



City Council Report

Date: July 8, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Traffic Signal Controllers and Video Detection Systems for the Transportation Department **(Funded by the Local Streets Fund) (Single Response) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the single, responsive and responsible bidder, Econolite at \$841,000 annually, with an annual increase allowance of up to 5%, or the adjusted Producer Price Index.

Background / Discussion

Traffic signal video detection is used to detect vehicles at signalized intersections so the traffic signal can react to demands. Traffic signal controllers are specialized hardware and software used to control signalized intersections. The controllers are devices used to time and control the traffic signals within the signal cabinets.

Econolite controllers are required to maintain compatibility with the City's Traffic Central Management System and due to the complex programming, to retain familiarity in programming for the City's technicians. Econolite equipment is preferred as the City has a significant investment in an Econolite central traffic signal system and other Econolite equipment. For compatibility reasons and the increased costs associated with supporting multiple hardware and software platforms the City has standardized to Econolite equipment.

Purchasing released a bid on May 18, 2020 for Econolite Traffic Signal Controllers and Video Detection Equipment. Bids were due June 4, 2020. Econolite was the sole bidder. The department has standardized with Econolite products. Purchasing conducted a formal solicitation since there are distributors who sell Econolite products. Wesco Distribution is one of the distributors and were notified of the bid. However, only the manufacturer (Econolite) submitted a bid. Purchasing asked Wesco why they did not submit a bid and they said their markup would make them higher than the manufacturer's bid. Econolite was the only bidder on the previous two contracts as well.

Purchase Information

Action: Award

Procurement Type: Request for Bids

Contract Number: 2020187

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Transportation Department operating budget through the Local Streets Fund

Bid Responses

Econolite Anaheim, CA	\$775,805.00 (Recommended – Items 1 to 18)
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