



# City Council Report

**Date:** August 21, 2023  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Cooperative Contract Use for a Six-Month Term Contract with Four Years of Renewal Options for Flooring Products and Services for the Parks, Recreation and Community Facilities Department **(Citywide)**

## Purpose and Recommendation

Council is requested to approve the award as recommended.

The Parks, Recreation and Community Facilities Department and Purchasing recommend authorizing the purchase using the 1GPA cooperative contract with Briar LLC dba Enmar Hardwood Flooring; Continental Flooring Company; Diversified Flooring Systems - Phoenix LLC; Resource Arizona LLC dba InteriorWorx; Commercial Flooring; Norcon Industries, Inc.; Robert Cohen Co., LLC dba Sport Surfaces Distributing, Inc.; Sun Country Floors, Inc.; and Wholesale Floors LLC at \$600,000 annually, based on estimated usage, with an annual increase allowance of up to 5% or the adjusted Producer Price Index.

## Background / Discussion

This contract will provide qualified vendors to provide a broad range of flooring products and services, e.g., installation, repair, or replacement of various flooring systems maintained by the Parks, Recreation and Community Facilities Department (PRCF).

The 1GPA cooperative contract was competitively bid and meets the City of Mesa's procurement requirements. This cooperative allows the City to receive competitive rates based on a formally solicited agreement. 1GPA awarded vendors based solely on cost factors: minimum percent discounts/fixed price schedules, market basket pricing, sample job pricing, installation and service rates, and regional costs for members. The bidders were ranked from lowest to highest and an average ranking was calculated. Eight vendors were awarded based on these criteria and four other vendors were not recommended for award.

Additionally, PRCF compared 1GPA with other cooperatives, Sourcewell and Omnia Partners. The 1GPA contract has numerous contracted vendors providing the best available pricing; Sourcewell has two vendors and Omnia Partners has one vendor. The 1GPA cooperative will allow PRCF to maintain flexibility in being able to support existing flooring products as well as provide new products. It will allow the City to complete projects without significant delays due to not bidding on each project.

## **Purchasing Information**

Action: Award

Procurement Type: Cooperative Contract Use

Contract Number: 2024015

Contracting Agency/Contract Number: 1GPA/#23-08PV

Local Consideration: Policy did not apply to this procurement method

Initial Contract Term: Six Months

Possible Renewals: Four, one-year renewals subject to Administrative review and approval

Funding Source: Parks, Recreation and Community Facilities Department operating budget and Capital budget (Infrastructure)