



City Council Report

Date: August 26, 2024
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Event Security/Crowd Management Services for the Parks, Recreation and Community Facilities and Arts and Culture Departments **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Parks, Recreation, and Community Facilities, Arts and Culture Departments, and Procurement Services evaluated responses. The evaluation committee recommends awarding the contract to the highest scored, responsive, and responsible proposals from Estaff, Inc. and TEAM Security, LLC. at \$475,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will establish a pre-qualified list of event security/crowd management firms to provide concert and event security at the Mesa Convention Center and Amphitheatre, the Post, Special Events Office, and the Mesa Arts Center on an as-needed basis.

Staff issued a Request for Proposal (RFP) to all registered and known Event Security/Crowd Management providers. Four (4) proposals were received, all of which met the minimum requirements. The proposals were evaluated by a committee based on the evaluation criteria as stated in the solicitation. The highest scored, most responsive, and responsible respondents and are being recommended for award. The evaluation committee unanimously agreed on the recommendation.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2024148
Local Consideration: Policy did not apply to this procurement method
Protests Received: None
Initial Contract Term: Three (3) years
Possible Renewals: Up to a maximum of two (2) years subject to Administrative review and approval

Funding Source: Parks, Recreation, and Community Facilities Special Events Fund,
Commercial Facilities Fund, and Arts and Culture Fund

Proposal Responses

Access Control Security, Inc. – Chatsworth, CA
 Contemporary Services Corporation – Northridge, CA
 Estaff, Inc. – Scottsdale, AZ (Recommended)
 TEAM Security, LLC. – Tempe, AZ (Recommended)

Deemed as Non-Responsive:

LIS Group
 Michael Kikes dba Professional Protection Services International

Proposal Scoring Results

Criteria	Points Possible	Access Control Security, Inc.	*Contemporary Services Corporation	Estaff, Inc. (Recommended)	TEAM Security, LLC. (Recommended)
Qualifications & Experience	60	26.25	53.75	47.50	43.75
Pricing	40	28.11	31.60	40.00	36.10
Total	100	54.36	85.35	87.50	79.85

*Contemporary Services Corporation took exceptions to the City’s terms and conditions. After several reviews and edits, Contemporary Services Corporation could not agree on contract terms and rescinded their response.