



City Council Report

Date: February 10, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Purchase of Air Lifting Bags and Control Kits (Replacements) for the Mesa Fire and Medical Department **(Single Response) (Funded by the Capital General Fund) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Purchasing recommend authorizing the purchase from the single, responsive and responsible bidder, L. N. Curtis & Sons at \$63,500, based on estimated requirements.

Background / Discussion

This purchase will provide Paratech air lifting bags as a replacement for all ladder apparatus. These air lifting bags are used as a tool for extrications and a valuable resource for all ladder companies. All ladders' existing air lifting bags are nearing end of life and require replacement due to age.

The solicitation required the vendors to bid Paratech name brand and all items as specified. MFMD currently utilizes Paratech air lifting bags with its ladder apparatus fleet. The continuing use of the Paratech brand air lifting bags will allow for the replacement bags to be put into service immediately since staff are already trained to operate these units. The replacement controller and bags are updated versions of what MFMD currently uses in the field today.

Purchasing reached out to vendors to see why they did not submit a bid. One vendor informed Purchasing that there is only one distributor in Arizona in which to obtain these items. Purchasing confirmed this information with Paratech (the manufacturer); LN Curtis is the only authorized distributor in Arizona for Paratech products and pricing was determined to be fair and reasonable.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2020115

Local Consideration: Not applicable as there was a single response

Protests Received: None

Funding Source: Mesa Fire and Medical Department operating budget through the Capital General Fund

Single Response

L. N. Curtis & Sons	\$58,539.60 (Recommended)
Phoenix, AZ	

AWARD RECOMMENDATION	
<u>Quantity 7</u> - Master Control Kit G2 Assembly at <u>\$3,452.76/each</u> ; <u>7</u> - Paratech KPI-3 Air Lifting Bag - 6" x 12" at <u>\$506.92/each</u> ; <u>14</u> - Paratech KPI-17 Air Lifting Bag - 15" x 21" at <u>\$945.76/each</u> ; <u>14</u> - Paratech KPI-22 Air Lifting Bag - 20" x 20" at <u>\$1,185.88/each</u> ; and <u>14</u> - Glad Hand & Nipple at <u>\$69.92/each</u>	
Base	\$58,539.60
Estimated Sales Tax	<u>\$4,889.70</u>
Total	<u>\$63,429.30</u>
Total Amount Requested:	<u>\$63,500.00</u>