



# City Council Report

**Date:** April 6, 2020  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Storm Drain Grates and Manhole Covers for the Transportation Department  
**(Funded by the Environmental Compliance Fee) (Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Transportation and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Grate Solutions Co, Inc.; Ferguson Enterprises, Inc. dba, Ferguson Waterworks; and Neenah Foundry Company; at \$237,500 annually, with an annual increase allowance of up to 5%, or the adjusted Producer Price Index.

## Background / Discussion

The Transportation Department maintains approximately 9,000 catch basins that convey storm water, irrigation tail water, and water from storm events. This contract will provide a variety of storm drain grates per Maricopa Association of Government standards to replace aging and damaged storm drain grates, trash racks and manhole covers.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2020116  
Local Consideration: Not applicable as there were no Mesa responses  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Up to a maximum of two years subject to Administrative review and approval  
Funding Source: Transportation Department operating budget through the Environmental Compliance Fee

## February 5, 2020 Bid Responses

Group I – Catch Basin Grates, Fabricated Steel, Group II – Catch Basin Grates, Cast Iron, and Group III - Manhole Covers

Arizona Water Works Supply  
Tempe, AZ

Group I: \$113,248.50  
Group II: Non-Responsive\*  
Group III: \$8,673.00

Ferguson Waterworks  
Phoenix, AZ

Group I: \$165,543.30  
Group II: \$120,508.65 (Recommended)  
Group III: \$14,238.60

Grate Solutions Co, Inc.  
Gilbert, AZ

Group I: \$95,175.75 (Recommended)  
Group II: No Bid  
Group III: No Bid

Neenah Foundry Company  
Neenah, WI

Group I: No Bid  
Group II: No Bid  
Group III: \$3,540.00 (Recommended)

\*Non-Responsive – Did not submit pricing for all items within the Group as required by the solicitation.