



City Council Report

Date: August 24, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Powdered Activated Carbon for the Water Resources Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposals from Atlas Carbon, LLC (Primary); and Ingevity Corporation (Secondary); at \$250,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide Powdered Activated Carbon (PAC) used for the removal of total organic carbon as well as taste and odor control for water received from the Central Arizona Project (CAP) canal system for potable drinking water treatment. PAC is an essential chemical that absorbs natural organic taste and odor compounds, and synthetic organic chemicals from the raw water received from the CAP canal system during the potable drinking water treatment process at the Brown Road Plant. If the raw water is not treated effectively, especially during the summer months when water demand is at its peak, the City would not be able to adequately meet customer water demand in Southeast Mesa.

The City received six proposal responses of which, five met the minimum qualifications and one was deemed as non-responsive (See Proposal Responses). The evaluation committee evaluated the proposals in accordance with the City's established policies and procedures and completed the final scoring against the scoring criteria in the solicitation. Based upon the evaluation results and PAC performance testing, the evaluation committee determined that Atlas Carbon, LLC, and Ingevity Corporation submitted the most advantageous offers. Award is being recommended to the highest scored proposals, Atlas Carbon, LLC (Primary), and Ingevity Corporation (Secondary). The evaluation was conducted by and points were awarded by consensus by the evaluation committee.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2020181
Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Water Resources Department operating budget through the Enterprise Fund – Water (Operations and Maintenance)

Proposal Responses

Cabot North Americas, Inc. - Marshall, TX

CarbPure Technologies, LLC - Greenwood Village, CO

Atlas Carbon, LLC - Gillette, WY

Donau Carbon US, LLC - Dunnellon, FL

Ingevity Corporation – North Charleston, SC

Non-Responsive Response received from:

Chemrite, Inc. - Buford, GA (did not submit their PAC sample by the required due date and time stated in the Request for Proposal (5/12/2020 at 3:00 p.m.)

Final Scoring

Respondent	Total Points Possible / 800
Atlas Carbon (Recommended - Primary)	<u>799.00</u>
Ingevity Corporation (Recommended – Secondary)	<u>681.37</u>
CarbPure Technologies	659.52
Cabot North Americas,	586.13
Donau Carbon US	562.66