



City Council Report

Date: July 1, 2024
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Use of a Cooperative Contract for the Purchase of Seven (7) Ambulances (5 Replacements and 2 Additions) for Mesa Fire and Medical Department **(Funded by the Ambulance Transport Fund) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

Mesa Fire and Medical Department and Procurement Services recommend authorizing the purchase using the Houston-Galveston Area Council (H-GAC) cooperative contract with Professional Sales and Service, LLC at \$2,728,374.83, based on estimated requirements.

Background / Discussion

Mesa Fire and Medical (MFMD) is requesting the purchase of seven (7) Horton Type 1 Ambulance vehicles on Ford F-series chassis. These new, emergency medical vehicles will provide life-saving transportation capabilities to the citizens of Mesa.

This purchase is in support of the transition to the City providing both Basic Life Support (BLS) and Advanced Life Support (ALS) transport services. Five (5) units are lifecycle replacements, and two (2) units are fleet addition/expansion, bringing the City's fleet to full capacity at thirty (30) vehicles. In addition, one of these units is a demo ambulance, which is advantageous to the City due to the immediate availability of the unit.

The H-GAC cooperative contract was competitively bid and meets the City's procurement requirements. Utilizing the H-GAC contract allows the City to receive competitive rates based on a formally solicited agreement. The City believes the price is fair and reasonable and soliciting for this product would not result in the City receiving more favorable pricing or terms.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Numbers: 2024172 / 2024200
Contracting Agency/Contract Number: Houston-Galveston Area Council/AM-10-23
Local Consideration: Policy did not apply to this procurement method
Funding Source: MFMD budget through the Ambulance Transport Fund

AWARD RECOMMENDATION

Quantity (1) - 2023 Horton Type I Pass-Through Demo Ambulance Ford F-550 4X4 Gasoline Chassis

Ambulance Base Price (Quantity 1):	\$351,775.00
Estimated 8.3% Sales Tax:	<u>\$29,197.33</u>
Total Ambulance Price:	<u>\$380,972.33</u>

Base Price \$313,500 plus Graphics Package \$5,000 and Ford Extended Warranty \$6,950; (4) Position Set COM 950 Intercom Radio Interface System \$4,950; Havis Swingarm & Mount \$875, Install Equipment and Customer Supplied Radios \$1,000; Ferno Zoll X Mount with Track \$1,975; Ferno Inline Fastener \$7,900; Aux A/C Compressor \$5,950; Mesa Spec Console \$1,600; Tomar Emitter \$1,200; Kussmaul Auto Eject to Fender \$875; **One (1) Addition** for the Mesa Fire and Medical Department funded by the Ambulance Transport Fund.

Quantity (6) - 2024 Horton 623 Type I Pass-Through Custom Ambulances on Ford F-450 4X2 Gasoline Chassis

(6) Ambulance Base Price (\$353,625/each):	\$2,121,750.00
(1) Ferno INX Gurney	\$45,750.00
Estimated 8.3% Sales Tax:	<u>\$179,902.50</u>
Total Ambulance Price:	<u>\$2,347,402.50</u>

Base Price \$326,175/each plus Graphics Package \$5,000/each and Ford Extended Warranty \$6,950/each; (4) Position Set COM 950 Intercom Radio Interface System \$4,950/each; Havis Swingarm & Mount \$875/each, Install Equipment and Customer Supplied Radios \$1,000/each; Ferno Zoll X Mount with Track \$1,975/each; Ferno Inline Fastener \$7,900/each; Pre-Pay Discount (\$2,500/each); Multi-Discount (\$3,500/each); Shipping \$4,800/each; (1) Ferno INX Power Cot \$45,750 **Five (5) Lifecycle Replacements** and **One (1) Addition** for the Mesa Fire and Medical Department funded by the Ambulance Transport Fund.

Total (7 Ambulance Units):	<u>\$2,728,374.83</u>
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