



# City Council Report

**Date:** April 6, 2020  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Five-Year Term Contract with Two Years of Renewal Options for Water/Wastewater Inspection and Assessment Services for the Water Resources Department (**Funded by Operations and Maintenance budget, the Utility Replacement Extension and Renewal Fund and Capital Improvement Program projects**) (Citywide)

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposals for each Area of Work from Construction Product Marketing, LLC; Pure Technologies U.S. Inc.; Statewide Disinfection, Inc. (a Mesa business); and WaCo, LLC; at \$980,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

## Background / Discussion

The Scope of Work for this contract may include but is not necessarily limited to the Areas of Work listed and contractors may propose to provide services in any or all areas listed:

- Inspection and Condition Assessment of Water/Wastewater Pipelines
- Pipeline Video Inspections
- Sewer Manhole Manned Inspections
- Valve and Vault Inspection
- Air Release Valve (ARV) Inspections, Assessments, Repairs and Replacements
- Valve Exercising
- Inspection and Assessment of Raw Water Irrigation Lines and Appurtenances
- Reservoir Inspections and Assessments
- Bulk Chemical Storage Tank and Pressure Vessel Inspection and Assessments
- Water/Wastewater Facility Inspection
- Incidental Corrosion Services
- Maintenance Related Support Services
- Optional Services

The City received four proposal responses of which all met the minimum qualifications. The evaluation committee completed scoring of the responses against the scoring criteria

in the solicitation. Based upon the evaluation results (See Final Scoring Results), the evaluation committee is recommending award to the highest scored proposals for each Area of Work (Primary and Secondary) from Construction Product Marketing, LLC; Pure Technologies U.S. Inc.; Statewide Disinfection, Inc. (a Mesa business); and WaCo, LLC (See Award Recommendation). The evaluation was conducted by and points were awarded by consensus by the evaluation committee.

The Water Resources Department requested a longer term contract due to the volume and complexity of the services provided as well as the contractors needing to partner and/or build sub-consultant and sub-contractor relationships to meet the minimum experience required by the contractors for the required services.

## **Award Recommendation**

### Construction Product Marketing, LLC (Recommended - Primary Award)

- Inspection and Condition Assessment of Water/Wastewater Pipelines
- Pipeline Video Inspections
- Sewer Manhole Manned Inspections
- Valve and Vault Inspection
- Air Release Valve (ARV) Inspections, Assessments, Repairs and replacements
- Valve Exercising
- Inspection and Assessment of Raw Water Irrigation Lines and Appurtenances
- Reservoir Inspections and Assessments
- Bulk Chemical Storage Tank and Pressure Vessel Inspection and Assessments
- Water/Wastewater Facility Inspection
- Incidental Corrosion Services
- Maintenance Related Support Services
- Optional Services

### Pure Technologies U.S. Inc. (Recommended – Secondary Award)

- Inspection and Condition Assessment of Water/Wastewater Pipelines
- Valve and Vault inspection
- Air Release Valve (ARV) Inspections, Assessments, Repairs and Replacements
- Valve Exercising
- Inspection and Assessment of Raw Water Irrigation Lines and Appurtenances
- Incidental Corrosion Services
- Maintenance Related Support Services
- Optional Services

### Statewide Disinfection, Inc. (Recommended - Primary Award\*\*)

- Disinfection Services (Optional Support Services)

\*\* Statewide Disinfection will be used when coordination is not a factor between Construction Product Marketing, LLC, Pure Technologies U.S. Inc., and WaCo, LLC, or if the City performs an assessment that requires disinfection services.

## WaCo, LLC (Recommended – Secondary Award)

- Bulk Chemical Storage Tank and Pressure Vessel Inspection and Assessments Optional Support Services

### **Purchase Information**

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2020031

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Five years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Water Resources Department budget (Project dependent through Operations and Maintenance, Utility Replacement Extension and Renewal Fund and Capital Improvement Program)

### **Proposal Responses**

Construction Product Marketing, LLC - Phoenix, AZ

Pure Technologies U.S. Inc. - Phoenix, AZ

Statewide Disinfection, Inc. - Mesa, AZ

WaCo, LLC - Phoenix, AZ

### **Final Scoring Results** (or Final Scoring for each Area of Work is available upon request)

#### Inspection and Condition Assessment of Water/Wastewater Pipelines (750 Points Possible)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
742.00 (Ranking 1)	618.68 (Ranking 2)	No Bid	No Bid

#### Pipeline Video Inspections (750)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
734.62 (1)	412.56 (2)	No Bid	No Bid

#### Sewer Manhole - Manned Inspections (750)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
734.00 (1)	No Bid	No Bid	No Bid

Valve and Vault Inspection (750)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
714.33 (1)	703.33 (2)	No Bid	No Bid

Air Release Valve (ARV) Inspections, Assessments, Repairs and Replacements (750)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
750.00 (1)	709.06 (2)	No Bid	No Bid

Valve Exercising (750)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
713.64 (1)	586.08 (2)	No Bid	No Bid

Inspection and Assessment of Raw Water Irrigation Lines and Appurtenances (750)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
734.00 (1)	452.84 (2)	No Bid	No Bid

Reservoir Inspections and Assessments (750)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
695.45 (1)	No Bid	No Bid	No Bid

Bulk Chemical Storage Tank Inspections and Assessments (750)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
742.00 (1)	No Bid	No Bid	No Bid

Water/Wastewater Facility Inspection (750)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
750.00 (1)	No Bid	No Bid	No Bid

Incidental Corrosion Services (750)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
750.00 (1)	562.55 (2)	No Bid	No Bid

Maintenance Related Support Services (750)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
750.00 (1)	545.84 (3)	No Bid	652.86 (2)

Optional Services – Disinfection (750)

Construction Product Marketing	Pure Technologies U.S.	Statewide Disinfection	WaCo, LLC
600.00 (3)	598.33 (4)	750.00 (1)	710.87 (2)