great West Fire and Safety, Inc. – Ridgefield, WA (Recommended)
 Keystone Partners, LLC dba Jeri’s Uniforms – Tucson, AZ
 L.N. Curtis & Sons – Gilbert, AZ (Recommended)
 Matlick Enterprises dba United Fire Equipment Company – Tucson, AZ (Recommended)
 MES Service Company, LLC – Sandy Hook, CT (Recommended)
 Redline Fire Supplies, LLC – Fountain Hills, AZ (Recommended)

Preliminary Proposal Scoring Results

Respondent	Total Points Possible / 800
Great West Fire and Safety, Inc.	561.00
Keystone Partners, LLC	169.00
L.N. Curtis & Sons dba Curtis Blue Line	665.00
Matlick Enterprises, Inc. dba United Fire Equipment Company	643.80

MES Acquisition Inc. dba MES Service Company, LLC	703.80
Redline Fire Supplies, LLC	370.00

Final Proposal Scoring Results

Respondent	Total Points Possible / 1,000
Great West Fire and Safety, Inc. (Recommended)	709.16
Keystone Partners, LLC	273.50
L.N. Curtis & Sons dba Curtis Blue Line (Recommended)	822.99
Matlick Enterprises, Inc. dba United Fire Equipment Company (Recommended)	785.75
MES Acquisition Inc. dba MES Service Company, LLC (Recommended)	855.11
Redline Fire Supplies, LLC (Recommended)	536.62