



City Council Report

Date: December 9, 2024
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Use of a Cooperative Contract for a One-Year Term with a One-Year Renewal Option for Unmanned Aerial Systems, Remotely Operated Devices, and Related Goods and Services for the Mesa Police Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Mesa Police Department and Procurement Services recommend authorizing the purchase using the State of Arizona cooperative contract with Innovative UAS dba Gresco Supply at \$190,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The Police Department currently uses Unmanned Aerial Systems (UAS) and has identified increasing needs to procure and deploy various unmanned devices to facilitate operations in a safe and efficient manner. Some of the drones that will be purchased under this contract are mini drones and tethered drones. Mini drones are used to assist with clearing the interior of structures and small spaces the full-size drones are unable to access. The tethered drone will be used for special events that allow for prolonged fixed coverage for events.

The Mesa Police Department has purchased several Unmanned Aerial Systems from Gresco. Gresco provides an all-in-one solution that allows systems to get up and running efficiently and offers support programs to assist with repairs, additional parts, and troubleshooting with both the hardware and software components.

The State of Arizona cooperative contract has been competitively bid and meets the City's procurement requirements. Utilizing the State of Arizona's contract allows the City to receive competitive rates based on a formally solicited agreement. The City believes the price is fair and reasonable and soliciting for this product would not result in the City receiving more favorable pricing or terms.

Purchase Information

Action: Award

Procurement Type: Cooperative Contract Use

Contract Number: 2025100

Contracting Agency/Contract Numbers: State of Arizona/#CTR074450

Local Consideration: Policy did not apply to this procurement method

Initial Contract Term: 12/9/2024 – 11/6/2025

Possible Renewals: Up to a maximum of one (1) year subject to Administrative review and approval

Funding Source: May include but not be limited to: Police Department General Funds, Public Safety Sales Tax Funds, Restricted Program Funds, and Grants-General Government Funds