



City Council Report

Date: July 1, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Five-Year Term Contract with Two Years of Renewal Options for Motor, Pump, and Well Maintenance, Repair and Replacement Services for the Water Resources Department and the Parks, Recreation and Community Facilities Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the qualified and highest scored proposals from Capital Pump and Equipment, LLC; Hennesy Mechanical Sales, LLC; Hydro-Solutions Pump and Well Services (a Mesa business); Keller Electrical Industries, Inc.; KP Venture Well Drilling & Pump Co. LLC; Laron, Inc.; Phoenix Pumps, Inc.; Pioneer Equipment, Inc.; Precision Electric Company; Pumpman Phoenix; Southwest Waterworks Contractors PM, LLC; and Weber Water Resources (a Mesa business); at \$2,825,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide for the purchase of pumps, motors, related equipment and parts, deep well pumps and related well equipment, repair services, rentals, and equipment for emergency pump around situations for use by the Water Resources and Parks Departments. This new contract is intended to consolidate and replace several stand-alone contracts.

Water Resources is responsible for the maintenance and operation of 35 well sites. The wells are used to supplement the water treatment facilities and to provide backup to those facilities in the event water production is reduced or cut off. It is critical that the City's wells remain in good working order and are maintained to provide optimal performance, ensuring the City of Mesa can meet customer demand under these conditions. This contract will also be utilized at water treatment, distribution, reclamation, and collection facilities ensuring the pumps and motors at those locations continue to be maintained in good working order. PRCF will utilize this contract for the repairs and replacements of pumps at various City facilities, to included aquatic facilities and City buildings.

The City received twelve proposal responses of which, all met the minimum qualifications. The evaluation committee evaluated the proposals in accordance with the City's established policies and procedures and completed the final scoring against the scoring criteria in the solicitation. Award is recommended to the qualified and highest scored respondents (See Award Recommendation). The evaluation was conducted by and points were awarded by consensus by the evaluation committee.

There will not be primary or secondary awards due to the amount of work to be done and different contractors have different lines or manufacturers authorizations for equipment and parts. When appropriate Water Resources will quote jobs/projects.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2020112

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Five years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Water Resources Department (Water and Wastewater Operations and Maintenance) \$2,600,000, Utility Replacement and Renewal Fund, Capital Improvement Program Bonds, Greenfield Joint Venture Funds and Parks, Recreation and Community Facilities Department operating budget (Parks - F420 \$200,000 and Facilities Maintenance - F170 \$25,000)

Proposal Responses

Capital Pump and Equipment, LLC – Tempe, AZ

Hennessy Mechanical Sales, LLC – Phoenix, AZ

Hydro-Solutions Pump and Well Service – Mesa, AZ

Keller Electrical Industries, Inc. – Phoenix, AZ

KP Venture Well Drilling & Pump Co. LLC – Glendale, AZ

Laron, Inc. – Kingman, AZ

Phoenix Pumps, Inc. – Phoenix, AZ

Pioneer Equipment, Inc. – Phoenix, AZ

Precision Electric Company – Phoenix, AZ

Pumpman Phoenix – Phoenix, AZ

Southwest Waterworks Contractors PM, LLC – Phoenix, AZ

Weber Water Resources – Mesa, AZ

Final Scoring (available upon request)

Award Recommendation

Proposers (Recommended)	<u>Services to Award</u>
Capital Pump and Equipment	Motor Repairs and Purchases Pump Repairs and Purchases
Hennessy Mechanical Sales	Motor Repairs and Purchases Pump Repairs and Purchases
Hydro-Solutions Pump and Well Service	Motor Repairs and Purchases Pump Repairs and Purchases
Keller Electrical Industries	Motor Repairs and Purchases
KP Venture Well Drilling & Pump	Motor Repairs and Purchases Pump Repairs and Purchases Deep Wells and Well Pumps
Laron	Motor Repairs and Purchases Pump Repairs and Purchases
Phoenix Pumps	Motor Repairs and Purchases Pump Repairs and Purchases
Pioneer Equipment	Pump Repairs and Purchases
Precision Electric Company	Motor Repairs and Purchases Pump Repairs and Purchases Deep Wells and Well Pumps
Pumpman Phoenix	Motor Repairs and Purchases Pump Repairs and Purchases
Southwest Waterworks Contractors PM	Pump Repairs and Purchases Deep Wells and Well Pumps
Weber Water Resources	Motor Repairs and Purchases Pump Repairs and Purchases Deep Wells and Well Pumps