

City Council Report

Date: December 1, 2025

To: City Council

Through: Michael Kennington, Deputy City Manager/Chief Financial Officer

From: Edward Quedens, Business Services Director

Kristy Garcia, Procurement Administrator

Subject: Ten-Month Term Use of a Cooperative Contract with Renewals for Heavy

Duty Fleet, Construction, and Agricultural/Industrial Parts, Service, and

Accessories for the Fleet Services Department (Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Fleet Services Department and Procurement Services recommend authorizing the purchase using the Maricopa County cooperative contract with Arnold Machinery Company; Drake Truck Bodies, LLC dba Drake Equipment of Arizona; Empire Southwest, LLC (a Mesa business); GJH Motors, LLC; Hydraulic Controls, Inc.; JB Poindexter & Co, Inc. dba Reading Truck Equipment, LLC; Kenz and Leslie of Arizona, Inc.; Lawson Products, Inc.; Master Machinery; Norwood Equipment, LLC; Sanderson Ford; Sun Country Truck Equipment, Inc.; TruckPro LLC dba Arizona Brake & Clutch Supply; United Truck & Equipment Inc., dba United Built Equipment; and W.W. Williams Company, LLC at \$1,200,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

This contract provides a comprehensive range of parts, components, accessories, and repair and maintenance services for City-owned OEM heavy-duty trucks, construction and industrial fleet vehicles, and associated equipment. Fleet Services is responsible for maintaining and servicing more than 200 heavy-duty vehicles that enable City departments to deliver essential services to the community. While a significant portion of repair and maintenance is performed in-house, Fleet Services also engages qualified vendors to supplement internal resources to ensure timely, efficient support for departmental needs. This contract may also be used by Mesa Fire and Medical.

The Maricopa County cooperative contract meets the City's procurement requirements. Utilizing the Maricopa County contract allows the City to receive competitive rates based on a formal negotiated agreement. The City believes the pricing is fair and reasonable and soliciting for these products and services would not result in the City receiving more favorable pricing or terms.

Purchase Information

Action: Award

Procurement Type: Cooperative Contract Use

Contract Number: 2026057

Contracting Agency/Contract Number: Maricopa County/250106 Local Consideration: Policy did not apply to this procurement method

Initial Contract Term: 12/1/2025 - 9/30/2026

Possible Renewals: Up to a maximum of four years subject to Maricopa County renewal

and City of Mesa Administrative review and approval

Funding Source: Fleet Internal Services Fund