



City Council Report

Date: August 24, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Closed Circuit Television Cameras (Replacement) for the Transportation Department
(Funded by Lifecycle Project Funds) (Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Koro BAS, Inc., at \$239,200 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

Transportation - Intelligent Transportation Systems (ITS) group currently operates over 200 closed-circuit televisions (CCTV) cameras that are used for real time monitoring traffic conditions. The oldest cameras are five (5) years past the typical life expectancy and need to be replaced.

This contract is for the replacement of existing cameras that are past their useful life expectancy and installation of new cameras at new locations as needed. Live images are used to monitor and manage traffic conditions in real time. Streams may also be shared with the Mesa Police Department for their use. Work will consist of but not be limited to: furnishing cameras and related parts (e.g. mounting hardware, cable, PoE midspan), installation/removal/replacement of cameras, installation/removal/replacement of cable (e.g. CAT5 shielded cable), and installation of wireless access points, etc.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2020117
Local Consideration: Policy did not apply to this procurement method
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Up to a maximum of two years subject to Administrative review and approval
Funding Source: Lifecycle Project (LF0270)

June 10, 2020 Bid Responses

Koro BAS, Inc. Phoenix, AZ	\$239,138.98 (Recommended) (Tax-Exempt)
CS Construction, Inc. Phoenix, AZ	\$253,990.00
Sturgeon Electric Company, Inc. Phoenix, AZ	\$259,052.00
Redhawk Solutions, LLC Phoenix, AZ	\$264,740.00
Northstar Communications Gilbert, AZ	\$289,675.64
Roadway Electric Scottsdale, AZ	\$308,670.00
Contractors West Mesa, AZ	\$335,236.00

Non-Responsive Response received from:
Arizona Traffic Signal