



# City Council Report

**Date:** December 8, 2025  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Three-Year Term Contract with Seven-Year Renewal Options for Sewer, Manhole, Siphon Cleaning, Video and Repair Services for the Water Resources Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Procurement Services evaluated responses and recommend awarding the contract to the highest-scored responsive, and responsible proposals from B&F Contracting; Duke's Root Control, Inc.; Insituform Technologies; LLC; Pro Pipe Inc; and Safe Site Utility Services of Arizona, LLC at \$2,000,000 annually with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

The City requires contracted services with technical capabilities and expertise for sewer system maintenance and inspection. These services include cleaning and inspecting gravity sewer mains, manholes and siphons; documenting findings; performing cured-in-place point repairs; and responding to emergency situations. These services are critical to ensuring the reliability and safety of the City's wastewater system. Regular inspections and maintenance help prevent blockages, structural failures, and environmental hazards, while timely repairs extend the life of existing infrastructure and reduce long-term costs. Contracted vendors will work with collection staff to carry out scheduled maintenance, emergency responses, and targeted repairs.

Each vendor is being recommended for award in the categories for which they submitted a response. The awarding of multiple contractors ensures required routine maintenance and emergency repairs/support are provided to guarantee that critical infrastructure remains dependable. The City will request quotes from each contractor in a category and select the contractor which submitted the most advantageous quote.

City staff issued a Request for Proposal (RFP) to all registered Sewer, Manhole, Siphon Cleaning, Video and Repair Service Providers. Six proposal responses were received. Procurement Services determined that BCAC Underground did not meet the minimum requirements. The remaining five proposals met the minimum requirements and were

evaluated and scored in accordance with the City's established policies and procedures and relative to the scoring criteria in the solicitation. Based on the evaluation results, the committee recommends awarding the contract to the highest-scoring respondents.

### **Purchase Information**

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2025104

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of seven years subject to Administrative review and approval

Funding Source: Wastewater Enterprise Operations & Maintenance Fund; Wastewater Utility Revenue Pledge Fund; and Greenfield Joint Venture Fund

### **Proposal Responses**

- B&F Contracting, Inc. – Phoenix, AZ
- BCAC Underground – Buckeye, AZ
- Duke's Root Control, Inc. – Phoenix, AZ
- Insituform Technologies, LLC - Chesterfield
- Pro-Pipe, Inc. – Tolleson, AZ
- Safe Site Utility Services of Arizona, LLC – Glendale, AZ

### **Proposal Scoring Results**

#### **Category A – Preplanned Sewer Service**

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
B&F Contracting	234.73
Duke's Root Control, Inc.	556.60
Pro-Pipe, Inc.	655.93
Safe Site Utility Services of Arizona, LLC	218.91

#### **Category B – Preplanned Vertical Structure/Manhole Cleaning and Inspection**

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
B&F Contracting	218.06
Duke's Root Control, Inc.	571.57
Pro-Pipe, Inc.	589.33

Category C – Preplanned Cleaning and Inspection of Force Mains

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
Duke's Root Control, Inc.	627.21
Safe Site Utility Services of Arizona, LLC.	360.54

Category D – Preplanned Cleaning and Inspection of Submerged Pipeline

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
Duke's Root Control, Inc.	571.93
Pro-Pipe, Inc.	643.24
Safe Site Utility Services of Arizona, LLC.	344.17

Category E – Preplanned Man-Entry Cleaning and Inspection

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
B&F Contracting	294.81
Duke's Root Control, Inc.	610.07
Pro-Pipe, Inc.	569.39

Category F – Preplanned Sewer Service

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
B&F Contracting	297.48
Duke's Root Control, Inc.	585.63
Pro-Pipe, Inc.	479.17
Safe Site Utility Services of Arizona, LLC.	320.97

Category G – Preplanned Cleaning and Inspection of Other Pipeline

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
Duke's Root Control, Inc.	585.84
Pro-Pipe, Inc.	578.63
Safe Site Utility Services of Arizona, LLC.	350.66

Category H – Preplanned Point Repair

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
B&F Contracting	376.80
Duke's Root Control, Inc.	521.18
Pro-Pipe, Inc.	572.22

Category I – Preplanned CIPP Lining Repair

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
B&F Contracting	366.35
Duke's Root Control, Inc.	578.89
Insituform Technologies, LLC	476.83
Pro-Pipe, Inc.	463.18

Category J – Ductile Iron Pipe (DIP) Rehabilitation

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
B&F Contracting	373.06
Duke's Root Control, Inc.	499.93
Pro-Pipe, Inc.	604.74

Category K – Utility Locating, Hydro Excavation, Structure Rehabilitation

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
B&F Contracting	404.85
Pro-Pipe, Inc.	473.91

Category L1 – Preplanned Bypass Pumping

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
B&F Contracting	428.61

Category L2 – Emergency Bypass Pumping

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
B&F Contracting	376.11

Category M – Non-Planned, “As Needed” and Emergency Sewer Services

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
Duke’s Root Control, Inc.	505.94
Pro-Pipe, Inc.	590.23
Safe Site Utility Services of Arizona, LLC.	269.55

Category N – In Place Point Repairs – New Technologies (contractor to provide)

<b>Respondent</b>	<b>Total Points Possible / 900.00</b>
Duke’s Root Control, Inc.	533.79
Pro-Pipe, Inc.	492.21