



City Council Report

Date: February 10, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Purchase of Four Emergency Response Vehicles and One Medical Response Vehicle (All Additions) for the Mesa Fire and Medical Department **(Funded by the Ambulance Transport Fund) (Citywide)**

Purpose and Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Purchasing recommend authorizing the purchase using the Houston-Galveston Area Council (H-GAC) cooperative contract with Professional Sales & Service, L.C., at \$1,304,964.10, based on estimated requirements.

Background / Discussion

Mesa Fire and Medical requests the purchase of five, new emergency medical vehicles and their related equipment to include four ambulances (2019 Horton 623 Type I Crawl-Through Custom Vehicle on a 2019 Ford F-450 4X2 Chassis) and one, Medical Response (MR) vehicle (2019 Horton LDR-120 Custom Rescue on a 2019 Ford F-550 Crew Cab 4X2 Chassis). The four emergency response vehicles will provide life-saving transportation capabilities to the citizens of Mesa. The MR unit will respond to all medical emergencies relieving wear and tear on larger emergency response vehicles.

On May 20, 2019, Council approved the ratification of the emergency purchase of five chassis for MR units at \$247,869. The funds were encumbered, but not spent at that time as they held the chassis without payment thus securing five chassis for future use in building MR and transport units for MFMD. The five, new emergency medical vehicles, will be installed on the five chassis that the City held. The chassis have been ordered and will be shipped to Horton, the body manufacturer and ready for the final manufacture of the vehicles.

Purchasing Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2020127
Contracting Agency/Contract Number: AM-10-18
Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Funding Source: Mesa Fire and Medical budget through the Ambulance Transport Fund

AWARD RECOMMENDATION

Quantity 4 - 2019 Horton Ambulance (623 Type I Crawl-Through Custom Vehicle on 2019 Ford F-450 4X2 Chassis)

Base (*\$237,474.00/each)	\$949,896.00
Ferno INX Power Cot (1)	\$35,011.00
Ferno Inline Fastener (1)	\$5,585.00
Ferno Pro F1 Fasteners (3)	<u>\$16,855.00</u>
Sub Total	\$1,007,347.00
Estimated 8.3% Sales Tax	<u>\$83,609.80</u>
Total (Delivered Price for 4 Vehicles)	<u>\$1,090,956.80</u>

*Base \$221,895/each plus Ford Extended Warranty \$6,950/each; (4) Position Set COM 900 Intercom Radio Interface System \$4,050/each; Options \$4,229/each; Pre-Pay Discount (\$2,000/each); Discount (\$3,500/each); Travel for 2 Final Inspections \$1,450/each; Shipping \$3,400/each; and Install Equipment and Hardware \$1,000/each for Mesa Fire and Medical Department funded by the Ambulance Transport Fund.

Quantity 1 - 2019 Horton MR Unit (LDR-120 Custom Rescue on 2019 Ford F-550 Crew Cab 4X2 Chassis)

Base	*\$197,606.00
Estimated 8.3% Sales Tax	<u>\$16,401.30</u>
Total (Delivered Price for 1 Vehicle)	<u>\$214,007.30</u>

*Base \$184,024 plus Ford Extended Warranty \$6,950; Price Increase and Graphics \$3,890; Ford GPC Discount (\$4,565); Discount (\$3,500); Pre-Payment Discount (\$2,000); Travel for Final Inspection \$1,450; Shipping \$3,400; (4) Position Set COM 900 Intercom Radio Interface System \$4,049; Options \$695; and Install Equipment and Hardware \$1,000; 795H Emitter Installed in Lightbar \$2,213; for Mesa Fire and Medical Department funded by the Ambulance Transport Fund.

Combined (5 Custom Vehicles)	<u>\$1,304,964.10</u>
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