



# City Council Report

**Date:** July 1, 2020  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Jet Aviation Fuel **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

City staff recommends awarding the contract to the lowest, responsive and responsible bidder, Associated Energy Group dba, AEG Fuels, at \$275,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

## Background / Discussion

This contract provides Jet Aviation Fuel for the Aviation Support Unit that operates three helicopters based at the Falcon Field Airport. Bulk orders between 8,000 and 12,000 gallons are placed approximately every six weeks. The estimated annual usage is 72,000 gallons.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2020155  
Local Consideration: Not applicable as there were no Mesa responses  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Up to a maximum of two years subject to Administrative review and approval  
Funding Source: Department operating budget

## April 30, 2020 Bid Responses and Tabulation

Vendor	Item No. 1	Item No. 2	Item No. 3
Ascent Aviation Group, Inc. Parish, NY	\$0.12380	\$0.65163	\$0.77543
Associated Energy Group dba, AEG Fuels Miami, FL	\$0.096050 (Recommended)	\$0.63500 (Recommended)	\$0.73105 (Recommended)
CityServiceValcon, LLC Kalispell, MT	\$0.1676	\$0.6516	\$0.8192
EPIC Aviation, LLC Irving, TX	\$0.1495 \$0.00563 if truck pump required	\$0.65162	\$0.80112 \$0.80675 if truck pump required
Phillips 66 Company Houston, TX	\$0.1055	\$0.6516	\$0.7600

No Bid response received from

Foster Fuels – Phoenix, AZ