



# City Council Report

**Date:** May 7, 2012  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
John Albin, CPPO, CPPB, Acting Purchasing Administrator  
**Subject:** Purchase of Eight Replacement Laptop Computers for the Communications Department (Contract #073101-01)  
"Citywide" Contract

## **Purpose and Recommendation**

Council is requested to approve the Purchase of Eight Replacement Laptop Computers as recommended. National IPA contract pricing was evaluated by the Information Technology (ITD) Department and the Purchasing Division.

The Purchasing Division recommends authorizing purchase from the National Intergovernmental Purchasing Alliance (National IPA) contract with CLH, International at \$33,942.02, including applicable sales tax.

## **Background and Discussion**

This contract will provide ruggedized Toughbook laptop computers for Communications field personnel. The ruggedized laptops are required for programming, troubleshooting and repair in the field (remote tower sites, vehicles, fire apparatus and other types of vehicles) and must withstand extreme temperatures and rough conditions.

Currently, the field technicians have both a desktop computer and a laptop. Moving to a single laptop computer will reduce the number of computers, maintenance costs and licensing fees. With multiple computers there is the possibility of having different versions and releases of the various programming and diagnostic software used for mobile and portable radios and infrastructure equipment. With a single computer, the field laptop regularly will be connected to the City network. Automated software distribution can be used as an additional safeguard against this problem and ensure all employees have the same and currently approved software versions.

This contract was competitively bid by the City of Tucson, on behalf of the National Intergovernmental Purchasing Alliance (National IPA), of which, the City of Mesa is an authorized user of this cooperative group.

ITD solicited quotes from three different Panasonic Toughbook resellers on this contract to ensure the best pricing for the City. Two vendors sent their pricing and one did not respond. CLH was the lowest priced responsive bidder.

## **Alternatives**

Council may choose not to authorize purchase from the National IPA contract and new bids will be obtained. However, the contract offers competitive pricing on a large variety of Panasonic Toughbook hardware items due to the volume of all the States and agencies across the country that are using the WSCA contract.

**Fiscal Impact**

The total amount of \$33,942.02 is available in the Communication Department budget.

**Coordinated With**

Information Technology Department

CITY OF MESA  
PURCHASE RECOMMENDATION  
EIGHT REPLACEMENT RUGGEDIZED LAPTOP COMPUTERS  
FOR COMMUNICATIONS FIELD PERSONNEL  
(National IPA Contract #073101-01)  
Contract valid 8/1/2007 through 7/31/2012

CLH, International,  
Phoenix, AZ

Quantity	Description	Pricing
8	Ruggedized Laptops (Toughbook CF31) / \$2,988.00 each	\$23,904.00
8	Docking Station for CF31 / \$384.75 each	\$3,078.00
8	2GB Kingston Memory Module / \$ 35.00 each	\$280.00
8	Internal DVD/CD +/- RW MultiDrive / \$288.00 each	\$2,304.00
8	Gobi2000 Field Upgrade for CF31Mk1 / \$186.00 each	<u>\$1,488.00</u>
	Sub-Total	\$31,054.00
	9.3% Sales Tax	<u>\$2,888.02</u>
	<b>Total Amount</b>	<b>\$33,942.02</b>

“No-Bid” response received from: Insight – Tempe, AZ

“Non-Responsive” response received from: Southern Computer Warehouse (Did not meet all of the Service Requirements, which is required for ToughBook purchases under the Cycle Replacement Program).