

### **COUNCIL MINUTES**

December 3, 2018

The City Council of the City of Mesa met in a Study Session in the lower level meeting room of the Council Chambers, 57 East 1st Street, on December 3, 2018 at 5:00 p.m.

COUNCIL PRESENT COUNCIL ABSENT OFFICERS PRESENT

John Giles
David Luna
Mark Freeman
Christopher Glover
Francisco Heredia
Kevin Thompson
Jeremy Whittaker

None Christopher Brady
Dee Ann Mickelsen

Jim Smith

Items on the agenda were discussed out of order, but for the purpose of clarity will remain as listed on the agenda.

 Review items on the agendas for the December 3 and December 10, 2018 Regular Council meetings.

All of the items on the agendas were reviewed among Council and staff and the following was noted:

### December 3, 2018 Council Agenda:

Conflict of interest: None.

Items removed from the consent agenda: None

Assistant City Manager John Pombier introduced Police Lieutenant Tony Landato who displayed a PowerPoint presentation (See Attachment 1) and discussed item 8-a (Five-Year Term Contract for Photo Safety Enforcement Program Services for the Police Department (Sole Source) (Citywide) on the Regular Council Meeting agenda.

In response to a question posed by Mayor Giles, Mr. Pombier advised the statistic, "85% of residents are in favor of the cameras," is from the Governor's Office of Highway Safety.

Mr. Pombier detailed the programs that were funded by the revenues received from the Photo Safety Enforcement Program. (See Page 8 of Attachment 1)

City Manager Christopher Brady pointed out all signalized intersections are not included in the list and are funded from the revenues generated through the Photo Safety Enforcement Program. He added the Pedestrian Hybrid Beacons cost approximately \$300,000 to install.

Mayor Giles suggested staff track the revenues generated and present to Council a detailed list of all pedestrian and traffic safety projects being funded.

Councilmember Freeman commented his support for the Photo Enforcement Program if the funds generated are being used to develop traffic safety programs for the good of the community.

Mr. Pombier advised the City has worked with American Traffic Solutions to create five or six public service announcements and would be a great partner in producing additional content directed towards high school students.

Vice Mayor Luna commented that the installation of traffic signals at Red Mountain High School has "dramatically changed" how high school students are driving in the area. He expressed his support for the installation of cameras at Red Mountain High School to further mitigate any potential accidents.

Councilmember Thompson suggested specific funds be identified and "split out" from the budget to pay for traffic signals and utilized for traffic safety projects that were not originally identified during the budget process.

Discussion ensued relating to the photo enforcement cameras located in school zones being operational only during school hours.

In response to a question posed by Councilmember Freeman, Lieutenant Landato stated the decision to install photo radar at an intersection is made when residents request it and studies are completed to determine if evidence supports the traffic safety concerns and warrants the installation of cameras.

Mr. Brady added some intersections are chosen due to reoccurring accidents and areas where traffic engineers and police department personnel agree photo enforcement is needed.

In response to a question posed by Councilmember Whittaker, Mr. Brady reported the revenue generated from the photo enforcement program is placed in the General Fund. He added, through the direction of Council, staff will look into identifying the specific revenues generated from the program and identify projects that could be funded from the program.

In response to a question posed by Councilmember Whittaker, Lieutenant Landato advised the cameras are triggered when a vehicle runs a red light and when a vehicle is speeding through an intersection (speed-on-green).

### December 10, 2018 Council Agenda:

Conflict of interest: None.

Items removed from the consent agenda: None.

Councilmember Freeman commented on agenda item 7-a (Amending Title 8, Chapter 6, Sections 5 through 18 of the Mesa City Code, relating to Public Nuisances, Property

Maintenance and Neighborhood Preservation. The changes impact the service of citations and will take effect 30 days after adoption. (Citywide)). He requested the nuisance code include stricter enforcement of illegal dumping and suggested items be removed and disposed within 48 hours.

Mayor Giles requested a presentation from staff at a future meeting on the changes to the nuisance code.

2-a. Hear a presentation, discuss, and provide direction on staff recommendations for regulating shared active transportation vehicles (commercially-rented bicycles, scooters, etc. with selfcontained locking mechanisms).

Transportation Director RJ Zeder introduced Deputy Transportation Director Erik Guderian, Supervising Engineer Al Zubi, and Management Assistant Andrew Calhoun and displayed a PowerPoint presentation. (See Attachment 2)

Mr. Zeder provided background information on Shared Active Transportation Vehicles (SATV). He noted the difference between a SATV and a Grid bicycle is a SATV does not have a docking station and is not required to be locked at a specific location. He advised it costs \$1.00 to unlock a scooter and individuals are charged \$.15 per minute to use a scooter. (See Page 2 of Attachment 2)

In response to a question posed by Vice Mayor Luna, Mr. Zeder advised if the decision is made to create a licensing structure around the companies operating SATVs an indemnification and insurance provision would be included to protect the City in the event an individual gets hurt while riding a SATV.

In response to a question posed by Councilmember Whittaker, Mr. Zeder replied there is no City Ordinance requiring individuals to wear a helmet while riding a bicycle or SATV.

Discussion ensued relating to staging of SATVs and allowing SATVs in residential neighborhoods.

In response to a question posed by Mayor Giles, City Manager Christopher Brady advised the reason Tempe is charging a licensing fee of \$7,888 annually could be due to the fact that Arizona State University has banned scooters on the campus.

Mr. Brady commented that SATVs are new to the community and other cities in the valley and advised staff will create a proposal of regulations/licensing and present to Council at a future meeting.

Councilmember Freeman requested staff research and present to Council the benefit of SATVs in the City and if SATVs can be banned in Mesa.

Councilmember Whittaker asked that staff provide data on ridership rates of SATVs versus the light rail.

Robert Allen, a Mesa resident, stated his appreciation to the City for proposing the regulation of SATVs in the community. He suggested regulating the speed of the scooters and not allowing scooters on sidewalks. He encouraged the licensing of SATVs to include vendor contact information listed directly on the scooter, so residents can contact the vendor when scooters are left in inconvenient locations.

Joshua Miller, Arizona General Manager for Lime, presented a letter to Council detailing Lime's suggested regulations and providing clarity on noted concerns. (See Attachment 3) He thanked City staff for having a proactive approach to regulating SATVs and the open dialogue that has occurred throughout the process.

Councilmember Whittaker requested that Lime personnel provide ridership data to City staff.

Mayor Giles asked staff to draft an ordinance that could be presented to Council and further discussions occur at a future meeting.

### 3. Acknowledge receipt of minutes of various boards and committees.

3-a. Independent Commission on Compensation for Elected Officials meeting held on November 14, 2018.

Steve Hetsler, a Mesa resident, acknowledged the minutes from the Independent Commission on Compensation for Elected Officials meeting held on November 14, 2018. He advised the minutes from the meeting discuss the City's size and the salaries and ratios between Councilmembers and the Mayor, but does not address how the City compares financially to neighboring cities.

It was moved by Vice Mayor Luna, seconded by Councilmember Freeman, that receipt of the above-listed minutes be acknowledged.

Upon tabulation of votes, it showed:

AYES – Giles-Freeman-Glover-Heredia-Luna-Thompson-Whittaker NAYS – None

Carried unanimously.

### 4. Hear reports on meetings and/or conferences attended.

Councilmember Thompson: Deployment Ceremony for the 98<sup>th</sup> Signal Battalion Corps

Mayor Giles: Inauguration of Mexican President-elect Andrés Manuel

López Obrador

### 5. Scheduling of meetings and general information.

City Manager Christopher Brady stated that the schedule of meetings is as follows:

Monday, December 10, 2018, 5:00 p.m. - Study Session

Monday, December 10, 2018, 5:45 p.m. – Regular Meeting

### 6. Adjournment.

Without objection, the Study Session adjourned at 6:21 p.m.

Study Session December 3, 2018 Page 5

JOHNGILES, MAYOR

ATTEST:

DEE ANN MICKELSEN, CITY CLERK

I hereby certify that the foregoing minutes are a true and correct copy of the minutes of the Study Session of the City Council of Mesa, Arizona, held on the 3<sup>rd</sup> day of December, 2018. I further certify that the meeting was duly called and held and that a quorum was present.

DEE ANN MICKELSEN, CITY CLERK

mh (Attachments – 3)



# Photo Safety Program

### Vision

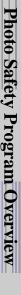
Relentless commitment to ensuring the safety of our roadways for all who travel them.

### Mission

Progressive Education,

Cutting-edge Engineering

& Courteous Inforcement





### Program



Mesa, AZ Road Safety Camera Program Recidivism Rate

- **Active Locations: 25**
- 7 Schools
- 18 Intersections
- 2 New Intersections Active Jan. 7th, 2019
- Ellsworth / Pecos
- Guadalupe / Carriage Lane
- Requested by local Mesa residents



- **Mesa Residents 44%**
- Non-Mesa Residents 56%

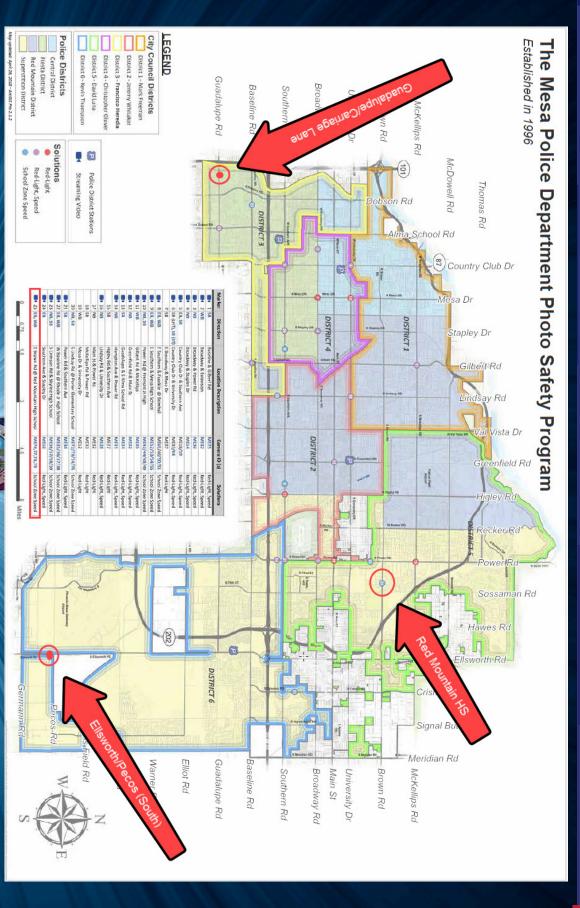
- One Paid Notice
- Three or More Paid Notices

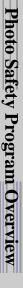
## Recidivism Rate:

(January 2016 – October 2018)

94% of cited drivers do not re-offend.

## Photo Safety Map







Lieutenant Tony Landato
Mesa Police Department

# Mesa Residents Support Program



again in 2013. The studies gauged the support of A photo-based traffic enforcement attitude study was conducted in the City of Mesa in 2006 and the photo safety program and its effectiveness.

### Results:

- 8 of 10 residents see red light running as a problem in Mesa.
- 85% of residents are in favor of the cameras.
- 3.5% of those surveyed had received a citation in more careful the past year. 86% of those said it made them
- well supported by Mesa residents." "In summary, the City's red light camera program is

### **Complaints**

- No historical protocols for collecting this data.
- Protocol now established.
- Complaint defined as: Anything escalated to the firstlevel supervisor.
- According to current Traffic Program Coordinator:
- Approximately 5 complaints a year are escalated to his attention
- Of those, 2-3 are direct overall opposition to the employee or camera site related photo safety program. The remaining are process,
- zero citizen complaints during the current contract period According photo safety vendor (ATS) they have received (February 2014 to present.)

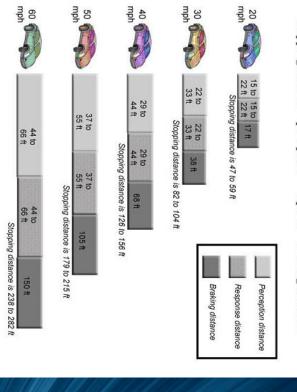


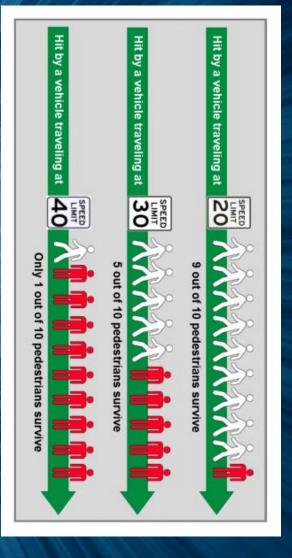
# Photo Safety Slows Traffic



85th Percentile Speed Comparison	ed Comparison					/
School Zone	85th % spe installed assem	85th % speed before cameras nstalled (i.e., school flasher assemblies in place)	85th % spee	85th % speed after cameras installed	Reduction in 85th % speed	35th % speed
c				Non-School		Non-School
	School Hours	Non-School Hours	School Hours	Hours	School Hours	Hours
Franklin @ Brimhall	39.1	49.7	34.7	46.0	-4.4	-3.7
Fremont JHS	44.6	50.0	39.1	46.0	-5.5	-4.0
Mesa HS	38.3	45.0	34.2	41.3	-4.1	-3.7
Rhodes JHS	40.8	47.5	34.2	43.9	-6.6	-3.6
Skyline HS	38.8	48.6	37.1	46.3	\-1.7	-2.3
Porter Elem	39.1	47.8	33.9	39.1	-5.2	-8.7
Red Mountain HS	48.1	47.7	36.4	47.0	-11.7	-0.7
			Average for al	Average for all locations (mph)	-5.6	-3.8

Average Stopping Distance for a Given Speed Stopping distance = perception + response + braking distances





Slower speeds effect the severity of the collision.



# Program Successes



Period After Photo Enforcement Was Installed	Period Before Photo Enforcement Was Installed Compared to	Table 8 - Regional Comparison
	O	

		•	•		
-38	-3,524	5.585	9,109	Mesa (B)	В
32.	628	2,574	1,946	Gilbert	
-6.5	-280	4,036	4,316	Chandler	
-13.	-621	3,971	4,592	Scottsdale	
-11	-93	5,030	5,122	Glendale	
-10.	-887	7,535	8,422	Tempe	A
-35.	-3,850	7,034	10,885	Mesa (A)	
-15.	-6,383	34,743	41,125	Phoenix	
-11.0	-9,703	78,723	88,426	Marico, County	
(-15	-21,050	114,436	135,486	Arizona	
% Cha	Difference	Average Annual Number of Crashes 2007 - 2016	Average Annual Number of Crashes 2001 - 2005	Agency	Data Source

Mesa Data

### Regional Data

- Approx. 130% reduction in collisions compared to the state average during the same time frames.
- Mesa is doing something right.

## Table 11 - Mesa Comparison

## Period After Photo Enforcement Was Installed - Serious Injury Crashes Period Before Photo Enforcement Was Installed Compared to

	Average Annual # of	Average Annual # of Average Annual # of		
Mesa	Serious Injury Crashes Serious Injury Crashes	Serious Injury Crashes	Difference	% Change
	2001 - 2005	2007 - 2016		
Active Photo Enforcement		1.5	30	35.5
Locations*	11.0	7.1	-5,9	-33,3
Inactive Photo Enforcement	6 3	6.1	0.3	£ 3
Locations*	5.8	1.0	0.3	5.2
Comparison Locations*	2.6	2.3	-0.3	-11.5

<sup>\*</sup> Intersection Related Crashes at Traffic Signals

A serious injury collision is > 3 times

Configuration

Volume

Intersections data only.

Comparison location factors:

section without photo safety.

more likely to occur in an inter-



Photo Safety Program Overview

Mesa Police Department Lieutenant Tony Landato

# Insurance Institute for Highway Safety Study





Effects of Turning On and Off Red Light Cameras on Fatal Crashes in Large U.S. Cities

July 2016

- What happens when cities drop their photo safety programs?
- Parameters:
- Cities with pop. > 200k
- 14 cities that stopped photo safety vs. 14 regionally matched cities with continuous camera programs.

Results

rates of fatal red-light running crashes and of all fatal crashes at signalized intersections". "After controlling for temporal trends and annual fatal crashes, population density and unemployment rates,

# Cities with activated camera programs:

Were 21 and 14 percent lower, respectively, with cameras turned on than without.

# Cities with terminated camera programs:

• Were 30 and 16 percent higher, respectively, after cameras were turned off.



# Program Keinvestments



## Completed (2015 to current)

- Static driver speed feedback signs at various locations throughout the City for speed control (\$80K)
- 12 portable driver speed feedback signs for speed control school zones (\$35K)
- School zone flashers on Alma School Road and Broadway Road to reduce speed limits during school start and release to 35 mph for Guerrero Elementary (\$10K)
- Left turn arrows for north- and southbound traffic on Gilbert Road at Hampton Avenue to reduce left turn crashes (\$80K)
- Rectangular Rapid Flash Beacon on Extension at Kleinman Park to provide a safe pedestrian crossing (\$85K)

## Future Opportunities

- Pedestrian Hybrid Beacon on Rio Salado Parkway at the Eureka Canal to provide a safe pedestrian crossing for Westwood HS, Carson JH, and Emerson ES (\$100K)
- Safety enhancements for a 15-mph school crosswalk on 24th Street for Hermosa Vista Elementary (\$35-50K)
- Delineators on 2nd Avenue between Solomon and Spencer to provide a walking area for students of Lowell Elementary (\$ TBD)
- New traffic signal on Guadalupe Road for Highland JH to provide a safe pedestrian crossing (\$200K)



## Citation Process



Citizen receives citation

Citizen has arraignment date with court in 85 days with a statement on the citation stating they must respond in 30 days to avoid process service

- Pay the sanction with the court case closed
- Respond to the Mesa PD and identify the driver and/or provide a copy of driver license to identify they are not the driver – citation will be dismissed if citizen is not the driver initially
- Request a hearing with the court hearing will be held, and court judge decides outcome
- Attend defensive driving school citation dismissed and cleared with the court upon school

Citizen responds to the citation and chooses one of four options

Citizen chooses not to respond, and process service is ordered after 35 days from citation issuance date

Citizen responds to the citation and chooses one of four options

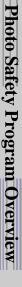
Citizen chooses not to respond after being served

Citizen served

Citizen not served

Citizen will have citation dismissed by the court if unable to serve

Citizen is found in default by the court and sanction is assessed to citizen





# Photo Safety Activity

2018	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total
ATS Events	8376	8387	8988	9346	8755	7165	5696	8713	8530	8462			82418
<b>Events Processed</b>	7284	5972	6651	5601	4120	5152	4844	5520	4751	5698			55593
Violations	7110	5846	6494	5461	3590	5055	4777	5346	4688	5619			53986
Citations	5694	4361	4821	3893	2560	4463	4207	3907	4003	4889			42798
Notices	1416	1485	1673	1568	1030	592	570	1439	685	730			11188
Subpoenas	638	538	463	636	601	529	557	487	499	444			5392
Mailings	461	554	531	587	485	469	404	471	409	554			4925
Overtime	43.5	39.5	20.75	25.5	35	60	60	60	60	62			466.25
2017	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total
ATS E vents	7801	7527	9189	8778	8186	6724	5834	8302	8903	7769	8294	8132	95439
Events Processed	4200	5210	6269	5690	5855	4836	3659	5940	3246	7821	5569	4725	63020
Violations	4058	5069	6116	5565	5694	4741	3603	5765	3185	7654	5427	4629	61506
Citations	3004	4005	4799	4432	4680	4092	2953	4738	2334	6500	4176	3331	49044
Notices	1054	1064	1317	1133	1014	649	650	1027	851	1154	1251	1298	12462
Subpoenas	613	462	454	348	462	440	615	599	392	438	450	303	5576
Mailings	533	519	550	546	664	515	432	402	475	512	467	345	5960
Overtime	0.00	15.00	20.00	20.00	20.00	20.00	20.00	25.00	25.00	45.00	43.50	31.00	284.50
2016	JAN	FEB	MAR	APR	MAY	NUL	JUL	AUG	SEP	OCT	NOV	DEC	Total
ATS Events	8570	8722	6073	0	0	7757	6609	8565	8564	8074	8526	8375	79835
<b>Events Processed</b>	2984	8603	7919	0	0	3331	5208	6672	5836	6363	5094	5428	57438
Violations	2834	8414	7738	0	0	3267	5152	6515	5752	6253	4992	5318	56235
Citations	1122	6523	7022	0	0	1735	3838	4791	4010	4592	3445	3681	40759
Notices	1812	1891	716	0	0	1532	1314	1724	1742	1661	1547	1637	15576
Subpoenas	600	953	850	29	501	208	135	252	391	404	622	626	5571
Mailings	362	211	635	465	165	156	443	625	677	575	576	542	5432
Overtime													



# Expense / Revenue FY 17/18



### Direct Expenses

## **General Fund Revenue**

\$3,284,181

Revenues

### Photo Safety Vendor Fees American Traffic Solutions

Speed Programs Red Light Program

**Total American Traffic Solutions** 

\$1,319,438

\$580,221

**Process Service Fees** Hot Shots Delivery

**Mesa Police Personnel Costs** 

## Transportation Costs (reinvestments)

Kleinman Park Signal Gilbert/Hampton Signal

**Total Transportation Costs** 

Total Direct Expenses

## \$739,218

AZ Highway and Citing Agency Fund Court Construction Fund

\$408,830

\$56,136

\$455,101

\$36,042

**Total Restricted Fund Revenues** 

Total Direct Revenues

Local — Time Payment Fund

\$304,098

\$422,122

## Restricted Fund Revenue

Court Sustainability Fee

\$4,240,290

\$956,109

\$158,466

\$73,829

\$84,637



Mesa Police Department Lieutenant Tony Landato



- New Technology
- No Loops = No Road Intrusions
- Much Better Resolution
- 29 megapixels vs. 12
- HD Live Streaming
- Cloud Based Review







Photo Safety Program Overview

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### Thank You

# Juestions?



Mesa Police Department Lieutenant Tony Landato

Study Session December 3, 2018 Attachment 2 Page 1 of 13

## Transportation Vehicles Shared Active

RJ Zeder, Transportation Director

Erik Guderian, Deputy Transportation Director



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## What is a Shared Active Transportation Vehicle?

- A Shared Active Transportation Vehicle (**SATV**) is a other mobile vehicle, excluding automobiles or mechanism motorcycles, with a self-containing locking commercially-rented coaster, scooter, bike, or any
- Short-term (minutes to hours) rental
- Customers locate, unlock and rent with their mobile phone







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### involve the City?

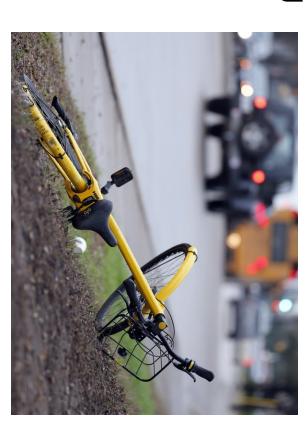
- Right-of-Way (ROW) management
- SATVs Ensure Operators are responding to complaints, staging and rebalancing
- Data collection



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# Current Issues Mesa is Facing

- ADA Issues SATVs blocking sidewalks, bus stops, businesses, etc.
- Bikes and scooters left on private property
- Operator responsiveness
- Vandalized bikes
- Clutter ROW aesthetics



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# Safety Concerns

- Speed concerns
- Roadways were not designed for SATVs
- Inexperienced Users
- Users not wearing helmets
- ADA access



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Approach	Pro	Con
Regulation	<ul> <li>ROW management</li> </ul>	<ul> <li>Potentially limit Operators</li> </ul>
(	<ul> <li>Require Operator to</li> </ul>	<ul> <li>Potentially less inventory</li> </ul>
	respond, stage and	for customers
	rebalance	
	<ul> <li>Maintain aesthetics</li> </ul>	
	NO :: 30: 10: 10: 10: 10: 10: 10: 10: 10: 10: 1	Poss DOW Costsol
	Operator	<ul> <li>Operator not</li> </ul>
		incentivized to respond,
		stage and rebalance

# Approach by East Valley Cities

## City of Phoenix

technology on their bikes, which will force riders to lock a bike to a fixed object. Starting February 1, 2019, Phoenix will require Operators to install "lock-to" an ordinance\* to amend City Code, Operator permit and cost recovery fees. On July 5, 2018, Council approved a **Dockless Bikeshare Program** that includes

### City of Tempe

anticipated implementation in February 2019. Council considering a **SATV ROW License\*** and **cost recovery fees** with

## City of Scottsdale

with **penalty fees**. No permit/license On November 13, 2018, Council adopted an **ordinance\*** to regulate SATV parking

<sup>\*</sup> Addresses definitions, safety, parking and penalties

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# Staff Recommendation

- Create SATV Terms and Conditions
- Create SATV License
- Introduce Mesa City Code Section 10-11 for SATV License





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# Terms and Conditions

## Requirements for:

- Appropriate staging and parking no staging in Parks
- Operators to educate Users on laws and proper parking
- Stage SATVs every 24 hours, which shall include removing all SATVs from residential streets and private property
- Impoundment penalties
- summary Monthly reports on usage statistics, crash summary and fleet

# Penalties/Fee Options

Ex: Annual Calculations

City	Permit/ License	Per SATV	Relocation/ Impoundment	100 SATVs Per Month	100 SATVs200 SATVs500 SATVsPer MonthPer MonthPer Month	<b>500 SATVs</b> Per Month
Mesa Proposed	<b>\$100</b> (Annually)	<b>\$2</b> (Monthly)	<b>\$50</b> /per SATV ( <i>Impoundment</i> )	\$2,500	\$4,900	\$12,100
Phoenix*	<b>\$500</b> (One-time)	<b>\$20</b> (Annually)	<b>\$80</b> /per bike ( <i>Relocation</i> )	\$2,500	\$4,000	\$10,000
Tempe	<b>\$7,888</b> (Annually)	<b>\$1.06</b> **( <i>Daily</i> )	<b>\$100</b> /per SATV ( <i>Relocation</i> )	\$43,320	\$86,752	\$205,048
Scottsdale	:	:	\$50 – 1st violation \$250 – 2nd violation \$1,000 – 3rd and subsequent violations within one year of 1st violation	;	;	1
· ·	-	-		•		

<sup>\*</sup> Current regulations only address dockless bikes

<sup>\*\*</sup> Assuming 31-day month

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# Licensing Process

## Operator shall submit:

- 1. A completed License
- 2. Insurance documentation
- 3. Images and description of SATVs
- 4. License Fee at the Licensing Office

designee will have the authority to execute a License. be executed by the City. The Business Licensing Administrator or Once the Application is reviewed and approved by City, a License shall

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# Seeking Direction

Staff is seeking direction from Council on how to move forward regulating SATVs.

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# Questions/ Discussion



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Lime 85 Second Street, 1st Floor San Francisco, CA 94105

December 3, 2018



Dear Mayor Giles, Vice Mayor Luna, and Councilmembers:

Lime is thrilled to work with Council and staff to bring our products and services to the communities of Mesa. We applaud the City of Mesa for having a proactive and reasoned approach to regulating shared active transportation vehicles. While we are generally supportive of the presentation by city staff, we'd like to share our suggestion about the fee structure and provide some clarity around safety and operations.

The team at Lime appreciates all of the efforts that the City has put into crafting these suggested regulations, and we are eager to move forward with a process that works for everyone.

### Fee Structure Recommendation: Ten-Cent Per-Trip Fee

In other markets like Dallas, we have seen that a hybrid fee structure (application fee and per-trip fee) works better for the municipality and Lime than a fixed fee. We suggest an annual permit/license fee of \$100 and a \$.10 cent per trip fee.

A hybrid fee structure allows the City to receive revenue that is directly correlated to use. An increase in ridership will translate to an increase in funding, which the City can dedicate towards the proper amount of bike racks and parking corrals for the City's ridership. From a commercial perspective, a per trip fee is more equitable to vendors. The vendors who provide more trips pay for a greater proportion of the infrastructure and services.

The fee is assessed to every trip completed through the operator's mobile application platform. Lime provides data sharing access to the City via the innovative Mobility Data Specification (MDS), as developed by LADOT. The City can use this system to monitor trips and assess fees.

### **Business Operations:** 24-Hour Local Team

Though our technology and team on the ground, we are able to address many of your operational concerns like staging, private property issues, operator responsiveness, and clutter.

In Arizona, we have a local team of more than thirty people that manage our fleet and internal operations twenty-four hours a day, seven days a week. Our staff includes Operations Specialists, Mechanics, Community Affairs and Senior Management.

Each of our GPS-enabled vehicles is strategically deployed, balanced, monitored and collected on a daily basis. Our team of Operation Specialists monitors the streets to ensure our vehicles are properly placed and compliant with regulatory requirements - ADA, Right of Way, off of private property, etc. Our Smart Parking technology requires riders to take a photograph of where and how they park after each trip to ensure they've adhered to our parking standards. And, because daily charging is required, we are able to ensure that most of our products are off the streets on a nightly basis.

We have a twenty-four-hour customer support line and email/text option to report issues or concerns from our riders and the public.

We are able to respond to most concerns within twelve hours and have the ability to flag issues such as maintenance and safety concerns for further follow-up.

### **Safety:** Lime's Top Priority

Safety is one of our top priorities at Lime. We are continually looking to improve safety with teams focused on rider education, product evolution, and Community Engagement.

We provide in-app safety recommendations about where to ride, the importance of helmets and where/how to park. We also have the ability to create custom in-app messaging based on location and cohort of products.

Lime recently launched a global multi-pronged campaign called 'Respect the Ride' with the goal of educating riders about the importance of safe-riding and helmet wearing, We'll be working with communities to drive safety initiatives and innovate on regulations and policy. The company has also pledged to distribute more than 250,000 free helmets in the future.

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In closing, I'd like to express my deep thanks to RJ Zeder and Erik Guderian for your recommendations - we look forward to working with you and your teams moving forward.

Sincerely,

Joshua Miller joshua.miller@li.me Arizona General Manager